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General Information — Between pages 50 & 51

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*This Volume* is intended as a reference handbook for students enrolling in courses conducted by the Faculty of Economics and Commerce.

The *colour band*, Turquoise BCC 118, on the cover is the lining colour of the hood of Bachelors of Commerce of this University.

The information in this Handbook is correct as at 1 September, 1982

Printed for the University by
Davies & Cannington Pty Ltd
Sturt Road, Cardiff, N.S.W. 2285
Faculty of Economics and Commerce

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Deputy Dean
Professor K. E. Lindgren, BA(New South Wales), LLB(London), MA, PhD

Sub-Dean
B. P. O'Shea, BCom(New South Wales), MCom, AASA

Faculty Secretary
F. C. Hawkins, BCom

Faculty Office Assistant
Vacant

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Professor A. J. Williams, BCom(Tasmania), BEd(Melbourne), PhD (Western Australia), GradEd(Tasmania), GradDipAdmin(W.A.I.T.), AASA, FAIM

Economics
Associate Professor B. L. J. Gordon, MEc(Sydney), PhD

Legal Studies
Professor K. E. Lindgren, BA(New South Wales), LLB(London), MA, PhD

Telephone Enquiries
The University telephone number is Newcastle 68 0401

1983 Enrolments
Telephone enquiries regarding enrolment in 1983 in the Faculty of Economics and Commerce should be directed to Mr F. C. Hawkins, Faculty Secretary, extension 565 or dial 68 5565 or an appointment can be made by contacting Mrs D. Jill Ide.

COMMERCE

Professors
M. O. Jager, BCom(Melbourne), FASA
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R. W. Gibbins, BCom(Queensland), ACA
M. J. Tippett, BCom; PhD(Edinburgh), AASA(Senior)

Lecturers
I. R. Beaman, BSc(New South Wales), PhD, DipIndEng
Joan A. Cooper, BMath, PhD
R. J. Craig, MCom, AASA(Senior)
G. R. Dowling, BCom, MCom, PhD(New South Wales), DipBusStud
D. J. McKee, BEd(Sydney), AASA
W. Motyka, MCom(New South Wales), AASA(Senior)
B. P. O'Shea, BCom(New South Wales), MCom, AASA
D. J. Stokes, MCom, AASA(Senior)
I. G. Wallisheutzky, MCom, DipBusStud, AASA(Senior)

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G. P. Walker, BA(Macquarie), AASA, MACS, ASIA

Tutor
G. E. P. Shaier, BCom, AASA(Prov)

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Professor
K. E. Lindgren, BA(New South Wales), LLB(London), MA, PhD (Head of Department)

Senior Lecturers
W. A. G. Enright, BA(Sydney), LLB(London)
R. N. Watterson, LLB(Sydney)

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G. Cowper-Hill, LLB(Bristol)
P. A. Fairall, BA, LLB(Canterbury), LLM(Australian National)
D. W. Mitchell, BA, LLB(Australian National), DipJur(Sydney)
T. Presburg, LLB(Sydney), BCom. DipBusStud
S. Raftopoulos, BA, LLB, PhD(Monash)

Departmental Office Staff
Valerie J. Forrest
Sue A. Pannowitz
Information for New Undergraduates

Students entering University for the first time may experience some difficulty in adapting to the study techniques required for success. It is therefore important that care is taken to ensure that a degree course is selected which will allow the inclusion of the full range of studies that a student may wish to undertake. The Faculty of Economics and Commerce offers Bachelor of Commerce and Bachelor of Economics degree courses. Both degree courses offer a student the opportunity to select subjects from various disciplines offered within the Faculty of Economics and Commerce and in other faculties of the University provided certain constraints and prerequisite conditions are complied with. Advice regarding the structure of both degrees will be given to all incoming students before enrolment at lectures given on enrolment days.

Many students do not finally choose their field of interest until after the first year of study. However, the initial selection of subjects should be made in light of the probable direction of their later interests and studies, e.g. students who have an interest in accounting or industrial relations should include Legal Studies early in their course; students who wish to select those subjects required for entry to the professional accounting associations should enrol in the Bachelor of Commerce degree course.

Students should study carefully the requirements for the degrees particularly with regard to compulsory subjects, limitation on the subjects which can be chosen from each group and prerequisite requirements including the advisory prerequisites set out in Faculty Policies. It will be necessary for students who have not completed advisory prerequisites or equivalent study to undertake intensive preliminary reading.

Limits are also set on the number of subjects students are permitted to take in any one year. These limits restrict a full-time student to a maximum of four subjects and a part-time student to a maximum of two subjects in any one year of study (see degree regulations).

Students requiring specific advice on the selection or content of subjects in the course should seek help from members of the Faculty. For personal counselling and study skills training it is suggested that students consult the University Counselling Service.

Enquiries regarding enrolment, variation to programme and general administrative problems should be directed to the Faculty Secretary, Mr F. C. Hawkins, Administration Building, Room G72, an appointment can be made by contacting Mrs D. Jill Ide.

Professional Recognition

Graduates of the University of Newcastle who hold the Bachelor of Commerce degree and who have included specified subjects in their degree course fulfil examination requirements for membership of the Australian Society of Accountants and the Institute of Chartered Accountants in Australia.

Registration as a registered public accountant under the Public Accountants Registration Act, 1945 (N.S.W.) is also available to graduates who have included specified subjects in their Bachelor of Commerce degree programme.

Graduates who have included a pass in the subject Taxation in their degree course may apply for registration as a tax agent by the Tax Agents’ Board (N.S.W.).

Examination requirements for advancement to Senior Associate status in the Australian Society of Accountants may be satisfied by including certain subjects in the Diploma in Business Studies, the Bachelor of Commerce (Honours) Degree or the Master of Commerce Degree.

Graduates of the University of Newcastle who hold either the Bachelor of Commerce degree or Bachelor of Economics degree and who have included specified subjects in their degree course fulfil examination requirements for a Senior Associate of the Bankers’ Institute of Australasia.

Particulars of these various exemptions are set out on notice boards near the office of the Department of Commerce.

Further enquiries and applications for exemption should be directed to the professional associations concerned.

Advisory Prerequisite for Entry to the Faculty

In addition to satisfying the matriculation requirements of the University, candidates applying for entry to the Faculty of Economics and Commerce are advised that a pass in 2 unit Mathematics at the New South Wales Higher School Certificate Examination or in an examination at an equivalent standard in Mathematics is advisable.

Candidates should note that there is no other advisory prerequisite for entry to the Faculty of Economics and Commerce. It is not necessary for candidates applying for entry to have previously studied either Economics, Accounting or Legal Studies.

Student Participation in University Affairs

Provision is made for students to be elected as members on Departmental and Faculty Boards as well as to other University bodies. Elections of student members usually take place early in the first term and students should watch Department notice boards for details of election of student members.

Student Academic Progress

All students are reminded of the need to maintain satisfactory progress and, in particular, attention is drawn to the legislation governing unsatisfactory progress.

In accordance with the Regulations Governing Unsatisfactory Progress the Faculty Board has determined the following policy.

Regulation 3(1)

(a) (i) If in any year following the completion of one year of full-time enrolment or two years of part-time enrolment a student's academic record since admission to the course includes more failures than passes, he will be asked to show cause as to why he should not be excluded from the Faculty.

(ii) If a student fails a subject for the second time he will be asked to show cause as to why a condition should not be imposed on his enrolment that he not be permitted to re-enrol in that subject.

(b) In the case of a student enrolled in a combined degree course who fails a subject counting towards a degree offered by the Faculty of Economics and Commerce, he will be asked to show cause why a recommendation should not be made to the Admissions Committee that his enrolment in the combined degree course be terminated (i.e. he be permitted to continue in one degree only).

Student Problems

Members of the Faculty are willing to offer advice and assistance to students who have academic problems. Where a problem clearly lies within the area of responsibility of some particular member of the teaching staff, it is preferable that the matter be discussed initially with that member.

A student may also find it helpful to discuss his problem with a student member of Faculty Board, particularly if the student is reluctant to make a personal approach to a member of staff or is uncertain of the proper procedures to be followed.
Assessment of Examination Results
In normal circumstances no contact may be made by or on behalf of a student with a member of the academic staff on the subject of a student’s examination script(s) between the date of the examination in question and the official publication of results.

Review of Examination Results
Examination results may be reviewed for a charge of $8.00 per subject, which is refundable in the event of an error being discovered.
Applications for review must be submitted on the appropriate form together with the prescribed review charge by the date notified in the publication of results.

Prerequisites for Curriculum and Method Subjects offered in the Diploma in Education
Students who intend to proceed to a Diploma in Education should familiarise themselves with the prerequisites for curriculum and method subjects offered in the Diploma Course. These prerequisites are stated in terms of subjects of the University of Newcastle. Applicants with qualifications from other universities, or in 1983 from this University, whose courses of study have included subjects which are deemed for this purpose to provide an equivalent foundation, may be admitted by the Dean on the recommendation of the Head of the Department of Education.

In the Diploma course the Curriculum and Method units, now known as Group C, are grouped as follows:

- Humanities (English, History)
- Geography and Social Science (Geography, Commerce, Social Science)
- Mathematics and Science
- Languages (French, German)
- Primary

Prerequisites
For secondary methods a Part III subject in the main teaching area and a Part II subject in another teaching area.
For primary methods a Part III subject in at least one teaching area, or a Part III subject in Psychology or Education together with a Part II subject in a teaching area.

Note:
Except in Education, a Part II subject assumes a prerequisite a pass in a Part I subject in the same discipline.
A Part III subject assumes a pass in a Part II subject in the same discipline.

Institute of Industrial Economics
The Institute of Industrial Economics was established in April, 1976 and is the first research institute within the University.
It conducts research into the economic problems of Australian manufacturing industry, the distributing and service trades and the mineral industry. The Institute also acts as a centre for postgraduate training and research in the field of industrial economics, where it collaborates closely with the Department of Economics. Seminars and conferences are arranged from time to time and publications issued which report the results of the Institute’s research programme.
The University staff members who work for the Institute are mainly drawn from the Departments of Economics, Commerce and Legal Studies. However, staff members from other departments of the University can be called upon to assist in particular projects.
Many of the staff working for the Institute have previously acted as advisers or consultants of industry, commerce and government. The Institute also employs full-time research fellows and research assistants to meet the requirements of its research and consulting activities.

The Board which administers the Institute consists of members from industry, commerce and the University. The Chairman of the Board is Sir Bede Callaghan, CBE, HonDSc, FBI, FAIM. The Director of the Institute is Mr W. J. Sheehan of the Department of Economics.

REGULATIONS GOVERNING BACHELORS DEGREES OFFERED IN THE FACULTY OF ECONOMICS AND COMMERCE
(made under By-law 5.2.1.)

PART I — GENERAL
1. (1) These Regulations, including the Schedules thereto, prescribe the conditions and requirements relating to the degrees of Bachelor of Commerce and Bachelor of Economics.
(2) In these Regulations and the Schedules thereto, unless the context or subject matter otherwise indicates or requires:
“course” means a group of subjects selected in conformity with the conditions prescribed for the degrees;
“the Dean” means the Dean of the Faculty;
“the degree” means the degree of Bachelor of Commerce or Bachelor of Economics as the case may be;
“Department” means the department or departments offering a particular subject and includes any other body doing so;
“Faculty” means the Faculty of Economics and Commerce;
“Faculty Board” means the Faculty Board of the Faculty;
“Schedule” means the Schedule to these Regulations relevant to the course in which a person is enrolled or proposing to enrol;
“subject” means any part of the course for which a result may be recorded.
(3) (a) The degree may be conferred as an ordinary degree or as an Honours degree as prescribed in the Schedule.
(b) There shall be three classes of Honours, namely Class I, Class II and Class III. Class II shall have two divisions, namely Division I and Division 2.

2. (1) Admission to candidature shall be governed by the Regulations Governing Admission and Enrolment.
(2) An applicant for admission to candidature shall satisfy such other additional requirements as may be specified in the Schedule.

3. A graduate or an undergraduate of this or of another university or approved tertiary institution may be granted standing in recognition of any subject passed in such university or approved tertiary institution on conditions determined by the Faculty Board.

4. (1) The Faculty Board, on the recommendation of the Head of the Department, may prescribe prerequisites and/or corequisites for any subject offered by that Department.
(2) Except with the approval of the Dean, a candidate may not enrol in a subject unless he has satisfied any prerequisite and has already passed or concurrently enrolls in or is already enrolled in any subject prescribed as its corequisite.

5. In any year a candidate shall enrol only in those subjects approved by the Dean or his nominee.
6. (1) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.

(2) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:
   (a) in the case of any subject offered only in the first half of the academic year, the last Monday in first term;
   (b) in the case of any subject offered only in the second half of the academic year, the fourth Monday in third term;
   (c) in the case of any other subject, the last Monday of second term.

7. Upon request by a candidate the Faculty Board may grant leave of absence from the course. Such leave shall not be taken into account in calculating the qualifying period for a subject or the degree.

8. (1) To complete a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written or other work as the Department or Departments concerned shall require.

(2) To pass a subject, a candidate shall complete it and pass such examinations as the Faculty Board shall require.

(3) Except with the permission of the Faculty Board, a subject shall count towards a degree for no more than eight years from the year in which it was passed.

9. A candidate shall maintain a satisfactory rate of progress in a subject or the course as determined in accordance with the Regulations Governing Unsatisfactory Progress.

10. (1) To qualify for admission to the degree a candidate shall pass the course prescribed in the Schedule.

(2) The course shall be completed in not less than three years, except where the candidate has been granted standing under Regulation 3.

(3) A candidate for an honours degree shall pass the prescribed qualifying subjects in not more than five years, in the case of a full-time student, and not more than eight years, in the case of a part-time student, from the date of first enrolment in the Faculty, or such longer period as the Faculty Board may approve.

PART II — EXAMINATIONS

11. Examinations shall be conducted in accordance with the provisions of the Examination Regulations.

PART III — COMBINED DEGREE COURSES

12. A candidate may complete the requirements for the degree in conjunction with another Bachelor's degree by completing a combined course approved by the Faculty Board and also the Faculty Board of the Faculty offering that other Bachelor's degree.

13. Admission to a combined degree course —
   (a) shall be subject to the approval of the Deans of the two Faculties;
   (b) shall, except in exceptional circumstances, be at the end of the candidate’s first year of enrolment for the ordinary degree; and
   (c) shall be restricted to candidates with an average of at least Credit level.

14. The work undertaken by a candidate in a combined degree course shall be no less in quantity and quality than if the two courses were taken separately as shall be certified by the Deans of the two Faculties after consultation with the Heads of Departments concerned.

15. To qualify for admission to the two degrees a candidate shall satisfy the requirements for both degrees.

PART IV — EXCEPTIONAL CIRCUMSTANCES

16. In order to provide for exceptional circumstances arising in a particular case, the Senate on the recommendation of the Faculty Board may relax any provision of these Regulations.

SCHEDULE I — BACHELOR OF COMMERCE

Ordinary Degree

1. To qualify for admission to the ordinary degree of Bachelor of Commerce, a candidate shall pass no fewer than 12 subjects from those listed in the Appendix to this Schedule, in accordance with the following conditions:

(a) A candidate shall include Accounting I, Economics I and Introductory Quantitative Methods in the subjects counting towards the degree unless the Faculty Board approves otherwise in a particular case.

(b) No more than five subjects may be selected from Group A subjects.

(c) No fewer than three subjects may be selected from the Group C subjects.

(d) Except with the approval of the Dean, a student may not enrol in a Group C subject until he has passed the three compulsory Group A subjects, viz. Accounting I, Economics I and Introductory Quantitative Methods.

(e) Except with the approval of the Dean, a full-time student may not enrol in more than four subjects in any one year.

(f) Except with the approval of the Dean, a part-time student may not enrol in more than two subjects in any one year.

Honours Degree

2. Honours may be awarded in Accounting, Economics or Legal Studies.

3. (1) A candidate for an honours degree in Accounting shall:
   (a) have obtained the approval of the Head of the Department of Commerce to his candidature;
   (b) have completed all the requirements for the ordinary Bachelor of Commerce degree before enrolling in Accounting IV;
   (c) have passed both Accounting IIA and Accounting IIB;
   (d) have passed Accounting Research Seminar;
   (e) have passed either Accounting IIA or Accounting IIB, (he may not include both);
   (f) pass Accounting IV.

(2) A candidate for an honours degree in Economics shall:
   (a) have obtained the approval of the Head of the Department of Economics to his candidature;
   (b) have completed all the requirements for the ordinary Bachelor of Commerce degree before enrolling in Economics IV;
(c) have passed Economics II, International Economics, Advanced Economic Analysis and 1.5 subject units selected from —

<table>
<thead>
<tr>
<th>Subject</th>
<th>Unit Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Topics in International Economics</td>
<td>0.5</td>
</tr>
<tr>
<td>Growth and Fluctuations</td>
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</tr>
<tr>
<td>Development</td>
<td>0.5</td>
</tr>
<tr>
<td>Public Economics</td>
<td>1.0</td>
</tr>
</tbody>
</table>

(d) have passed at least two subject units from the following list:—

<table>
<thead>
<tr>
<th>Subject</th>
<th>Unit Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comparative Economic Systems</td>
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</tr>
<tr>
<td>Development</td>
<td>0.5</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic History I</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic History II</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic History III</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td>1.0</td>
</tr>
<tr>
<td>Economics &amp; Politics</td>
<td>1.0</td>
</tr>
<tr>
<td>Environmental Economics</td>
<td>0.5</td>
</tr>
<tr>
<td>Growth and Fluctuations</td>
<td>0.5</td>
</tr>
<tr>
<td>History of Economic Thought</td>
<td>1.0</td>
</tr>
<tr>
<td>Industrial Relations III</td>
<td>1.0</td>
</tr>
<tr>
<td>Industry Economics</td>
<td>1.0</td>
</tr>
<tr>
<td>Labour Economics</td>
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</tr>
<tr>
<td>Mathematical Economics</td>
<td>1.0</td>
</tr>
<tr>
<td>Money and Banking</td>
<td>1.0</td>
</tr>
<tr>
<td>Public Economics</td>
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<tr>
<td>Statistical Analysis</td>
<td>1.0</td>
</tr>
<tr>
<td>Theory of Economic Policy</td>
<td>1.0</td>
</tr>
<tr>
<td>Topics in International Economics</td>
<td>0.5</td>
</tr>
<tr>
<td>Urban Economics</td>
<td>0.5</td>
</tr>
</tbody>
</table>

(e) have passed Economic Honours Seminar I and II or such additional work as the Head of the Department may prescribe before enrolling in Economics IV:

(f) pass Economics IV.

(3) A candidate for an honours degree in Legal Studies shall:

(a) have obtained the approval of the Head of the Department of Legal Studies to his candidature;

(b) have completed all the requirements for the ordinary Bachelor of Commerce degree before enrolling in Legal Studies IV;

(c) have passed Legal Studies I and any four half subjects offered by the Department of Legal Studies or have passed Legal Studies I, Industrial Law and two half subjects offered by the Department of Legal Studies;

(d) pass Legal Studies IV.

NOTES:

1 A candidate for honours in Accounting may be permitted to undertake preliminary studies for Accounting IV prior to completing all the requirements for the ordinary Bachelor of Commerce degree.

2 If not included in (3)(c).

A candidate for honours in Legal Studies may be permitted to undertake preliminary studies for Legal Studies IV prior to completing all the requirements for the ordinary Bachelor of Commerce degree.

APPENDIX TO SCHEDULE I

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
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<tbody>
<tr>
<td>GROUP A</td>
<td></td>
</tr>
<tr>
<td>Accounting I</td>
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</tr>
<tr>
<td>Economics I</td>
<td>—</td>
</tr>
<tr>
<td>Economic History I</td>
<td>—</td>
</tr>
<tr>
<td>Introductory Quantitative Methods</td>
<td>—</td>
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<tr>
<td>Legal Studies I</td>
<td>—</td>
</tr>
<tr>
<td>One Arts/Science subject</td>
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</tr>
<tr>
<td>Mathematics I or an additional Arts/Science subject</td>
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GROUP B

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
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</thead>
<tbody>
<tr>
<td>Accounting IIA</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>Accounting I</td>
</tr>
<tr>
<td>*Administrative Law</td>
<td>—</td>
</tr>
<tr>
<td>*Business &amp; Consumer Credit Law</td>
<td>—</td>
</tr>
<tr>
<td>Commercial Electronic Data Processing</td>
<td>—</td>
</tr>
<tr>
<td>*Consumer Protection Law</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Economics II</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economics and Politics</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economic History II</td>
<td>Economics I or Economic History I</td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td>1Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Financial Management</td>
<td>Accounting I</td>
</tr>
<tr>
<td>*Industrial Law</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Industrial Relations II</td>
<td>One of Economics I, Economic History I</td>
</tr>
<tr>
<td>Industry Economics</td>
<td>Economics I</td>
</tr>
<tr>
<td>Labour Economies</td>
<td>Economics I</td>
</tr>
<tr>
<td>*Law of Business Organisations</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>*Law of Contract</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Marketing</td>
<td>—</td>
</tr>
<tr>
<td>Money and Banking</td>
<td>—</td>
</tr>
<tr>
<td>Organisation Behaviour</td>
<td>—</td>
</tr>
<tr>
<td>Quantitative Business Analysis II</td>
<td>—</td>
</tr>
<tr>
<td>*Special Contracts, Executors and Trustees, Bankruptcy</td>
<td>—</td>
</tr>
<tr>
<td>Statistical Analysis</td>
<td>—</td>
</tr>
<tr>
<td>Taxation</td>
<td>—</td>
</tr>
<tr>
<td>*The Corporation &amp; Australian Society</td>
<td>—</td>
</tr>
<tr>
<td>*Trade Practices Law</td>
<td>—</td>
</tr>
<tr>
<td>One Arts/Science/Maths Part 2 subject</td>
<td>—</td>
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<td>1Introductory Quantitative Methods</td>
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<tr>
<td>Legal Studies I</td>
<td>—</td>
</tr>
<tr>
<td>As prescribed in relevant degree regulations/requirements</td>
<td>—</td>
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</tbody>
</table>

GROUP C

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIIA</td>
<td>Accounting IIA and Accounting IIB</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>Accounting IIB</td>
</tr>
<tr>
<td>Advanced Economic Analysis</td>
<td>Economics II</td>
</tr>
<tr>
<td>Auditing</td>
<td>Economics I</td>
</tr>
<tr>
<td>Comparative Economic Systems</td>
<td>Economics II</td>
</tr>
<tr>
<td>*Development</td>
<td>Economics II</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>Economics Statistics II or Statistical Analysis</td>
</tr>
<tr>
<td>Economic History III</td>
<td>Economics II</td>
</tr>
<tr>
<td>*Environmental Economics</td>
<td>Economics II</td>
</tr>
<tr>
<td>*Growth and Fluctuations</td>
<td>Economics II</td>
</tr>
<tr>
<td>History of Economic Thought</td>
<td>Economics II</td>
</tr>
</tbody>
</table>
Ordinary Degree

4 A Part 3 level Engineering subject is defined as any six units chosen from 300 level and 400 level subjects.

NOTES:

(For Group C subjects offered by the Department of Legal Studies, see notes * and + below.)

NOTES:

• All subjects listed above will necessarily be offered in any one year.

• For the purpose of satisfying the conditions in Schedule I, asterisked subjects shall each count as a half subject. Candidates who pass any two of these listed in Group B may count each and any grouping of two further asterisked subjects as a Group C subject.

+ Candidates who pass any two of the asterisked subjects listed in Group B plus Industrial Law may count either those two subjects OR Industrial Law as a Group C subject.

1 Introductory Quantitative Methods is a prerequisite for Economic Statistics II, Statistics Analysis, Quantitative Business Analysis II and Commercial Electronic Data Processing, except that candidates who are not required by the Faculty Board to count Introductory Quantitative Methods towards their course may proceed directly to any of these subjects.

2 For the purpose of satisfying the conditions in Schedule I, Taxation may be counted as a Group C subject by candidates who have passed Law of Business Organisations and Law of Contract.

3 May be taken as a corequisite.

4 A Part 3 level Engineering subject is defined as any six units chosen from 300 level and 400 level Engineering subjects.

SCHEDULE 2 — BACHELOR OF ECONOMICS

Ordinary Degree

1. To qualify for admission to the ordinary degree of Bachelor of Economics, a candidate shall select subjects from those listed in the Appendix to this Schedule so that a minimum of 12 points is obtained. The subjects shall be selected in accordance with the following conditions:

(a) No more than five points may be obtained by selecting Group A subjects.

(b) No fewer than three points shall be obtained by selecting subjects from Group C.

(c) Except with the approval of the Dean, a full-time student may not in any one year enrol in subjects carrying a total of more than four points.

(d) Except with the approval of the Dean, a part-time student may not in any one year enrol in subjects carrying a total of more than two points.

(e) A candidate shall include Economics I, Economics II, Economics III1 and Introductory Quantitative Methods in the subjects counting towards the degree unless the Faculty Board approves otherwise in a particular case.

(f) At least two points towards the degree shall be obtained by selecting subjects in the following list2 —

<table>
<thead>
<tr>
<th>Subject Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Economic Analysis 1.0</td>
</tr>
<tr>
<td>Comparative Economic Systems 1.0</td>
</tr>
<tr>
<td>Development 0.5</td>
</tr>
<tr>
<td>Econometrics I 1.0</td>
</tr>
<tr>
<td>Economic History I 1.0</td>
</tr>
<tr>
<td>Economic History II 1.0</td>
</tr>
<tr>
<td>Economic History III 1.0</td>
</tr>
<tr>
<td>Economic Statistics II 1.0</td>
</tr>
<tr>
<td>Economics and Politics 1.0</td>
</tr>
<tr>
<td>Environmental Economics 0.5</td>
</tr>
<tr>
<td>Growth and Fluctuations 0.5</td>
</tr>
<tr>
<td>History of Economic Thought 1.0</td>
</tr>
<tr>
<td>Industrial Relations III 1.0</td>
</tr>
<tr>
<td>Industry Economics 1.0</td>
</tr>
<tr>
<td>Labour Economics 1.0</td>
</tr>
<tr>
<td>Mathematical Economics 1.0</td>
</tr>
<tr>
<td>Money and Banking 1.0</td>
</tr>
<tr>
<td>Public Economics 1.0</td>
</tr>
<tr>
<td>Statistical Analysis 1.0</td>
</tr>
<tr>
<td>Theory of Economic Policy 1.0</td>
</tr>
<tr>
<td>Topics in International Economics 0.5</td>
</tr>
<tr>
<td>Urban Economics 0.5</td>
</tr>
</tbody>
</table>

Honours Degree

2. Honours shall be awarded in Economics.

3. A candidate for an honours degree shall —

(a) have obtained the approval of the Head of the Department of Economics to his candidature;

(b) have completed all the requirements for the ordinary Bachelor of Economics degree before enrolling in Economics IV;

(c) have included in Economics III, in addition to International Economics, 1.5 points by selecting subjects from the following list:

Subject Points

| Topic in International Economics 0.5 |
| Growth and Fluctuations 0.5 |
| Development 0.5 |
| Public Economics 1.0 |
| before enrolling in Economics IV; |
| (d) have passed Advanced Economic Analysis before enrolling in Economics IV; |
| (e) have passed Economic Honours Seminar I and II or such additional work as the Head of the Department may prescribe before enrolling in Economics IV; |
| (f) pass Economics IV.

NOTES:

1 Subjects included in Economics III may not be counted separately towards the 12 points for the degree.

2 Subjects included in Economics III may not be included in the subjects selected for this purpose.

3 It is recommended that a candidate for an honours degree should include in the course for the ordinary Bachelor of Economics degree at least one of Statistical Analysis and History of Economic Thought.
<table>
<thead>
<tr>
<th>Subject</th>
<th>Points</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting I</td>
<td>1.0</td>
<td>—</td>
</tr>
<tr>
<td>Economics I</td>
<td>1.0</td>
<td>—</td>
</tr>
<tr>
<td>Economic History I</td>
<td>1.0</td>
<td>—</td>
</tr>
<tr>
<td>Introductory Quantitative Methods</td>
<td>1.0</td>
<td>—</td>
</tr>
<tr>
<td>Legal Studies I</td>
<td>1.0</td>
<td>—</td>
</tr>
<tr>
<td>One Arts/Science subject</td>
<td>1.0</td>
<td>—</td>
</tr>
<tr>
<td>Mathematics I or an addition</td>
<td>1.0</td>
<td>—</td>
</tr>
</tbody>
</table>

**GROUP B**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Points</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIA</td>
<td>1.0</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>1.0</td>
<td>Accounting I</td>
</tr>
<tr>
<td>*Administrative Law</td>
<td>0.5</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>*Business and Consumer Credit Law</td>
<td>1.0</td>
<td>Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Commercial Electronic Data Processing</td>
<td>1.0</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>*Consumer Protection Law</td>
<td>0.5</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Economics II</td>
<td>1.0</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economics and Politics</td>
<td>1.0</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economic History II</td>
<td>1.0</td>
<td>Economics I or Economic History I</td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td>1.0</td>
<td>Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Financial Management</td>
<td>1.0</td>
<td>Accounting I</td>
</tr>
<tr>
<td>*Industrial Law</td>
<td>1.0</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Industrial Relations II</td>
<td>1.0</td>
<td>One of Economics I, Economic History I or Legal Studies I</td>
</tr>
<tr>
<td>Industry Economics</td>
<td>1.0</td>
<td>Economics I</td>
</tr>
<tr>
<td>Labour Economics</td>
<td>1.0</td>
<td>Economics I</td>
</tr>
<tr>
<td>*Law of Business Organisations</td>
<td>0.5</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Law of Contract</td>
<td>0.5</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Marketing</td>
<td>1.0</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Money and Banking</td>
<td>1.0</td>
<td>Economics I</td>
</tr>
<tr>
<td>Organisational Behaviour</td>
<td>1.0</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Quantitative Business Analysis II</td>
<td>1.0</td>
<td>Introductory Quantitative Methods</td>
</tr>
<tr>
<td>*Special Contracts, Executors and Trustees, Bankruptcy Statistical Analysis</td>
<td>1.0</td>
<td>Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Taxation</td>
<td>1.0</td>
<td>Accounting I</td>
</tr>
<tr>
<td>*The Corporation and Australian Society</td>
<td>0.5</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>*Trade Practices Law</td>
<td>0.5</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>One Arts/Science Part 2 subject</td>
<td>1.0</td>
<td>As prescribed in relevant degree regulations/requirements</td>
</tr>
</tbody>
</table>

**GROUP C**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Points</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIIA</td>
<td>1.0</td>
<td>Accounting IIA and Accounting IIB</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>1.0</td>
<td>Accounting IIB</td>
</tr>
<tr>
<td>Advanced Economic Analysis</td>
<td>1.0</td>
<td>Economics II</td>
</tr>
<tr>
<td>Auditing</td>
<td>1.0</td>
<td>Accounting IIA</td>
</tr>
<tr>
<td>Comparative Economic Systems Development</td>
<td>0.5</td>
<td>Economics II</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>1.0</td>
<td>Economic Statistics II or Statistical Analysis</td>
</tr>
<tr>
<td>Economics III</td>
<td>2.0</td>
<td>Economics II or Economic History II</td>
</tr>
<tr>
<td>Economic History III</td>
<td>1.0</td>
<td>Economics II</td>
</tr>
<tr>
<td>Environmental Economics</td>
<td>0.5</td>
<td>Economics II</td>
</tr>
<tr>
<td>Growth and Fluctuations</td>
<td>0.5</td>
<td>Economics II</td>
</tr>
<tr>
<td>History of Economic Thought</td>
<td>1.0</td>
<td>Economics II</td>
</tr>
<tr>
<td>Information Systems</td>
<td>1.0</td>
<td>Commercial Electronic Data Processing</td>
</tr>
<tr>
<td>Industrial Relations III</td>
<td>1.0</td>
<td>Industrial Relations II</td>
</tr>
<tr>
<td>Mathematical Economics</td>
<td>1.0</td>
<td>Economics II</td>
</tr>
<tr>
<td>Public Economics</td>
<td>1.0</td>
<td>Economics II</td>
</tr>
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<td>Securities Analysis</td>
<td>1.0</td>
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<td>Theories of Organisation</td>
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<td>Organisational Behaviour</td>
</tr>
<tr>
<td>Theory of Economic Policy</td>
<td>1.0</td>
<td>Economics II</td>
</tr>
<tr>
<td>Topics in International Economics</td>
<td>0.5</td>
<td>International Economics</td>
</tr>
<tr>
<td>Urban Economics</td>
<td>0.5</td>
<td>Economics II</td>
</tr>
<tr>
<td>*One Arts/Science/Maths/ Engineering Part 3 subject</td>
<td>2.0</td>
<td>As prescribed in relevant degree regulations/requirements</td>
</tr>
</tbody>
</table>

**(For Group C subjects offered by the Department of Legal Studies, see notes * and + below.)**

**NOTES:**

Not all subjects listed above will necessarily be offered in any one year.

Subjects included in Economics III may not be counted separately towards the 12 points for the degree.

* For the purpose of satisfying the conditions in Schedule 2 asterisked subjects shall each count as a half subject with a corresponding point value of 0.5. Candidates who pass any two of these listed in Group B may count each and any grouping of two further asterisked subjects as a Group C subject with a corresponding combined point value of 1.0.

+ Candidates who pass any two of the asterisked subjects listed in Group B plus Industrial Law may count either those two subjects OR Industrial Law as a Group C subject.

1 Introductory Quantitative Methods is a prerequisite for Economic Statistics II, Statistical Analysis, Quantitative Business Analysis II and Commercial Electronic Data Processing, except that candidates who are not required by the Faculty Board to count Introductory Quantitative Methods towards their course may proceed directly to any of these subjects.

2 May be taken as a corequisite.

3 A Part 3 level Engineering subject is defined as any six units chosen from 300 level and 400 level Engineering subjects.

**POLICIES ADOPTED BY THE FACULTY BOARD IN REGARD TO BACHELORS DEGREES**

1. **STANDING — GRADUATES**

   (1) A graduate of this University or of another university, or graduates or diplomats of an approved tertiary institution, may be granted standing in recognition of subjects passed in such university or approved tertiary institution, provided that —

   (a) each subject for which standing is sought shall have a reasonable correspondence with a subject included in the list of subjects approved for the degree to which the graduate is seeking admission;

   (b) such a candidate shall not include in the course for the degree any subject which is substantially equivalent to a subject previously passed and/or withstanding has not been granted;

   (c) standing is not granted in respect of more than five subjects or subjects carrying a total of more than five points;

   (d) such a candidate seeking standing in more than four subjects or subjects totalling more than four points, must at the time of first enrolling in the degree course have the entire course approved by the Faculty Board acting on the recommendation of the heads of departments concerned.
2. STANDING — UNDERGRADUATES

(1) Undergraduates not previously enrolled in the degree course to which admission is being sought.

(a) The Faculty Board may grant standing to an undergraduate of this or another university or of an approved tertiary institution in recognition of any subject passed in such an institution on the following conditions:

(i) the undergraduate was eligible for admission to this University at the time of his admission to that other university or approved tertiary institution; and

(ii) the subject for which standing is sought shall have a reasonable correspondence with a subject included in the list of subjects approved for the degree in which the undergraduate is seeking admission.

(b) The Faculty Board may grant standing to an undergraduate previously enrolled in the Bachelor of Commerce or the Bachelor of Economics degree course in this University in recognition of any subject or subjects passed at another university or approved tertiary institution.

(ii) Notwithstanding the provisions of 1(1), standing may be granted for one unspecified subject in the degree where the subject or subjects passed at the other university or approved tertiary institution do not correspond in content with any subject in the list of subjects approved for the degree.

(ii) Notwithstanding the provisions of Section 2(1)(a)(ii), an undergraduate may be granted standing for one subject which does not have a corresponding subject or subjects in the approved course in which he is enrolled.

(iii) such an undergraduate shall not receive standing in respect of more than five subjects or subjects carrying a total of more than five points in the degree course, save that in the case of an undergraduate transferring from another degree course in this University, or of subjects carrying a total of more than two points, except in special circumstances the Dean may approve standing in respect of one additional subject or a subject with a value of one point.

(c) Notwithstanding the provisions of 2(2)(b)(ii), standing may be granted for one unspecified subject in the degree where the subject or subjects passed at the other university or approved tertiary institution do not correspond in content with any subject included in the list of subjects approved for the degree.

NOTE:

* An undergraduate wishing to obtain the benefit of these sections must apply in writing to the Dean for approval of the proposed course by the last day for the return of enrolment forms for continuing students. The students must supply full and completed details of the proposed course to the Dean, including details of the content of individual subjects. The Dean will consult Heads of Departments about individual subjects and prepare a submission for the Faculty Board. A course approved by the Faculty Board will be specific and will be for one academic year only. The Faculty Board will determine the extent of standing to be granted in the degree if the approved course is completed successfully. If the approved course is not completed within the academic year specified by the Faculty Board, a student wishing to gain standing under these sections must submit a new application to the Dean in writing.

3. PREREQUISITES

(1) Advisory Prerequisites

(a) Economics I is an advisory pre- or corequisite for Introductory Quantitative Methods.

(b) Economics II is an advisory pre- or corequisite for Comparative Economic Systems.

(c) Economics II is an advisory pre- or corequisite for Money and Banking.

(d) Legal Studies I is an advisory prerequisite for Industrial Law.

(e) Law of Contract is an advisory prerequisite for Consumer Protection Law.

(f) Law of Contract is an advisory prerequisite for Special Contracts, Executors and Trustees, Bankruptcy.

(g) Labour Economics and Organisational Behaviour are advisory pre- or corequisites for Industrial Relations II.

(h) Industrial Law and Theories of Organisation are advisory pre- or corequisites for Industrial Relations III.

(i) Introductory Quantitative Methods is an advisory prerequisite for Accounting IIA and Accounting IIB.

(j) Statistical Analysis is an advisory prerequisite for Econometrics I.

*(2) Undergraduates who have passed subjects in the Bachelor of Commerce or Bachelor of Economics degree course in this University and seek to complete the requirements for the degree by undertaking studies at another university or approved tertiary institution.

(a) Applications from such undergraduates who, after the completion of two years of full-time enrolment or four years of part-time enrolment have not maintained a satisfactory rate of progress as determined by the Faculty Board under the Regulations Governing Unsatisfactory Progress, shall not be approved by the Faculty Board except in exceptional circumstances and on the recommendation of the Dean.

(b) The Faculty Board may grant standing to an undergraduate previously enrolled in the Bachelor of Commerce or the Bachelor of Economics
4. PROGRESS
In accordance with the Regulations Governing Unsatisfactory Progress (refer Volume 1 of the University Calendar), the Faculty Board has determined the following policy:—

(1) (a) If in any year following the completion of one year of full-time enrolment or two years of part-time enrolment a student's academic record since admission to the course includes more failures than passes, he will be asked to show cause as to why he should not be excluded from the Faculty.

(b) If a student fails a subject for the second time he will be asked to show cause as to why a condition should not be imposed on his enrolment that he not be permitted to re-enrol in that subject.

(2) In the case of a student enrolled in a combined degree course who fails a subject counting towards a degree offered by the Faculty of Economics and Commerce, he will be asked to show cause why a recommendation should not be made to the Admission Committee that his enrolment in the combined degree course be terminated (i.e. he be permitted to continue in one degree only).

5. COURSE

(1) Enrolment
The Dean in the application of the conditions of Schedules 1 and 2, may approve enrolment of a student in good standing in:

(a) one additional subject in the case of a full-time student seeking to enrol in the final year of the course who will graduate if he passes five subjects or subjects carrying a total of five points; or

(b) one additional half subject in the case of a part-time student seeking to enrol in the final year of the course who will graduate if he passes two and one half subjects or subjects carrying a total of two point five points; or

(c) one additional half year subject in the case of a part-time student (other than one to whom the preceding paragraph (b) applies) seeking to enrol in a third or later year, who has passed four subjects or subjects carrying a total of four points in the first two years of enrolment as a part-time student and who has not subsequently failed a subject.

(2) Enrolment in Honours programme.
Candidates wishing to enrol in an honours programme should contact the Head of the Department concerned, preferably no later than the following:

(a) Accounting — the end of the second year of full-time study or fourth year of part-time study.

(b) Economics — the end of the first year of full-time study or third year of part-time study.

(c) Legal Studies — the end of the second year of full-time study or fourth year of part-time study.

(3) Compulsory Subjects
(a) Bachelor of Commerce
Introductory Quantitative Methods is not a compulsory subject for students who have successfully completed Mathematics I and who proceed directly to and pass one of Economic Statistics II, Statistical Analysis or Quantitative Business Analysis II.

(b) Bachelor of Economics
Introductory Quantitative Methods is not a compulsory subject for students who have successfully completed Mathematics I and who proceed directly to and pass one of Economic Statistics II or Statistical Analysis.

(4) Offering of Subjects
(a) The Department of Legal Studies offers a number of half subjects, each taught over one half academic year. These subjects introduce a degree of flexibility to the degree course by permitting students to compose their own Group B and Group C legal subjects. Students should check the timetable prior to enrolling to ascertain the half subjects being offered and the date lectures will commence. It is not possible and never was intended to offer all the half subjects listed in the Schedule each year, though Law of Contract and Law of Business Organisations are offered each year. The Department has indicated that at the time of this book going to press, it has the intention, subject to the availability of staff, to offer the following half year subjects in 1983, the lecture in each half year subject being given once only, namely in the evening.

First Half of Academic Year 1983
- Taxation
- Financial Management
- Consumer Protection Law
- Law of Business Organisations
- Accounting IIB
- Accounting IIA
- Accounting III B
- Accounting IIIA
- Auditing
- Securities Analysis
- Introductory Quantitative Methods

Second Half of Academic Year 1983
- Taxation
- Accounting IIB
- Accounting IIA
- Auditing
- Securities Analysis
- Securities Analysis

(b) The Department of Commerce had indicated that commencing in 1982 it intended to offer one lecture only in certain subjects in the day or in the evening, and to alternate the arrangements in the following year.

Day lectures only in 1983
- Accounting IIB
- Accounting IIA
- Accounting III B
- Accounting IIIA
- Auditing
- Securities Analysis
- Introductory Quantitative Methods
- Statistics
- Statistics
- Economic Statistics
- Economic Statistics
- Trade Practices Law
- Trade Practices Law
- Analysis
- Analysis
- Law of Contract
- Law of Contract
- Financial Management
- Financial Management
- Auditing
- Auditing
- Securities Analysis
- Securities Analysis

Day lectures only in 1984
- Accounting IIA
- Accounting IIB
- Taxation
- Taxation
- Financial Management
- Financial Management
- Auditing
- Auditing
- Securities Analysis
- Securities Analysis

(5) Examining and Assessment
The Faculty Board has determined that the result awarded in a subject shall be one of the following grades of result taken from the list of approved results determined by the Senate:

- H1 Honours Class I
- H2A Honours Class II Division I
- H2B Honours Class II Division II
- H3 Honours Class III
- HD High Distinction
- D Distinction
- C Credit
- P Pass
- UP Ungraded Pass

6. EXAMINATIONS

(1) Nature and extent of examining
The Faculty Board has determined that the nature and extent of examining in a subject shall be that required by the Department offering the subject.

(2) Special Consideration
The Faculty Board has appointed a committee to consider applications submitted by candidates for special consideration in accordance with Part III of the Examination Regulations. The Committee shall make a recommendation on each application to the relevant Departmental Examinations Committee.

(3) Grading of Results in Subjects
The Faculty Board has determined that the result awarded in a subject shall be one of the following grades of result taken from the list of approved results determined by the Senate:
7. COMBINED DEGREE COURSES
The Faculty Board, Faculty of Economics and Commerce, has approved the following combined degree courses:

- Bachelor of Commerce/Bachelor of Engineering in Mechanical Engineering
- Bachelor of Commerce/Bachelor of Engineering in Mechanical Engineering
- Bachelor of Commerce/Bachelor of Engineering in Civil Engineering
- Bachelor of Commerce/Bachelor of Engineering in Electrical Engineering
- Bachelor of Commerce/Bachelor of Engineering in Computer Engineering
- Bachelor of Commerce/Bachelor of Mathematics
- Bachelor of Economics/Bachelor of Engineering in Mechanical Engineering
- Bachelor of Economics/Bachelor of Engineering in Industrial Engineering
- Bachelor of Economics/Bachelor of Engineering in Chemical Engineering
- Bachelor of Economics/Bachelor of Engineering in Civil Engineering
- Bachelor of Economics/Bachelor of Engineering in Electrical Engineering
- Bachelor of Economics/Bachelor of Engineering in Computer Engineering
- Bachelor of Economics/Bachelor of Mathematics

Candidates considering enrolment in the combined degree should consult the Faculty Secretary regarding details of the subjects included in the courses approved by the Faculty Board.

8. TRANSITION ARRANGEMENTS FOR THE BACHELOR OF COMMERCE AND BACHELOR OF ECONOMICS DEGREES
Details of transition arrangements for implementation from the beginning of the 1982 academic year are set out in the Faculty of Economics and Commerce Handbook 1982. Any enquiries regarding these arrangements should be directed to the Faculty Secretary.

Details of transition arrangements for students enrolled in the Bachelor of Commerce degree prior to 1977 are set out in the Faculty of Economics and Commerce Handbook 1977. Any enquiries regarding these arrangements should be directed to the Faculty Secretary.

Postgraduate Courses
Postgraduate studies may be undertaken within the departments of Commerce, Economics and Legal Studies leading to the Diploma in Business Studies, the Diploma in Economic Studies or the Diploma in Legal Studies, and to M.B.A., M.Com. and Ph.D. degrees.

In the Department of Economics study for the Master of Commerce degree may be either by research and thesis or by coursework. Postgraduate candidates with other interests will be able to choose courses designed to cater for their particular requirements. Candidates for the coursework degree programme are advised to write to the Head of the Department of Economics for further information. Further details are also available in the brochure Graduate Studies in Accounting and Finance. The Diploma in Business Studies, if including passes in certain specific subjects, satisfies the examination requirements for advancement to Senior Associate Status in the Australian Society of Accounts. The Master of Commerce degree if taken in the Department of Commerce similarly satisfies these examination requirements. Subjects which may be included in the Diploma in Business Studies are specified in the schedule of subjects prescribed by the Faculty Board.

In the Department of Legal Studies the degree of Master of Commerce may be taken by research and thesis.

The Faculty introduced a Master of Business Administration degree course in 1978. Full details of the course are available in the handbook for that degree. Candidates for registration are required to present test scores from the Graduate Management Admission Test.

A number of postgraduate scholarships are available to candidates who have obtained a good honours degree to enable them to undertake full-time research, and prospective candidates currently enrolled in the University of Newcastle are asked to consult the Head of Department not later than the third term of the final (Honours) year. Full details of recurrent scholarships are posted from time to time on departmental notice boards.

Conditions of award of higher degrees and diplomas are given in the following pages.

REQUIREMENTS FOR THE DIPLOMA IN BUSINESS STUDIES

1. In the Requirements unless the contrary intention appears, "the Faculty" means the Faculty of Economics and Commerce and "the Faculty Board" means the Faculty Board of the Faculty of Economics and Commerce.

2. (a) An applicant for registration for the Diploma shall have satisfied the requirements for admission to the degree of Bachelor of Commerce in the University of Newcastle.

(b) An applicant who is a graduate of another university, college of advanced education or of another faculty of the University (other than as specified in (a) above) may, on the recommendation of the Head of the Department of Commerce, be permitted by the Faculty Board to register as a candidate for the Diploma.

(c) An applicant who has other qualifications and professional experience may, on the recommendation of the Head of the Department of Commerce, be permitted by the Faculty Board to register as a candidate for the Diploma.

3. Candidates approved for registration for the Diploma shall be selected for admission by the Faculty Board on the recommendation of the Head of the Department of Commerce.

4. The results of successful candidates at Annual and Special Examinations shall be classified: Pass, Credit, Distinction, High Distinction.

5. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.

(b) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:
(i) in the case of any half subject offered in the first half of the academic year — the last Monday in first term;
(ii) in the case of any half subject offered in the second half of the academic year — the fourth Monday in third term;
(iii) in the case of any other subject — the last Monday in second term.

6. An applicant for registration or a candidate for the Diploma may be granted standing on conditions to be determined by the Faculty Board.

7. (a) To complete a subject qualifying towards the Diploma, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written work as the Department concerned shall require.
(b) To pass a subject a candidate shall satisfy the requirements of the previous clause and pass such examinations as the Faculty Board concerned shall require.
(c) Except with the permission of the Faculty Board a subject shall qualify towards the Diploma for no more than five years from the year in which it is passed.

8. To qualify for the Diploma a candidate shall, in not less than two years of part-time study, pass five subjects selected from those prescribed by the Faculty Board and pass the Research Essay, save that a candidate with experience deemed by the Head of the Department of Commerce to be appropriate may be permitted to enrol as a full-time candidate in order to complete the requirements for the Diploma in not less than one year of full-time study.

9. All subjects listed by the Faculty Board may not necessarily be offered in any one year.

10. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board may relax any Requirement.

Diploma in Business Studies

Schedule of subjects prescribed by the Faculty Board

Stage 1
Three subjects selected from Groups A, B, C, and D.

Stage 2
Two subjects selected from Groups A, B, C and D, plus Group E.

Group A
Each subject in Group A will count as one half subject.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-requisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Behavioural Framework in Business</td>
<td>—</td>
</tr>
<tr>
<td>Business Finance</td>
<td>—</td>
</tr>
<tr>
<td>Financial Accounting</td>
<td>—</td>
</tr>
<tr>
<td>Industrial Relations</td>
<td>—</td>
</tr>
<tr>
<td>Legal Studies (MBA)</td>
<td>—</td>
</tr>
<tr>
<td>Macroeconomics &amp; Policy</td>
<td>—</td>
</tr>
<tr>
<td>Management Accounting</td>
<td>—</td>
</tr>
<tr>
<td>Marketing Concepts &amp; Strategy</td>
<td>—</td>
</tr>
<tr>
<td>Quantitative Methods</td>
<td>—</td>
</tr>
<tr>
<td>Social Framework in Business</td>
<td>—</td>
</tr>
</tbody>
</table>

Group B
Each subject in Group B will count as one subject.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-requisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIIA</td>
<td>—</td>
</tr>
<tr>
<td>Accounting IIIB</td>
<td>—</td>
</tr>
<tr>
<td>Auditing</td>
<td>—</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>—</td>
</tr>
<tr>
<td>Industrial Relations III</td>
<td>—</td>
</tr>
<tr>
<td>Securities Analysis</td>
<td>—</td>
</tr>
<tr>
<td>Theories of Organisation</td>
<td>—</td>
</tr>
<tr>
<td>Other subjects in the ordinary Bachelor of Commerce degree programme as approved by the Faculty Board for this purpose.</td>
<td></td>
</tr>
</tbody>
</table>

Group C
Each of the following will count as one subject.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Pre-requisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Financial Management</td>
<td>—</td>
</tr>
<tr>
<td>Advanced Financial Reporting</td>
<td>—</td>
</tr>
<tr>
<td>Advanced Managerial &amp; Industrial Accounting</td>
<td>—</td>
</tr>
<tr>
<td>Advanced Taxation</td>
<td>—</td>
</tr>
<tr>
<td>Advanced Theory of Finance</td>
<td>—</td>
</tr>
<tr>
<td>Statistical Auditing</td>
<td>—</td>
</tr>
<tr>
<td>Theory &amp; Applications of Finance</td>
<td>—</td>
</tr>
<tr>
<td></td>
<td>Facility with any computer language (advisory)</td>
</tr>
<tr>
<td>Comparative International Taxation</td>
<td>—</td>
</tr>
<tr>
<td>Management Science A</td>
<td>—</td>
</tr>
<tr>
<td>Research &amp; Development in Accounting</td>
<td>—</td>
</tr>
<tr>
<td>Practice</td>
<td>—</td>
</tr>
<tr>
<td>Social &amp; Public Authority Accounting</td>
<td>—</td>
</tr>
<tr>
<td>Accounting I</td>
<td>—</td>
</tr>
<tr>
<td>Special Topic</td>
<td>—</td>
</tr>
<tr>
<td>Systems Analysis</td>
<td>—</td>
</tr>
<tr>
<td>Systems Design</td>
<td>—</td>
</tr>
<tr>
<td>Systems Analysis plus Commercial</td>
<td>—</td>
</tr>
<tr>
<td>Programming</td>
<td>—</td>
</tr>
</tbody>
</table>

* May be taken in final year only.
** Management Science A will be waived as a pre-requisite for candidates who have passed Quantitative Business Analysis II.

Group D
Each subject in Group D will count as one half subject.

Subjects presently listed as Group B electives in MBA Degree not included in preceding Groups A, B or C.

Candidates may include a maximum of one subject (or two counting as half subjects) from those listed in the Appendices to the Requirements for the Diploma in Economic Studies and the Diploma in Legal Studies not available to candidates for an ordinary degree course.
NOTES

1. For the award of the Diploma in Business Studies, candidates shall pass five subjects of which a maximum of two subjects may be selected from Groups A and B, not more than one subject being selected from Group A. The required subjects may be selected from Groups C and/or D.

2. A candidate may not include in his course for the Diploma in Business Studies any subject which, in the opinion of the Head of the Department of Commerce, is substantially equivalent to one he has previously passed and for which standing has not been granted. In particular, candidates who have passed Accounting I will not be permitted to include Financial Accounting and candidates who have passed Accounting IIB will not be permitted to count Management Accounting.

3. The Dean may approve the relaxation of a pre-requisite condition where after consultation with the Head of Department offering the subject, he is satisfied that a candidate has passed equivalent alternative studies.

Conditions for the Granting of Standing in the Diploma in Business Studies Course

1. Standing in a subject in the Diploma in Business Studies shall require the approval of the Faculty Board on the recommendation of the Head of the Department of Commerce.

2. A candidate will not be eligible for standing in any subject for which credit has been given for the award of another degree or diploma, except as otherwise provided for in succeeding clauses.

3. A candidate who has passed a subject offered in the postgraduate course in Professional Accounting Studies in the years 1969, 1970, 1971 or 1972 shall be granted standing in the corresponding subject in the Diploma in Business Studies, provided he enrolls in the Diploma within five years of having passed such subject.

4. Where a candidate has completed Stage 1 of the Diploma Course he may be granted standing by the Faculty Board in respect of another subject subsequently passed at another university or approved tertiary institution under the following conditions:
   (a) the subject for which standing is granted shall have a reasonable correspondence with a subject included in the Diploma in Business Studies programme; and,
   (b) standing shall not be granted for more than two subjects.

5. A candidate who has passed any one or more of the following subjects shall be entitled to standing as follows:

<table>
<thead>
<tr>
<th>Group B Above</th>
<th>Subject(s) in which candidate entitled to standing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Law of Stamp, Death, Gift and Estate Duties</td>
<td>Law of Stamp Duties and one unspecified Group B half subject</td>
</tr>
<tr>
<td>Advanced Company Law</td>
<td>Seminar in Company Law and Securities Industry Law</td>
</tr>
<tr>
<td>Political and Legal Institutions</td>
<td>Two unspecified Group B half subjects</td>
</tr>
</tbody>
</table>

Auditing, Taxation and Tax Planning and/or Accounting Systems and Computer Applications.

Transitional Arrangements for the Diploma in Business Studies

The schedule on page 24 shall apply to all candidates who enrol in the Diploma in Business Studies in and from 1980. Credit will be given for all subjects passed in that Diploma prior to 1980.

Details of transition arrangements for students enrolled in the Bachelor of Commerce degree prior to 1977 are set out in the Faculty of Economics and Commerce Handbook 1977. Any enquiries regarding these arrangements should be directed to the Faculty Secretary.

REQUIREMENTS FOR THE DIPLOMA IN ECONOMIC STUDIES

1. In these Requirements unless the contrary intention appears, “the Faculty” means the Faculty of Economics and Commerce, “the Faculty Board” means the Faculty Board of the Faculty of Economics and Commerce and “the Dean” means the Dean of the Faculty of Economics and Commerce.

2. Applications for registration as a candidate for the Diploma in Economic Studies shall require the approval of the Faculty Board on the recommendation of the Head of the Department of Economics with such applicants having either:
   (a) satisfied requirements for admission to the degree of Bachelor of Commerce or Bachelor of Economics or of another degree offered by the University of Newcastle, another university or a tertiary institution approved for this purpose by the Faculty Board or
   (b) have other appropriate qualifications and professional experience.

3. An applicant for registration for the Diploma may be granted standing on conditions to be determined by the Faculty Board.

4. An applicant for registration shall have his programme approved by the Faculty Board on the recommendation of the Head of the Department of Economics before being permitted to register.

5. (a) To complete a subject qualifying towards the Diploma, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written work as the Department concerned shall require.
   (b) To pass a subject a candidate shall satisfy the requirements of the previous clause and pass such examinations as the Faculty Board concerned shall require.
   (c) Except with the permission of the Faculty Board a subject shall qualify towards the Diploma for no more than five years from the year in which it is passed.

6. (a) To qualify for the Diploma a candidate shall, in not less than two years of part-time study, pass the required number of subjects (refer Clause 6(b)) save that—
   (i) a candidate with qualifications and experience deemed by the Head of the Department of Economics to be appropriate may be permitted to enrol as a full-time candidate in order to complete the requirements for the Diploma in not less than one year of full-time study;
   (ii) the Faculty Board, on the recommendation of the Dean, may waive this condition for a candidate who has enrolled for the Master of Commerce degree in Economics by Coursework, provided that he has not had that degree conferred upon him and is granted standing in the Diploma in Economic Studies in subjects passed as part of the requirements for that Degree.
(b) To qualify for the Diploma a candidate shall pass:
   
   (i) Five subjects selected from those prescribed by the Faculty Board, at least three of which subjects shall be selected from Group D and not more than one subject shall be selected from Groups A and B; and
   
   (ii) either a Research Essay or an additional subject selected from Group D.

(c) On the recommendation of the Head of the Department of Economics and with the approval of the Faculty Board, up to one subject offered by another Department may be substituted in the programme outlined above.

7. A candidate will not be permitted to enrol in any subject which is substantially equivalent to one he has previously passed whilst enrolled in a degree or diploma course.

8. All subjects listed by the Faculty Board may not necessarily be offered in one year.

9. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.

   (b) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty.

   The relevant date shall be:

   (i) in the case of any half subject offered in the first half of the academic year — the last Monday in first term;

   (ii) in the case of any half subject offered in the second half of the academic year — the fourth Monday in third term;

   (iii) in the case of any other subject — the last Monday in second term.

10. The results of successful candidates at Annual and Special Examinations shall be classified: Pass, Credit, Distinction, High Distinction.

11. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any Requirement.

   **Diploma in Economic Studies**
   
   **Schedule of Subjects prescribed by the Faculty Board**

   **Group A**
   - Economics I
   - Introductory Quantitative Methods
   - Economic History I

   **Group B**
   - Economics II
   - Economic History II
   - Economic Statistics II
   - Economics & Politics
   - Industry Economics
   - Industrial Relations II
   - Labour Economics
   - Money and Banking
   - Statistical Analysis

   **Group C**
   - Advanced Economic Analysis
   - Comparative Economic Systems
   - *Development
   - *Econometrics I
   - *Economic History III
   - *Environmental Economics
   - *Growth & Fluctuations
   - History of Economic Thought

   * For the purpose of satisfying the conditions in this schedule, asterisked subjects shall each count as a half subject.

   **Note**
   The advisory prerequisites for subjects are as in the Bachelor of Economics Degree Course and as set out in the booklet Graduate Studies in Economics for the Master of Commerce in Economics by Coursework.

**Conditions for the Granting of Standing in the Diploma in Economic Studies Course**

1. Standing in a subject in the Diploma in Economic Studies shall require the approval of the Faculty Board on the recommendation of the Head of the Department of Economics.

2. A candidate will not be eligible for standing in any subject for which credit has been given for the award of another degree or diploma, except as otherwise provided for in succeeding clauses.

3. Where a candidate has passed two subjects of the Diploma Course he may be granted standing by the Faculty Board in respect of another subject subsequently passed at another university or approved tertiary institution under the following conditions:

   (a) the subject for which standing is granted shall have a reasonable correspondence with a subject included in the Diploma in Economic Studies programme; and,

   (b) standing shall not be granted for more than two subjects.
4. A candidate who has enrolled for the Master of Commerce in Economics by Coursework Degree at the University of Newcastle but has not taken out that Degree may, on application to the Faculty Board, be granted standing in the Diploma in Economic Studies in subjects passed as part of the requirements for that Degree.

REQUIREMENTS FOR THE DIPLOMA IN LEGAL STUDIES

(Note: Subjects will not be offered in this course in 1983)

1. In these Requirements, unless the context or subject matter otherwise indicates or requires:
   “the Dean” means the Dean of the Faculty of Economics and Commerce;
   “the Department” means, unless the context otherwise indicates, the Department of Legal Studies;
   “the Diploma” means the Diploma in Legal Studies;
   “the Faculty” means the Faculty of Economics and Commerce;
   “the Faculty Board” means the Faculty Board of the Faculty of Economics and Commerce.

2. An application for admission to candidature for the Diploma shall be made on the prescribed form and lodged with the Secretary to the University by the prescribed date.

3. An applicant shall:
   (a) have satisfied the requirements for admission to a degree of the University of Newcastle or a degree, approved for this purpose by the Faculty Board, of any other tertiary institution; or
   (b) have other qualifications and professional experience deemed appropriate by the Faculty Board on the recommendation of the Head of the Department.

4. Admission to candidature shall require the approval of the Faculty Board on the recommendation of the Head of the Department. Such approval shall be subject to such conditions as the Faculty Board on the recommendation of the Head of Department may determine.

5. (1) To qualify for the Diploma a candidate shall enrol and shall complete to the satisfaction of the Faculty Board a programme consisting of:
   (a) Five subjects selected from those prescribed by the Faculty Board; and
   (b) a Research Essay on a Legal Studies topic approved by the Head of the Department.

   (2) With the approval of the Faculty Board on the recommendation of the Head of the Department, a candidate may substitute for any Group B subject a subject normally offered for a first degree course, which subject may comprise two half-year subjects.

   (3) The programme shall normally be completed in not less than two years save that a candidate may on the recommendation of the Head of the Department be permitted to complete the programme in one year.

6. (1) To complete a subject counting towards the Diploma, a candidate shall attend such lectures, tutorials, seminars, classes, participate in such other activities and submit such written work as the Department offering the subject shall require.

   (2) To pass a subject a candidate shall complete it and shall pass any examinations which the Faculty Board may require.

(3) The results of a successful candidate in a subject shall be classified: Pass, Credit, Distinction or High Distinction.

(4) Except with the permission of the Faculty Board a subject may be counted towards the Diploma for not more than five years from the year in which it is passed or in which standing is granted.

7. A candidate shall have his programme approved by the Faculty Board on the recommendation of the Head of the Department.

8. A candidate may be granted standing on conditions determined by the Faculty Board.

9. A candidate will not be permitted to enrol in any subject which is substantially equivalent to one which he has previously counted towards a degree or diploma.

10. (1) A candidate may withdraw from a subject or the course only by notifying the Secretary to the University in writing.

    (2) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:
        (a) in the case of any subject offered in the first half of the academic year — the last Monday in first term;
        (b) in the case of any subject offered in the second half of the academic year — the fourth Monday in third term;
        (c) in the case of any other subject — the last Monday in second term.

11. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any of the provisions of these Requirements.

Diploma in Legal Studies
Schedule of Subjects prescribed by the Faculty Board

Group A

<table>
<thead>
<tr>
<th>Subject</th>
<th>Advisory Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Transactions Law</td>
<td>Consumer Protection Law OR Business and Consumer Credit Law</td>
</tr>
<tr>
<td>Developments in Industrial Safety</td>
<td>Industrial Law</td>
</tr>
<tr>
<td>Developments in Real Property Law</td>
<td>Law of Contract</td>
</tr>
<tr>
<td>Developments in Torts</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Developments in Work Injury Compensation Law</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Environment Protection Law</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Forensic Psychology</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>International and Interstate Business Law</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Law of Land Transactions</td>
<td>Law of Contract</td>
</tr>
<tr>
<td>Law of Stamp Duties</td>
<td>Law of Contract</td>
</tr>
<tr>
<td>Local Government and Townplanning Law</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Media Law</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Professional Negligence and Malpractice</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Recent Developments in Criminal Law</td>
<td>Legal Studies I OR Legal Studies (M.B.A.)</td>
</tr>
<tr>
<td>Sale of Businesses</td>
<td>Law of Contract</td>
</tr>
</tbody>
</table>
* Securities Industry Law  
* Seminar in Administrative Law  
* Seminar in Company Law  
* Seminar in Contract Law  
* Seminar in Industrial Law  
* Seminar in Trade Practices Law  

For the purpose of satisfying the Requirements for the Diploma in Legal Studies asterisked subjects shall each count as a half subject. Any two of these count as one Group A subject.

**Group B**

Any postgraduate subject offered by any Department, where such subject is deemed by the Faculty Board on the recommendation of the Head of the Department of Legal Studies relevant to the student's programme in the Diploma in Legal Studies.

**Conditions for the Granting of Standing in the Diploma in Legal Studies**

1. Standing in a subject may be granted by the Faculty Board of the Faculty of Economics and Commerce on the recommendation of the Head of the Department of Legal Studies.

2. Standing shall not be granted for any subject which the candidate has counted in completing the requirements for a degree or diploma.

3. Where a candidate has passed three or more subjects in his programme for the Diploma in Legal Studies he may be granted standing by the Faculty Board of the Faculty of Economics and Commerce in respect of subjects subsequently passed at another University or approved tertiary institution under the following conditions:
   (a) the work for which standing is granted shall have a reasonable correspondence with the work required for a subject or subjects included in the Schedule to the Requirements for the Diploma in Legal Studies; and
   (b) standing shall not be granted in more than two subjects as defined in that Schedule.

4. A candidate who is or has been enrolled in the Diploma in Business Studies at the University of Newcastle but who has not been awarded that diploma, may apply for admission to candidature for the Diploma in Legal Studies with standing in the subjects passed as a candidate for the Diploma in Business Studies. The Faculty Board of the Faculty of Economics and Commerce may approve such registration on the recommendation of the Head of the Department of Legal Studies. Such a candidate who has passed any one or more of the following subjects shall be entitled to standing as follows:

<table>
<thead>
<tr>
<th>Subject passed but not included in Group A above</th>
<th>Subject(s) in which candidate entitled to standing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Law of Stamp, Death, Gift and Estate Duties</td>
<td>Law of Stamp Duties and one unspecified Group A half subject</td>
</tr>
<tr>
<td>Advanced Company Law</td>
<td>Seminar in Company Law and Securities Industry Law</td>
</tr>
<tr>
<td>Political and Legal Institutions</td>
<td>Two unspecified Group A half subjects</td>
</tr>
</tbody>
</table>

**Regulations Relating to the Degree of Master of Business Administration**

1. These Regulations prescribe the requirements for the degree of Master of Business Administration and are made in accordance with the powers vested in the Council under By—Law 5.2.1.

**Definitions**

2. In these Regulations, unless the context or subject matter otherwise indicates or requires:
   “the Board” means the Board of Studies in Business Administration;
   “the Dean” means the Dean of the Faculty of Economics and Commerce;
   “the degree” means the degree of Master of Business Administration;
   “Faculty Board” means the Faculty Board of the Faculty of Economics and Commerce.

**Grading of Degree**

3. The degree shall be conferred in one grade only.

**Admission**

4. An application for admission to candidature for the degree shall be made on the prescribed form and lodged with the Secretary to the University by the prescribed date.

5. (1) To be eligible for admission to candidature, an applicant shall—
   (a) (i) have satisfied the requirements for admission to the degree of Bachelor of the University of Newcastle or other university or tertiary institution approved by the Faculty Board on the recommendation of the Board; or
      (ii) have satisfied the requirements for the award of the Diploma in Business Studies of the University of Newcastle and passed the examinations in that Diploma at such standards as the Faculty Board, on the recommendation of the Board, may prescribe; or
      (iii) in exceptional circumstances produce evidence of possessing such other qualifications and business or professional experience as may be approved by the Faculty Board on the recommendation of the Board; and
   (b) complete such work and pass such examinations as the Faculty Board may determine; and
   (c) normally have had at least two years' work experience or be a graduate of at least two years' standing.

6. Applications for admission to candidature shall be considered by the Faculty Board which may approve or reject any application.

**Qualification for the Degree**

7. To qualify for admission to the degree a candidate shall complete to the satisfaction of the Faculty Board a programme approved by the Faculty Board consisting of twenty subjects selected from such of those listed in the Schedule of Subjects approved by the Faculty Board as are available from time to time. In completing the programme a candidate shall achieve such final average mark as may be prescribed by the Faculty Board on the recommendation of the Board.

8. A candidate will be required to enrol in a substitute subject or subjects where he has successfully completed studies which are deemed by the Faculty Board, on the recommendation of the Board, to be equivalent of any compulsory subject or subjects.
9. (1) To complete a subject a candidate shall attend such lectures, tutorials, seminars and submit such written work as may be prescribed by the Department offering the subject.

(2) To pass a subject a candidate shall complete it to the satisfaction of the Faculty Board and pass such examinations as the Faculty Board on the recommendation of the Board shall require.

(3) Examinations shall be conducted in accordance with the provisions of the Examinations Regulations approved by the Council from time to time.

Standing
10. A candidate may be granted standing on such conditions as the Faculty Board may determine on the recommendation of the Board.

Progress
11. (1) If the Faculty Board is of the opinion that the candidate is not making satisfactory progress towards the degree then it may terminate the candidature or place such conditions on its continuation as it deems fit.

(2) For the purpose of assessing a candidate's progress, the Faculty Board on the recommendation of the Board may prescribe a cumulative average mark which is to be achieved and maintained by the candidate.

(3) A candidate against whom a decision of the Faculty Board has been made under Regulation 11(1) of these Regulations may request that the Faculty Board cause his case to be reviewed. Such request shall be made to the Dean within seven days from the date of posting to the candidate the advice of the Faculty Board's decision or such further period as the Dean may accept.

(4) A candidate may appeal to the Vice-Chancellor against any decision made following the review under Regulation 11(3) of these Regulations.

Duration
12. The programme shall be completed in not less than two years and, except with the permission of the Faculty Board, not more than five years.

Leave of Absence
13. Upon request by a candidate, Faculty Board may grant leave of absence from the course. Such leave shall not be taken into account in calculating the period prescribed in Regulation 12 of these Regulations.

Withdrawal
14. (1) A candidate may withdraw from a subject or the course only by informing the Secretary to the University in writing and such withdrawal shall take effect from the date of receipt of such notification.

(2) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty.

The relevant date shall be:
(a) in the case of a subject offered in the first half of the academic year — the last Monday in first term;
(b) in the case of a subject offered in the second half of the academic year — the fourth Monday in third term;
(c) in the case of any other subject — the last Monday in second term.

Relaxing Provision
15. In exceptional circumstances arising in a particular case, the Senate, on the recommendation of the Faculty Board, may relax any provision of these Regulations.

Details of the degree course, schedule of subjects and Faculty Board policies are contained in the brochure Graduate Studies in Business Administration.

Regulations Governing Masters Degree

Part I — General
1. (1) These Regulations, including the Schedules thereto, prescribe the conditions, and requirements relating to the degrees of Master of Architecture, Master of Arts, Master of Commerce, Master of Education, Master of Educational Studies, Master of Engineering, Master of Engineering Science, Master of Mathematics, Master of Psychology (Clinical), Master of Psychology (Educational) and Master of Science.

(2) In these Regulations and the Schedules thereto, unless the context or subject matter otherwise indicates or requires:
“Faculty Board” means the Faculty Board of the Faculty responsible for the course in which a person is enrolled or is proposing to enrol;
“programme” means the programme of research and study prescribed in the Schedule;
“Schedule” means the Schedule of these Regulations pertaining to the course in which a person is enrolled or is proposing to enrol; and
“thesis” means any thesis or dissertation submitted by a candidate.

(3) These Regulations shall not apply to degrees conferred honoris causa.

(4) A degree of Master shall be conferred in one grade only.

2. An application for admission to candidature for a degree of Master shall be made on the prescribed form and lodged with the Secretary to the University by the prescribed date.

3. (1) To be eligible for admission to candidature an applicant shall:
(a) (i) have satisfied the requirements for admission to a degree of Bachelor in the University of Newcastle as specified in the Schedule; or
(ii) have satisfied the requirements for admission to a degree or equivalent qualification, approved for the purpose by the Faculty Board, in another tertiary institution; or
(iii) have such other qualifications and experience as may be approved by the Senate on the recommendation of the Faculty Board or otherwise as may be specified in the Schedule; and
(b) have satisfied such other requirements as may be specified in the Schedule.

(2) Unless otherwise specified in the Schedule, applications for admission to candidature shall be considered by the Faculty Board which may approve or reject any application.

(3) An applicant shall not be admitted to candidature unless adequate supervision and facilities are available. Whether these are available shall be determined by the Faculty Board unless the Schedule otherwise provides.

4. To qualify for admission to a degree of Master a candidate shall enrol and satisfy the requirements of these Regulations including the Schedule.
Part I - Examination and Results

10. The Examination Regulations approved from time to time by the Council shall apply to all examinations with respect to a degree of Master with the exception of the examination of a thesis which shall be conducted in accordance with the provisions of Regulations 12 to 16 inclusive of these Regulations.

11. The Faculty Board shall consider the results in subjects, the reports of examiners and any other recommendations prescribed in the Schedule and shall decide:

(a) to recommend to the Council that the candidate be admitted to the degree;
(b) in a case where a thesis has been submitted, to permit the candidate to resubmit an amended thesis within twelve months of the date on which the candidate is advised of the result of the first examination or within such longer period of time as the Faculty Board may prescribe; or
(c) to require the candidate to undertake such further oral, written or practical examinations as the Faculty Board may prescribe; or
(d) not to recommend that the candidate be admitted to the degree, in which case the candidature shall be terminated.

Part III - Provisions Relating to Theses

12. (1) The subject of a thesis shall be approved by the Faculty Board on the recommendation of the Head of the Department in which the candidate is carrying out his research.

(2) The thesis shall not contain as its main content any work or material which has previously been submitted by the candidate for a degree in any tertiary institution unless the Faculty Board otherwise permits.

13. The candidate shall give to the Secretary to the University three months' written notice of the date he expects to submit a thesis and such notice shall be accompanied by any prescribed fee.

14. (1) The candidate shall comply with the following provisions concerning the presentation of a thesis:

(a) the thesis shall contain an abstract of approximately 200 words describing its content;
(b) the thesis shall be typed and bound in a manner prescribed by the University;
(c) three copies of the thesis shall be submitted together with:
   (i) a certificate signed by the candidate that the main content of the thesis has not been submitted by the candidate for a degree of any other tertiary institution; and
   (ii) a certificate signed by the supervisor indicating whether the candidate has completed the programme and whether the thesis is of sufficient academic merit to warrant examination; and
   (iii) if the candidate so desires, any documents or published work of the candidate whether bearing on the subject of the thesis or not.

(2) The Faculty Board shall determine the course of action to be taken should the certificate of the supervisor indicate that in the opinion of the supervisor the thesis is not of sufficient academic merit to warrant examination.

15. The University shall be entitled to retain the submitted copies of the thesis, accompanying documents and published work. The University shall be free to allow the thesis to be consulted or borrowed and, subject to the provisions of the Copyright Act, 1968 (Com), may issue it in whole or any part in photocopy or microfilm or other copying medium.

16. (1) For each candidate two examiners, at least one of whom shall be an external examiner (being a person who is not a member of the staff of the University) shall be appointed either by the Faculty Board or otherwise as prescribed in the Schedule.

(2) If the examiners' reports are such that the Faculty Board is unable to make any decision pursuant to Regulation II of these Regulations, a third examiner shall be appointed either by the Faculty Board or otherwise as prescribed in the Schedule.

1 At present there is no fee payable.

Schedule 3 - Master of Commerce

1. The Faculty of Economics and Commerce shall be responsible for the course leading to the degree of Master of Commerce.
2. To be eligible for admission to candidacy an applicant shall:
   (a) have satisfied the requirements for admission to the degree of Bachelor of
       Commerce with Honours or Bachelor of Economics with Honours of the
       University of Newcastle; OR
   (b) have satisfied the requirements for the admission to the degree of Bachelor
       of Commerce or Bachelor of Economics of the University of Newcastle
       or to a degree approved for this purpose by the Faculty Board and complete
       such work and pass such examinations at such a level as the Faculty Board
       may determine; OR
   (c) in exceptional cases produce evidence of possessing such other qualifications as
       may be approved by the Faculty Board on the recommendation of the Head
       of the Department in which the applicant proposes to undertake his programme
       and complete such work and pass such examinations at such a level as the
       Faculty Board may determine.

3. (1) An applicant shall apply for admission to candidacy in one of the following
     programmes:—
     (a) primarily the submission of a thesis embodying the results of the
         candidate's research; OR
     (b) primarily lectures and other coursework and associated examinations,
         together with the submission of a dissertation on a topic approved by the
         Faculty Board. Programme (a) is hereinafter referred to as "thesis", and
         Programme (b) is hereinafter referred to as "coursework".

     (2) The Faculty Board shall approve or reject the application and the proposed
         programme on the recommendation of the Head of the Department in which
         the applicant proposes to enrol.

4. A candidate for the degree by coursework who has obtained an appropriate
   Bachelor's degree with Honours or has postgraduate qualifications, may be granted
   such standing as the Faculty Board determines.

5. To qualify for admission to the degree, a candidate shall complete to the satisfaction
   of the Faculty Board the programme approved by the Faculty Board.

6. (1) A candidate for the degree by thesis shall submit his thesis for examination in
     not less than six terms for full-time candidates or nine terms for part-time
     candidates from the date of admission to candidacy, save that in the case of a
     candidate who has obtained the degree of Bachelor with Honours or who has
     had lengthy research experience, this period may be reduced by up to three
     terms for full-time candidates or by up to four terms for part-time candidates.

     (2) Except with the permission of the Faculty Board, a candidate for the degree by
         coursework shall submit the dissertation not later than the expiry of:
         (a) seven terms for full-time candidates or thirteen terms for part-time
             candidates
         (b) four terms for full-time candidates or seven terms for part-time
             candidates in cases where standing in four subjects has been granted; or
         (c) such number of terms as determined by the Faculty Board on the
             recommendation of the Head of the relevant Department in cases
             where standing other than that specified in section 6(2) (b) of this
             Schedule has been granted, from the date of admission to candidacy.

The degree by coursework and dissertation is at present offered in the Department
of Economics and the Department of Commerce and further details of these degree
courses are available in the brochures Graduate Studies in Economics or Graduate
Studies in Accounting and Finance.

7. The Faculty Board may permit a candidate to change his candidacy from
   coursework to thesis or vice-versa on such terms and conditions as the Faculty
   Board may determine.

8. The examination of a thesis shall be carried out by examiners appointed by the
   Dean.

Policy in relation to Regulation 2 of Schedule 3 for applicants for admission to
   candidature to the degree by the submission of a thesis.

1. In the normal case, a candidate who has satisfied the requirements for admission to
   the Bachelor of Commerce (Honours) degree in the University of Newcastle shall be
   permitted to proceed with his programme of research and thesis without having to
   undertake additional work.

2. In the normal case, a candidate who has satisfied the requirements for admission to
   the Bachelor of Commerce (Ordinary) degree in the University of Newcastle shall be
   required to satisfactorily complete not more than one additional full-time year's
   work or its equivalent.

3. In the case of a student whose programme extends over more than three terms,
   permission to proceed with his research and thesis shall be determined on
   completion of the first year of the programme specified by the Faculty Board.

4. Candidates who have graduated with a pass or ordinary degree from another
   university shall be required to satisfactorily complete a programme equivalent to
   that prescribed for Newcastle graduates, with the proviso that such a candidate may
   be permitted to proceed with a programme of research and thesis. An honours graduate from another university shall be
   permitted to proceed with a programme of research and thesis without having to
   undertake additional work unless it is essential to his particular programme.

Guide to Subject Entries

Subject Outlines and Reading Lists are set out in a standard format to facilitate easy
reference. The policy adopted in this Handbook for interpretation of the various sections
is set out below. This may not necessarily be the same policy adopted for other Faculty
Handbooks.

1. Name
   The official subject name as included in Schedule of the degree requirements. This
   name must be used when completing any forms regarding enrolment or variation of
   enrolment.

2. Prerequisites
   Before enrolling in the subject, a student shall have passed the subjects listed as
   prerequisites. In some cases an advisory prerequisite is stated and although this is
   not compulsory, it would be a distinct advantage for the student to have passed such
   a subject. An advisory prerequisite may be stated in terms of N.S.W. Higher School
   Certificate subjects. A student who has not fulfilled the prerequisite requirements
   may, in a limited number of cases on the recommendation of the appropriate Head
   of Department, be permitted by the Dean to enrol concurrently in the prerequisite
   subject.

3. Corequisite
   A corequisite is a subject which should be taken concurrently with another subject if
   not previously passed.
411100 Accounting I

Prerequisites Nil

Hours 2 lecture hours and 2 tutorial hours per week

Examination One 2-hour and one 3-hour paper

Content

Texts
Colditz, B. T. & Gibbins, R. W.  
Australian Accounting: The Basis for Business Decisions  2nd edn (McGraw-Hill)
Accountancy Exercises (University of Newcastle)

References
Barton, A. D.  
Accounting: An information Systems Approach (Dickenson)
Yorston, Sir Keith et al.  
The Accounting Sampler 2nd edn (McGraw-Hill)
McNeil, E.  
The Rise of the Accounting Profession Vols I & II (A.I.C.P.A.)
Gole, V. L.  
Getting Acquainted with Accounting (Houghton Mifflin)
Gibbons, R. W.  
Accounting and Action (Law Book Co.)
Davidson, S. et al.  
Study Guide to Australian Accounting (McGraw-Hill)
Gibson, G. J. & Gillard, R. A.  
Financial Accounting (Dryden)
Carey, J. L.  
The Accounting Process (Butterworths)
Shillinglaw, G.  
Financial Accounting: Principles and Issues (Prentice-Hall)
Gordon, M. J. & Shillinglaw, G.  
Accounting: A Direct Approach (Cheshire)
Granof, M. H.  
Accounting (Holt, Rinehart & Winston)
Istvan, D. F & Avery, C. G.  
Accounting Principles (Harcourt Brace Jovanovich)
Mathews, R.  
The Accounting Framework (Cheshire)
May, R. et al.  
A New Introduction to Financial Accounting (Prentice-Hall)
McCrae, T. W.  
The Impact of Computers on Accounting (Wiley)
McNeil, E.  
Financial Accounting (Goodyear)
Meigs, W. B. et al.  
Financial Accounting 2nd edn (McGraw-Hill)
Morrison, L. & Cooper, K.  
Financial Accounting Concepts and Procedures (Dryden)
Thacker, R. J.  
Accounting Principles (Prentice-Hall)
Thomas, A. L.  
Financial Accounting: The Main Ideas (Wadsworth)
Yorston, Sir Keith et al.  
Accounting Fundamentals (Law Book Co.)

412100 Accounting IIA

Prerequisites Accounting I

Hours 2 lecture hours and 2 tutorial hours per week

Examination Two 3-hour papers

Content
Students will be permitted to take into the annual examination copies of the Statute referred to below and the Australian Society of Accountants and the Institute of Chartered Accountants in Australia Australian Accounting and Auditing Standards and Related Statements, provided the copies are not marked otherwise than by underlining.

Content
Theory and practice of company accounting; accounting for the formation, reconstruction, amalgamation, take-over, official management, receivership and liquidation of companies; the preparation of holding company and group financial statements; equity accounting; presentation, analysis and interpretation of financial
statements; the valuation of shares and goodwill; funds statements; accounting for inflation; accounting for executorship, bankruptcy, hire purchase and instalment-purchase, lease agreements and tax-effect accounting.

Texts

Henderson, S. & Peirson, G. 
Johnston, T. R. et al. 
Taylor, R. B. & O'Shea, B. P. 
Gibson, R. W. 
Colditz, H. 
Clift, R. C. (ed.)

- Questions on the Law Practice of Company Accounting 3rd edn (Butterworths)
- Accountancy Exercises 2nd edn. (University of Newcastle)
- Companies Act, 1981 (N.S.W. Govt. Printer)

References

Adamson, A. V.
Australian Soc. of Accountants and The Institute of Chartered Accountants in Australia
Barton, A. D.

- The Valuation of Company Shares and Businesses (Law Book Co.)
- Australian Accounting and Auditing Standards and Related Statements
- The Anatomy of Accounting (University of Queensland Press)

Bowra, R. L. & Clarke, F. L.
Clift, R. C. (ed.)
Colditz, B. T. & Gibbins, R. W.
Gibson, R. W.
Goldberg, L. (ed.)
Gole, V. L.
Hendriksen, E. S.
Jager, M. O. et al.
Keller, T. F. & Zeff, S. A.
Kenley, W. J.
Lee, L. N. et al.
Ma, R. & Mathews, R.
Popoff, B. & Cowan, T. K.
Smith, N. S.
Yorston, Sir Keith et al.
Zeff, S. A. & Keller, T. F. (eds.)

References

- Accounting IIA and Accounting IIB

412200 Accounting IIB

Prerequisites

Accounting I

Hours

2 lecture hours and 2 tutorial hours per week

Examination

Two 3-hour papers

Content

The theory and practice of management accounting: the management planning and control process; the concept and classification of cost; cost estimation; cost-volume-profit analysis; incremental decision analysis; budgeting; job costing; process costing; joint and by-product costing; accounting for materials labour and overhead; standard costing and variance analysis; responsibility accounting and performance evaluation; transfer pricing; capital investment analysis; inventory costing and control.

Texts

Rappaport, A. (ed.)
Hornbush, C. T.
Benston, G. J. (ed.)
Bierman, H. & Dyckman, T. R.
Brans, W. J. & DeCoste, D. T.
Caplan, E. H.
DeCoste, D. T. & Shafer, E. L.
Dopuch, N. et al.
Drucker, P. F.
Hopwood, A.
Johnson, R. A. et al.
Kaplan, R. S.
Li, D. H.
Rosen, L. S. (ed.)
Schoderbek, P. O.
Skousen, K. F. & Needles, B. E.
Solomons, D.
Solomons, D.
Thomas, W. E. (ed.)
Timms, H. L.

413100 Accounting IIIA

Prerequisites

Accounting IIA and Accounting IIB

Hours

2 lecture hours per week

Examination

Two 3-hour papers
Selected contemporary problems in the theory and practice of financial accounting, company and financial reporting and public practice including a study of current approaches to the formulation of accounting theory; implications of the efficient market hypothesis.

Preliminary Reading

Text

References
Journal articles and extracts from relevant accounting monographs including the following:
American Accounting Association
American Institute of Certified Public Accountants
Baxter, W. T. & Davidson, S.
Chambers, R. J.
Dean, G. W. & Wells, M. C. (eds)
Financial Accounting Standards Board
Goldberg, L.
Hendrickson, E. S.
Jager, M. O. et al.
Keane, S. M.
Moonitz, M.
Parker, R. H. & Harcourt, G. C.
Sprouse, T. R. & Moonitz, M.
Vatter, W. J.

413200 Accounting IIB

Prerequisites
Accounting IIB

Hours
2 lecture hours per week

Examination
One 3-hour paper and progressive assessment

Content
Review and extension of classical optimization; transfer pricing; linear programming with applications; review and extension of C.U.P. (under uncertainty); review of Probability theory; C.U.P. analysis (under uncertainty); mathematics of finance; capital budgeting (under uncertainty); parametric methods of quality control; nonparametric methods of quality control; methods of cost estimation; learning curves.

Text:
Kaplan, R. *Advanced Management Accounting* (Prentice-Hall)

References
Articles in Accounting Journals, but also:
Anton, H. R. & Firmin, P. A.
Bailey, E.
Benston, G. J.
Chase, R. B. & Aquilano, N. J.
Corcoran, A.
Gordon, L. A. et al.
Mintzberg, H.
O’Connor, R.

413601 Auditing

Prerequisites
Accounting IIA (or Co-requisite)

Hours
2 lecture hours per week

Examination
Two 3-hour papers

Content
The audit function and objectives; historical and contemporary developments in auditing; the scope and limitations of audit practice; auditing standards and ethical rulings; the law relating to company audits and auditors; internal controls; programmes and working papers; audit evidence statistical applications in auditing; the auditor and EDP; audit reports; audit committees; internal auditing; comparative international auditing.

Texts
To be advised

References
American Institute of C.P.A.
Baxt, R.
Carmichael, D. R. & Willingham, J. J.
Frazer, D. J. & Aiken, M. E.
Harding, M. & Cooper, B. J.
Institute of Chartered Accountants in Australia
McRae, T. W.
Mannix, E. F.
Mautz, R. K. & Sharaf, H. A.

Statistical Sampling for Audit Control (Butterworths)
Professional Negligence (Butterworths)
The Philosophy of Auditing (American Acc. Ass.)

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functions; financial planning, incentive schemes, evaluation of capital projects; methods of capital budgeting; cost of capital; risk analysis and capital budgeting; capital structure; dividend policy; management of current assets; short and intermediate term financing; the role accountants adopt in providing relevant information for financial decisions.

An examination of some of the decision-making aspects of finance, such as, its goals and tools of analysis in the Australian context.

This course aims to provide students with an introduction to industrial relations concepts and tools of analysis in the Australian context. The approach taken is explicitly of an interdisciplinary nature, teaching duties being shared among the three Departments of the Faculty.

Contents
An examination of some of the decision-making aspects of finance, such as, its goals and functions; financial planning, incentive schemes, evaluation of capital projects; methods of capital budgeting; cost of capital; risk analysis and capital budgeting; capital structure; dividend policy; management of current assets; short and intermediate term financing; mergers and takeovers; liquidation and abandonment of assets. A critical evaluation of the role accountants adopt in providing relevant information for financial decisions.

Prerequisites
Accounting 1

Hours
2 lecture hours and 1 tutorial hour per week

Examination
One 3-hour paper

This course aims to provide students with an introduction to industrial relations concepts and tools of analysis in the Australian context. The approach taken is explicitly of an interdisciplinary nature, teaching duties being shared among the three Departments of the Faculty.

Although the course is concerned with the basic frameworks of industrial relations in Australia an important objective is to present these in their wider social, economic and legal settings. Besides dealing with trade unions, employers' associations, management and the various industrial tribunals, the course gives specific attention to the emerging nature of industrial society, collective bargaining, arbitration, industrial democracy, union democracy and industrial conflict.

Preliminary Reading
Child, J. Unionism and the Labor Movement (Macmillan 1971)
Cullen, C. L. & Macken, J. J. An Outline of Industrial Law (Law Book Co. 1972)
Portus, J. H. Australian Compulsory Arbitration 1900-1970 (Hicks Smith 1971)


**Texts**

- Hagen, J. J.
- Hymann, R.
- Martin, R.
- Matthews, P. W. D.
- Ford, G. N. (eds)
- Niland, J.
- & Dabscheik, B.
- Parker, S. R. et al. (eds)
- Plowman, D.
- Sykes, E. I. & Yerbury, D.

- The ACTU: A Short History (Reed 1977)
- Strikes 2nd edn (Fontana 1977)
- Trade Unions in Australia (Penguin 1977)
- Australian Trade Unions 2nd edn (Sun Books forthcoming)
- Industrial Relations in Australia (Geo. Allen & Unwin)
- The Sociology of Industry 3rd edn (George Allen & Unwin 1977)
- Australian Industrial Relations (McGraw-Hill 1980)
- Labour Law in Australia (Butterworths 1980)

**References**

- Australian Labour Relations: Readings 2nd edn (Sun Books 1971)
- Trade Unions (Penguin 1972)
- Australian Industrial Laws: The Constitutional Basis (Law Book Co. 1974)
- Labour Disputes: A Perspective (O.E.C.D. 1979)
- Unions and Unionists in Australia (Geo. Allen & Unwin)
- Mindful Militants (Cambridge U.P. 1975)
- Automation and Unemployment: An ANZAAS Symposium (Law Book Co 1980)

**Prerequisites**

Commercial Electronic Data Processing

**Hours**

2 lecture hours per week
1 tutorial/group meeting hour per week

**Examination**

Progressive assessment/group assignments

One 2-hour paper

**Content**

COBOL programming: a general consideration of information systems; a particular consideration of computer associated business systems. Subject matter is aimed towards students who will be undertaking business careers. Topics include: v. information; people and systems; the industrial or computer revolution; data base concepts; problem solving. Students will correct, debug, rewrite and write several programs using COBOL.

**Texts**

- Burch, J. G. J., Strater, F. R. Jn. & Grudnitski, G.
- The Social Psychology of Industry (Penguin Books)
- Information Systems Handbook (ARDI) (Kluwer-Harrap)

413605 Marketing

**Prerequisites**

Group A subject

**Hours**

2 lecture hours per week and 1 tutorial hour per fortnight

**Examination**

One 2-hour paper plus mid-year examination and progressive assessment

**Content**

The concept of marketing; the marketing system within the economic system; definition of marketing organisations and structures; study of policies and methods in the marketing of consumer and industrial products and services; study of the marketing management functions of planning, execution, control and feedback.

**Texts**

- Kotler, P. & Shaw, R.

**References**

- Dunn, S. W. & Barban, A. M.
- Elliott, K. & Christopher, M.
- Engel, J. F. et al.
- Ferris, G. E., Mathew, M. & Steidl, P.
- Frisk, G.
- Gist, R. R.
- Green, P. E. & Tull, D. S.
- Holloway, R. J. & Hancock, R. S.
- Kassarjian, H. H. & Robertson, T. S.
- Kerna', J. B. et al.
- Kollat, D. T. et al.
- Layton, R. A. & Le Lievre, K.
- Advertising — its Role in Modern Marketing (Dryden)
- Research Methods in Marketing (Holt, Rinehart and Winston)
- Consumer Behaviour (Holt, Rinehart and Winston)
- Readings in Australian Marketing, (Ball State University)
- Marketing Systems (Harper & Row)
- Marketing and Society (Holt, Rinehart & Winston)
- Research for Marketing Decisions, 4th edn (Prentice-Hall)
- The Environment of Marketing Management, (Wiley)
- Perspectives in Consumer Behaviour (Scott, Foresman)
- Promotion (McGraw-Hill)
- Strategic Marketing (Holt, Rinehart & Winston)
- Readings in Marketing: A Systems Perspective (McGraw-Hill)
Levin, R. I. & Kirkpatrick, C. A. 
McCarthy, J. E. 
Midgley, D. 
Montgomery, D. B. & Urban, G. L. 
Rosenberg, L. 
Stanton, W. J. 
Taperell, G. et al. 
Terpstra, V. 
Westing, J. H. & Albaum, G. 
(An additional reading list will be issued at the commencement of the course) 

412600 Organisational Behaviour 

Prerequisites 
Group A subject 

Hours 
2 lecture hours per week 

Examination 
Two 2-hour papers (Terms 1 and 2) 
One 3-hour paper (Final) 

Content 
Theories and research results relevant to problems of administration from the behavioural sciences viewpoint. Topics include behavioural models, values and attitudes, learning, perception, motivation, creativity, problem-solving, communications, group dynamics and leadership. These are treated in relation to the classical managerial functions, and the management of specialised functional areas, such as personnel, marketing, production and finance. 

Texts 
Leavitt, H. J. & Pondy, L. R. Readings in Managerial Psychology 2nd edn (Chicago U.P.) 
Luthans, F. Organisational Behaviour 2nd edn (McGraw-Hill) 

References 
Gellerman, S. W. The Management of Human Relations (Holt, Rinehart & Winston) 
Leavitt, H. J. Managerial Psychology (Chicago U.P.) 
Miner, J. B. Management Theory (Macmillan) 
Pugh, D. S. Writers on Organisations (Penguin) 
Schein, E. H. Organisational Psychology (Prentice-Hall) 
Sutermeister, R. People and Productivity (McGraw-Hill) 
Tannenbaum, A. S. Social Psychology of the Work Organisation (Wadsworth) 

412601 Quantitative Business Analysis II 

Prerequisites 
Introductory Quantitative Methods 

Hours 
2 class hours per week 

Examination 
Two 2-hour papers; progressive assessment and project
The University of Newcastle Calendar consists of the following volumes:

Volume 1 — Legislation:
  Part 1 — The University of Newcastle Act,
  Part 2 — By-laws and Regulations,
  Part 3 — Bodies Established by Resolution of Council,
  Part 4 — Scholarships, Prizes and Financial Assistance.

Volume 2 — University Bodies and Staff:
  Part 1 — Principal Officers, Council, Senate, Boards and Committees.
  Part 2 — The Professors and Staff.

Volume 3 — Handbook, Faculty of Architecture

Volume 4 — Handbook, Faculty of Arts

Volume 5 — Handbook, Faculty of Economics and Commerce

Volume 6 — Handbook, Faculty of Education

Volume 7 — Handbook, Faculty of Engineering

Volume 8 — Handbook, Faculty of Mathematics

Volume 9 — Handbook, Faculty of Medicine

Volume 10 — Handbook, Faculty of Science

Volume 11 — Annual Report

All volumes, except Volume 1 — Legislation, are published annually.

Volume 1 — Legislation is published irregularly the last issue being 1982.

All volumes except Volumes 2 Staff and 11 Annual Report are available on microfiche.

Other Publications
Undergraduate Prospectus
Postgraduate Prospectus
An ABC for New Students
University News
Gazette

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  Change of Programme
  Withdrawal
  Confirmation of Enrolment
  Indebtedness
  Leave of Absence
  Attendance at Classes
  General Conduct
  Notices
  Student Matters Generally

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  Examination Periods
  Sitting for Examinations
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  Scholarship Holders and Sponsored Students
  Extension of time to pay charges
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  Higher Degree Candidates
  Tuition Fees

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I PRINCIPAL DATES 1983

January
1 Saturday  New Year's Day
3 Monday  Public Holiday
7 Friday  Last day for return of Re-Enrolment Forms — Continuing Students
17 Monday  Deferred Examinations begin
28 Friday  Deferred Examinations end
31 Monday  Public Holiday
Closing date for applications for residence in Edwards Hall

February
7 Monday  New students attend in person to enrol and pay charges
14 Monday  Late enrolment session for new students
21 Monday  First Term begins
25 Friday  Last day for withdrawal without academic penalty from first half year subjects
(See page (vii) for Dean's discretion)

March
1 Friday  Good Friday — Easter Recess commences
6 Wednesday  Lectures resume
25 Monday  Public Holiday — Anzac Day
26 Tuesday  Last day for withdrawal without academic penalty from first half year subjects
(See page (vii) for Dean's discretion)

April
1 Friday  Good Friday — Easter Recess commences
6 Wednesday  Lectures resume
25 Monday  Public Holiday — Anzac Day
26 Tuesday  Last day for withdrawal without academic penalty from first half year subjects
(See page (vii) for Dean's discretion)

May
7 Saturday  First Term ends
23 Monday  Examinations begin
27 Friday  Examinations end
30 Monday  Second Term begins

June
17 Friday  Last day for return of Confirmation of Enrolment forms
13 Monday  Public Holiday — Queen's Birthday
30 Thursday  Closing date for Applications for Admission to the Bachelor of Medicine course in 1984

July
4 Monday  Examinations begin
8 Friday  Examinations end

August
8 Monday  Last day for withdrawal without academic penalty from full year subjects
(See page (vii) for Dean's discretion)
13 Saturday  Second Term ends
15 Monday  Examinations begin
19 Friday  Examinations end

September
5 Monday  Third Term begins
26 Monday  Last day for withdrawal without academic penalty from second half year subjects
(See page (vii) for Dean's discretion)

October
1 Saturday  Closing date for Applications for Admission 1984 (Undergraduate courses other than Medicine)
3 Monday  Public Holiday — Eight Hour Day

November
5 Saturday  Third Term ends
7 Monday  Annual Examinations begin
25 Friday  Annual Examinations end

Note: Term dates for students in the Bachelor of Medicine course are printed in Calendar Volume 9 — Medicine Handbook.

1984

January
16 Monday  Deferred Examinations begin
27 Friday  Deferred Examinations end

February
27 Monday  First Term begins

(v)
II GENERAL INFORMATION

Enrolment of New Students

Persons offered admission are required to attend in person at the Great Hall in mid-February to enrol and pay charges. Detailed instructions are given in the Offer of Admission.

Enrolment of Continuing Students

The University makes arrangements for continuing students to enrol by mail. There are two steps involved:

- Lodging the Enrolment form with details of your proposed programme,
- Completing enrolment by lodging the Authority to Complete Enrolment form with the cashier with charges payable.

1. Lodging Enrolment Forms

Re-enrolment materials will be mailed to all undergraduate students in mid-December. Those who wish to enrol in 1983 and who are eligible to do so (see Regulations Governing Unsatisfactory Progress) should complete the enrolment form as soon as possible after the release of the 1982 annual examination results, and forward it to The Secretary, University of Newcastle, N.S.W., 2308. Enrolment forms from continuing students are due by 7 January 1983 except in the case of a student who is required to take a special or deferred examination in which case the enrolment form must be submitted within seven days of the release of those examination results.

Submission of enrolment forms after the due date will render the student liable to a late lodgement charge of $14.00. Students who, for good reason, are unable to submit their enrolment forms by the due date, may apply for an extension of time. The request, with details of the reason for the extension must reach the Secretary by the due date if the late lodgement charge is to be avoided. The By-laws provide that no enrolment will be accepted after 31 March without the approval of the Secretary.

2. Completing Enrolment

When the proposed programme has been approved, an Authority to Complete Enrolment form will be mailed to the student showing charges payable. Students are required to complete enrolment by lodging the form with the Cashier with the charges payable. This can be done by mail or in person. The Cashier's office is open 10 am to 12 noon and 2 pm to 4 pm Monday to Friday. At least 14 days notice is allowed from the date of posting to the date by which charges must be paid if a late charge is to be avoided.

Student Cards

The Authority to Complete Enrolment form incorporates the student's identification card which is returned to him after payment of charges. It should be carried by students when at the University. It serves as evidence that the student is enrolled and must be presented when applying for travel concessions, a parking permit or to confirm membership of the University Union.

If a student loses his Student Card he should pay the replacement charge of 50 cents to the Cashier and present the receipt at the Student Administration Office when seeking a replacement card.

A student who withdraws completely from studies should return the Student Card to the Student Administration Office.

Withdrawal

Application to withdraw from a subject should be made on a Variation of Programme form available at the Student Administration Office. Reasons for changes and where appropriate documentary evidence in the form of medical or other appropriate certificates must be submitted.

Library Cards

Students should present their Student Card to the Library desk to be issued with their Library Borrowers Number. This card, with its machine readable lettering, must be presented when borrowing books from the Library.

Re-admission after Absence

A person who has been enrolled previously at the University of Newcastle, but not enrolled in 1982, is required to lodge an Application for Admission if further undergraduate enrolment is desired. Applications are available from the Student Administration Office and should preferably be lodged by 1 October 1982.

Attendance Status

A candidate for any qualification other than a postgraduate qualification who is enrolled in three quarters or more of a normal full-time programme shall be deemed to be a full-time student whereas a candidate enrolled in either a part-time course or less than three-quarters of a full-time programme shall be deemed to be a part-time student.

A candidate for a postgraduate qualification shall enrol as either a full-time or a part-time student as determined by the Faculty Board.

Change of Address

Students are responsible for notifying the Student Administration Office in writing of any change in their address. A Change of Address form should be used and is available from the Student Administration Office.

Failure to notify changes could lead to important correspondence or course information not reaching the student. The University cannot accept responsibility if official communications fail to reach a student who has not notified the Student Administration Office of a change of address.

It should be noted that examination results, re-enrolment and other correspondence will be mailed to students in December and January. Students who will be away during the long vacation from the address given to the University for correspondence should make arrangements to have mail forwarded to them.

Change of Name

Students who change their name should advise the Student Administration Office. Marriage, deed poll or naturalisation etc. certificates should be presented for sighting in order that the change can be noted on University records.

Change of Programme

Approval must be sought for any changes to the programme for which a student has enrolled. This includes adding or withdrawing subjects, changing attendance status (for example from full-time to part-time) or transferring to a different degree or faculty.

All proposed changes should be entered on the Variation of Programme form available at the Student Administration Office. Reasons for changes and where appropriate documentary evidence in the form of medical or other appropriate certificates must be submitted.

Withdrawal

Application to withdraw from a subject should be made on a Variation of Programme form and lodged at the Student Administration Office or mailed to the Secretary.

Applications received by the appropriate date listed below will be approved for withdrawal without a failure being recorded against the subject or subjects in question.

<table>
<thead>
<tr>
<th>Subjects</th>
<th>First Half-Year</th>
<th>Second Half-Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday</td>
<td>Tuesday</td>
<td>Monday</td>
</tr>
<tr>
<td>8 August 1983</td>
<td>26 April 1983</td>
<td>26 September 1983</td>
</tr>
</tbody>
</table>

Withdrawal after the above dates will normally lead to a failure being recorded against the subject or subjects unless the Dean of the Faculty grants permission for the student to withdraw without a failure being recorded. 

(vi)
If a student believes that a failure should not be recorded because of the circumstances leading to his withdrawal, it is important that full details of these circumstances be provided with the application to withdraw.

**Confirmation of Enrolment**

In May each year the University mails to all students a **Confirmation of Enrolment** form which also serves as the application to sit for examinations. This form must be checked carefully, signed and returned by all students (including non-degree students and postgraduate students not taking formal subjects) to confirm that they are actively pursuing subjects for which they are enrolled and that the information on University records is correct and complete.

**Indebtedness**

The Council of the University has directed that students who are indebted to the University because of unpaid charges, library fines or parking fines may not

- complete enrolment in a following year;
- receive a transcript of academic record; or
- graduate or be awarded a Diploma.

Students are requested to pay any debts incurred without delay.

**Leave of Absence**

A student who does not wish to re-enrol for any period up to three years should apply for leave of absence. Leave of absence is normally granted only to those students who are in good standing. Applications should be submitted before the end of first term in the first year for which leave of absence is sought. Leave of absence will not be granted for more than three years and will not be granted retrospectively.

Any student who does not enrol for a period of two years and does not obtain leave of absence, must apply for re-admission to the University when he wishes to resume his studies.

**Attendance at Classes**

Where a student's attendance or progress has not been satisfactory, action may be taken under the Regulations Governing Unsatisfactory Progress.

In the case of illness or absence for some other unavoidable cause, a student may be excused for non attendance at classes.

All applications for exemption from attendance at classes must be made in writing to the Head of the Department offering the subject. Where tests or term examinations have been missed, this fact should be noted in the application.

The granting of an exemption from attendance at classes does not carry with it any waiver of the General Services Charge.

**General Conduct**

In accepting membership of the University, students undertake to observe the by-laws and other requirements of the University.

Students are expected to conduct themselves at all times in a seemly fashion. Smoking is not permitted during lectures, in examination rooms or in the University Library. Gambling is forbidden.

Members of the academic staff of the University, senior administrative officers, and other persons authorised for the purpose have authority to report on disorderly or improper conduct occurring in the University.

**Notices**

Official University notices are displayed on the notice boards and students are expected to be acquainted with the contents of those announcements which concern them.

A notice board on the wall opposite the entrance to Lecture Theatre B01 is used for the specific purpose of displaying examination time-tables and other notices about examinations.

**Student Matters Generally**

The main notice board is the display point for notices concerning enrolment matters, scholarships, University rules and travel concessions, etc. This notice board is located on the path between the Union and the Library.

### III EXAMINATIONS

Tests and assessments may be held in any subject from time to time. In the assessment of a student's progress in a university course, consideration will be given to laboratory work, tutorials and assignments and to any term or other tests conducted throughout the year.

The results of such assessments and class work may be incorporated with those of formal written examinations.

**Examination Periods**

Formal written examinations take place on prescribed dates within the following periods:

- **End of First Term:** 23 to 27 May, 1983
- **Mid Year:** 4 to 8 July, 1983
- **End of Second Term:** 15 to 19 August, 1983
- **End of Year:** 7 to 26 November, 1983

Timetables showing the time and place at which individual examinations will be held will be posted on the examinations notice board near Lecture Theatre B01.

Misreading of the timetable will not under any circumstances be accepted as an excuse for failure to attend an examination.

**Sitting for Examinations**

Formal examinations, where prescribed, are compulsory. Students should consult the final timetable in advance to find out the date, time and place of their examinations and should allow themselves plenty of time to get to the examination room so that they can take advantage of the 10 minutes reading time that is allowed before the examination commences. Formal examinations are usually held in the Great Hall area and (in November) the Auchmuty Sports Centre. The seat allocation list for each examination will be on a noticeboard outside the room.

Students can take into any examination any writing instrument, drawing instrument or calculating instrument. Logarithmic tables may not be taken in; they will be available from the supervisor if needed.

Calculators may be used, if permitted by the examiner in any examination. They must be hand held, battery operated and non-programmable* and students should note that no concession will be granted:

- (a) to a student who is prevented from bringing into a room a programmable calculator;
- (b) to a student who uses a calculator incorrectly; or
- (c) because of battery failure.

**Rules for Formal Examinations**

Regulation 15 of the Examination Regulations sets down the rules for formal examinations, as follows:

* A programmable calculator will be permitted provided program cards and devices are not taken into the examination room.
Examination Results
Each student will be advised in December by mail of his annual examination results.

No results will be given by telephone.

After the release of the annual examination results a student may apply to have a result reviewed. There is a charge of $8.00 per subject, which is refundable in the event of an error being discovered. Applications for review must be submitted on the appropriate form together with the prescribed review charge by 13 January 1984. However, it should be noted that examination results are released only after careful assessment of students' performances and that, amongst other things, marginal failures are reviewed before results are released.

Special Examinations
When considering the examination results Faculty Boards take into consideration any circumstances such as illness or personal problems which may have seriously affected a student's work during the year or during the examinations. Any student who considers that his work has been affected in this way or who is unable to attend for any examination and who wishes to apply for special consideration should write to the Secretary explaining the circumstances and, in the case of illness, enclosing a medical certificate (see Regulation 12 (2) of the Examination Regulations, Calendar Volume 1).

If a student is affected by illness during an examination, and wishes to ask for a Special Examination he must report to the supervisor in charge of the examination and then make written application to the Secretary as soon as possible after the examination (see Regulation 12 (3) of the Examination Regulations, Calendar Volume 1).

Deferred Examinations
The Boards of the Faculties of Architecture, Engineering, and Mathematics may grant deferred examinations. Such examinations, if granted, will be held in January–February and candidates will be advised by mail of the times and results of the examinations.

IV UNSATISFACTORY PROGRESS
The University has adopted Regulations Governing Unsatisfactory Progress which are set out below.

Students who become liable for action under the Regulations will be informed accordingly by mail after the release of the End of Year examination results and will be informed of the procedure to be followed if they wish to 'show cause'. Appeals against exclusion must be lodged together with re-enrolment forms by Friday 7 January 1983.

The Faculty's progress requirements are set out elsewhere in this volume.

Regulations Governing Unsatisfactory Progress

1. (1) These Regulations are made in accordance with the powers vested in the Council by By-law 5.1.2.

(2) These Regulations shall apply to all students of the University except those who are candidates for a degree of Master or Doctor.

(3) In these Regulations, unless the context or subject matter otherwise indicates or requires:

"Admissions Committee" means the Admissions Committee of the Senate constituted under By-law 2.3.5;
"Dean" means the Dean of a Faculty in which a student is enrolled.
"Faculty Board" means the Faculty Board of a Faculty in which a student is enrolled.

2. (1) A student's enrolment in a subject may be terminated by the Head of the Department offering that subject if that student does not maintain a rate of progress considered satisfactory by the Head of the Department. In determining whether a student is failing to maintain satisfactory progress the Head of Department may take into consideration such factors as:

(a) unsatisfactory attendance at lectures, tutorials, seminars, laboratory classes or field work;
(b) failure to complete laboratory work;
(c) failure to complete written work or other assignments; and
(d) failure to complete field work.

(2) The enrolment of a student in a subject shall not be terminated pursuant to regulation 2 (1) of these Regulations unless he has been given prior written notice of the intention to consider the matter with brief particulars of the grounds for doing so and has also been given a reasonable opportunity to make representations either in person or in writing or both.

(3) A student whose enrolment in a subject is terminated under regulation 2 (1) of these regulations may appeal to the Faculty Board which shall determine the matter.

(4) A student whose enrolment in a subject is terminated under this Regulation shall be deemed to have failed the subject.

3. (1) A Faculty Board may review the academic performance of a student who does not maintain a rate of progress considered satisfactory by the Faculty Board and may determine:

(a) that the student be permitted to continue the course;
(b) that the student be permitted to continue the course subject to such conditions as the Faculty Board may decide;
(c) that the student be excluded from further enrolment;
(i) in the course; or
(ii) in the course and any other course offered in the Faculty; or
(iii) in the Faculty; or
(d) if the Faculty Board considers its powers to deal with the case are inadequate, that the case be referred to the Admissions Committee together with a recommendation for such action as the Faculty Board considers appropriate.

(2) Before a decision is made under regulation 3 (1) (b) (c) or (d) of these Regulations the student shall be given an opportunity to make representations with respect to the matter, either in person or in writing or both.

(3) A student may appeal against any decision made under regulation 3 (1) (b) or (c) of these Regulations to the Admissions Committee which shall determine the matter.

4. Where the progress of a student who is enrolled in a combined course or who has previously been excluded from enrolment in another course or Faculty is considered by the Faculty Board to be unsatisfactory, the Faculty Board shall refer the matter to the Admissions Committee together with a recommendation for such action as the Faculty Board considers appropriate.

5. (1) An appeal made by a student to the Admissions Committee pursuant to Regulation 3 (3) of these Regulations shall be in such form as may be prescribed by the Admissions Committee and shall be made within fourteen (14) days from the date of posting to the student of the notification of the decision or such further period as the Admissions Committee may accept.

(2) In hearing an appeal the Admissions Committee may take into consideration any circumstances whatsoever including matters not previously raised and may seek such information as it thinks fit concerning the academic record of the appellant and the making of the determination by the Faculty Board. Neither the Dean nor the sub-Dean shall act as a member of the Admissions Committee on the hearing of any such appeal.

(3) The appellant and the Dean or his nominee shall have the right to be heard in person by the Admissions Committee.

(4) The Admissions Committee may confirm the decision made by a Faculty Board or may substitute for it any other decision which the Faculty Board is empowered to make pursuant to these Regulations.

6. (1) The Admissions Committee shall consider any case referred to it by a Faculty Board and may:
(a) make any decision which the Faculty Board itself could have made pursuant to regulation 3 (1) (a) (b) or (c) of these Regulations; or
(b) exclude the student from enrolment in such other subjects, courses, or Faculties as it thinks fit; or
(c) exclude the student from the University.

(2) The Committee shall not make any decision pursuant to regulation 6 (1) (b) or (c) of these Regulations unless it has first given to the student the opportunity to be heard in person by the Committee.

(3) A student may appeal to the Vice-Chancellor against any decision made by the Admissions Committee under this Regulation.

7. Where there is an appeal against any decision of the Admissions Committee made under Regulation 6 of these Regulations, the Vice-Chancellor may refer the matter back to the Admissions Committee with a recommendation or shall arrange for the appeal to be heard by the Council. The Council may confirm the decision of the Admissions Committee or may substitute for it any other decision which the Admissions Committee is empowered to make pursuant to these Regulations.

8. (1) A student who has been excluded from further enrolment in a Faculty may enrol in a course in another Faculty only with the permission of the Faculty Board of that Faculty and on such conditions as it may determine after considering any advice from the Dean of the Faculty from which the student was excluded.

(2) A student who has been excluded from further enrolment in any course, Faculty or from the University under these regulations may apply for permission to enrol therein again provided that in no case shall such re-enrolment commence before the expiration of two academic years from the date of the exclusion. A decision on such application shall be made:
(a) by the Faculty Board, where the student has been excluded from a single course or a single Faculty; or
(b) by the Admissions Committee, in any other case.

9. (1) A student whose application to enrol pursuant to Regulation 8 (1) or 8 (2) (b) of these Regulations is rejected by a Faculty Board may appeal to the Admissions Committee.

(2) A student whose application to enrol pursuant to Regulation 8 (2) (b) of these Regulations is rejected by the Admissions Committee may appeal to the Vice-Chancellor.

V CHARGES
Enrolment is completed by lodging with the Cashier the approved Authority to Complete Enrolment form with a remittance to cover all charges due or written evidence that a sponsor will meet all charges.

New students are required to pay all charges when they attend to enrol. For re-enrolling students at least 14 days notice is allowed from the date of mailing the Authority to Complete Enrolment form to the date by which charges must be paid if late charges are to be avoided. The actual date, which will not be before mid February, will be printed on the form. A later date will be set if approval of the proposed programme has been delayed or if the student has taken Special or Deferred examinations.

Charges

1. General Services Charge
   (a) Students Proceeding to a Degree or Diploma
      Full-time students ........................................ $135
      Per annum
      Part-time students ........................................ $140
      Per annum
      Plus Students joining Newcastle University Union for the first time ........................................ $10
   (b) Non-Degree Students
      Newcastle University Union charge ........................ $61
      Per annum
   The exact amount must be paid in full by the prescribed date.

2. Late Charges
   (a) Late Lodgement of Enrolment Form
      — Where a continuing student does not lodge the Enrolment form by Friday, 7 January, 1983 ............... $14
      — where a candidate for a special or deferred examination in January does not lodge the Enrolment form by Monday, 14 February, 1983 ............................ $14
   (b) Late Lodgement of Authority to Complete Enrolment Form with Cashier
      Where the Authority to Complete Enrolment Form together with
      * (i) General Services Charge payable; or
      (ii) evidence of sponsorship (e.g. scholarship voucher or letter from Sponsor); or

   (xii)
including speeding and dangerous driving. Where the enrolment is effective from First Term in the following academic year, the General Services charge paid will cover liability to the end of the long vacation following the next academic year.

Tuition Fees
The Commonwealth Government has announced its intention that tuition fees be payable in some circumstances. At the time of printing, the necessary legislation was still to be passed. If tuition fees are introduced a statement will be sent to those students who are affected.

VI CAMPUS TRAFFIC AND PARKING
Persons wishing to bring motor vehicles (including motor cycles) on to the campus are required to obtain and display on the vehicle a valid permit to do so. Permits may be obtained from the Attendant (Patrol) Office which is located off the foyer of the Great Hall. Permit holders must comply with the University's Traffic and Parking Regulations including parking in approved parking areas, complying with road signs and not exceeding 35 k.p.h. on the campus.

If the Vice-Principal, after affording the person a period of seven days in which to submit a written statement is satisfied that any person is in breach of Regulations, he may:
(a) warn the person against committing any further breach; or
(b) impose a fine; or
(c) refer the matter to the Vice-Chancellor.

The range of fines which may be imposed in respect of various categories of breach include:
- Parking in areas not set aside for parking .................. $4
- Parking in special service areas, e.g. loading bays, by fire hydrants, etc., .................. $10
- Failing to display a valid permit .............................. $4
- Driving offences — including speeding and dangerous driving up to $25
- Failing to stop when signalled to do so by an Attendant (Patrol) up to $25
- Refusing to give information to an Attendant (Patrol) up to $25
- Failing to obey the directions of an Attendant (Patrol) up to $25

The Traffic and Parking Regulations are stated in full in the Calendar, Volume 1.
Quantitative methodology; BASIC review; mathematics review; problem-solving in business and industry; decision theory; applications of statistics; CPM/PERT; inventory modelling; linear programming in practice; game theory; Markov analysis; queueing theory; dynamic programming; business forecasting; elements of simulation; quantitative analysis projects.

**Texts**

Gallagher, A. & Watson, J.
Starr, M. K. & Stein, I.

Quantitative Methods for Business Decisions
The Practice of Management Science (Prentice-Hall)

**413607 Securities Analysis**

**Prerequisites**
Financial Management (or co-requisite)

**Hours**
2 lecture hours per week

**Examination**
One 3-hour paper and progressive assessment

**Content**

The measurement of rates of return on bonds and equity stocks; financial intermediaries and stock markets; construction of indices; capital asset pricing under conditions of certainty; the prediction of corporate earnings; technical analysis; the efficient markets concept; portfolio theory and capital asset pricing under conditions of uncertainty; empirical verification of the capital asset pricing model; accounting, efficient markets and portfolio theory.

**Texts**

Elton, E. J. & Gruber, N. J.

Modern Portfolio Theory and Investment Analysis (Wiley)

**References**

Amling, F.
Baxt, R.
Baxt, R., Ford, H. A. I., & Samuel, G. J.
Brealey, R. A.
Brealey, R. A.
Edwards, R. D. & Magee, J.
Elton, E. J. & Gruber, M. J.
Fama, E. F.
Fama, E. F. & Miller, M. H.
Foster, G.
Francis, J. C.
Graham, B. et al.
Hirst, R. R. & Wallace, R. H.
Lev, B.
Lorie, J. H. & Brealey, R. A.
Lorie, J. H. & Hamilton, M. T.
Sharpe, W. F.
Sharpe, W. F.

Investments (Prentice-Hall)
The Rae Report — Quo Vadis?
Securities Industry Acts: An Introduction to
An Introduction to Risk and Return from Common Stocks (M.I.T. Press)
Technical Analysis of Stock Trends (Magee)
Security Evaluation and Portfolio Management (Prentice-Hall)
The Foundation of Finance (Basic)
The Theory of Finance (Holt, Rinehart & Winston)
Financial Statement Analysis (Prentice-Hall)
Investments: Analysis and Management (McGraw-Hill)
Security Analysis (McGraw-Hill)
Studies in the Australian Capital Market (Cheshire)
Financial Statement Analysis (Prentice-Hall)
Modern Developments in Investment Management (Praeger)
The Stock Market: Theories and Evidence (Irwin)
Investments (Prentice-Hall)
Portfolio Theory and Capital Markets (McGraw-Hill)
413609 Taxation

**Prerequisites**
Accounting I

**Hours**
2 lecture hours and 1 tutorial hour per week

**Examination**
One 3-hour paper plus mid-year examination

Students will be permitted to take copies of the Statutes referred to in the Reading Guide into the annual examination, provided the copies are not marked otherwise than by underlining.

**Content**
Income tax law and practice; the Income Tax Assessment Act; overview of Commonwealth and State taxes; origins of income tax in Australia; Commonwealths power to levy income tax; the calculation of taxable income and of tax payable in respect of different classes of taxpayer; assessable income, allowable deductions, depreciation and investment allowance, repairs, exempt income, trading stock; taxation of individuals, companies, partnerships and trusts; assignment of income; concessions available to primary producers; returns, objections and appeals; contracts to avoid tax; provisional tax, withholding tax; rebates of tax; collection of income tax; sales tax assessment and collection; N.S.W. payroll tax.

**Texts**
Colditz, B. T. & Wallschutzky, I. G.
Mannix, E. F. & Mannix, J. E.

**References**
Baxt, R. (et. al)
Ryan, K. W.

413610 Theories of Organisation

**Prerequisites**
Organisational Behaviour

**Hours**
2 lecture hours per week

**Examination**
One 3-hour paper

The influence of politics, power and conflict: topics include organisations and the rationalisation of work; organisational structures; bureaucracies as working communities; the scientific management movement; Mayo and the Hawthorne experiments; Kurt Lewin and field theory; group membership and intergroup conflict; search for principles of management; worker participation models; organisational development; and propositions of organisational behaviour.

**Texts**
Lansbury, R. D. & Gilmour, P.

**References**
Altman, D.
Albrow, M.
Anthony, P. D.
Argyle, M.
Dunphy, D. C.
Emery, F. E.
Klein, L.
March, J. G. & Simon, H. A.
Mouzelis, N. P.
Silverman, D.
Woodward, J.

413611 Accounting Research Seminar (Additional work required for honours degree in Accounting.)

**Note**
This subject is taken in Year III of the full-time honours degree in Accounting (or equivalent part-time stages.) See requirement 3, page II.

**Prerequisites**
Nil

**Hours**
2 seminar hours per week

**Examination**
Assessment of seminar paper

**Content**
Study of company financial statements. Each student selects a specific company and reviews its financial reporting policies in a seminar format.

**Texts**
Nil

**References**
Accounting Standards Review Committee
Courtis, J. K. (ed.)

413612 Theories of Organisation
This course is designed to introduce the student to the principles of economics. While emphasis through the course is on the theoretical underpinnings of the economic science, the concepts developed afford significant insights into contemporary problems. The theoretical concepts developed will be used to discuss such important questions as: Is it true that unemployment cannot be reduced without increasing inflation? What is a “credit squeeze”? How much does Australian tariff policy cost Australians? Is there really an energy crisis? Can environmental degradation be eliminated? What are the reasons for poverty in Australia? What are the major causes of poverty in the Third World?

The first few lectures are designed to introduce the student to the nature of scientific inquiry in economics and to some of the tools of the economist. The notion that economics is only concerned with business decision-making will be quickly dispelled. Next, attention will be directed to the principles of microeconomics and some of their applications. In microeconomics attention is focused on how the prices of products and productive factors (including labour) are determined and how this determination is governed by the degree of competition in the market.

Then follows a series of lectures concerning income determination for the economy as a whole. The basic Keynesian theory is considered and is compared with the monetarist approach. Various theories of business cycles are reviewed and the roles of monetary and fiscal policy in stabilizing economic activity are considered. The causes and consequences of inflation are examined.

The final section of the course introduces international trade theory and its Australian applications; as well, the problems of Third World countries will be investigated. With regard to trade theory we will look at such questions as: Why do countries specialise in certain products? Why do countries erect trade barriers such as quotas and tariffs? How are exchange rates determined? What institutions are responsible for facilitating international trade? With regard to Third World countries we will look at such questions as: What is the meaning of development? What are the major causes of poverty in the Third World? Are there solutions to that poverty?

Text

References
Gwartney, J. O. & Stroup R.
Lefwich, R. H.
Lipsey, R.
Martin, J.
Samuelson, P. et. al.
Tisdell, C.

Notes will be distributed on topics not covered by the above texts.

421107 Introductory Quantitative Methods

Prerequisites
Nil

Hours
2-hour lecture and 2-hour laboratory session per week

Examination
One final 3-hour paper and progressive assessment

Content
This course is an introductory course aimed at giving students an understanding of basic quantitative methods used in economics and business. The course covers three broad areas: elementary statistics, mathematical techniques in economics and elementary computing.

Elementary Statistics: Topics covered include probability, measures of central tendency and dispersion, introductory sampling and sampling distributions, hypothesis testing, linear regression and correlation analysis, time series analysis and index numbers.
The European invasion of Australia in 1788 brought into confrontation two widely different economic systems, with the European triumph a result of the technological gap between the two. The first Australian lived by hunting and gathering, the Europeans came from a British economy then in the first throes of industrialization. The causes of the technological gap provide the major focus for the course, which also includes a survey of the early colonial economy in Australia. The theme throughout lies in the nature of economic growth in the past, especially in relation to the major turning-points — the Agricultural and Industrial Revolutions. Consideration of the causes of the Agricultural Revolution is related to the absence of cultivation in Australia before 1788, while a comparative approach, based on China and Western Europe, is used to examine the onset of industrialisation.
**Australian Economic History: Term III**

The changing role of Australia in the world economy. The way in which geographical, demographic and economic variables interact to produce a country that is at once unique and similar to other "overseas expanding" nations.

**Texts**

Boehm, E. A. *Twentieth Century Economic Development in Australia* (1971)

**Reference**

Butlin, N. G. *Investment in Australian Economic Development 1861-1980* (1964)

**423106 Economic History III**

**Prerequisites**

Economic History II or Economics II

**Hours**

2 lecture hours per week

**Examination**

End of year examination and progressive assessment.

**Content**

The course examines the contrasting historical patterns of economic development in East Asia. The first half of the year is concerned with China, the second half with Japan.

**References**

Elvin, M. *The Pattern of the Chinese Past* (Eyre Methuen 1973)
Feuerwerker, A. *China's Early Industrialization* (Harvard U.P. 1958)
Hou, C. M. *Foreign Investment and Economic Development in China 1840-1937* (Harvard U.P. 1965)

**422203 Economics II**

**Prerequisites**

Economics I

**Hours**

3 lecture hours and 1 tutorial hour per week

**Examination**

One 3-hour paper and progressive assessment
422109 Economics Honours Seminar I

**Prerequisites**
- Economics I

**Corequisites**
- Economics II

**Hours**
- 1 seminar hour per week

**Examination**
- Progressive assessment

**Content**
Designed for potential honours graduates it involves in depth treatment and/or extension of topics treated in the Economics II course.

422107 Money and Banking

**Prerequisites**
- Economics I

**Hours**
- 2 lecture hours per week

**Examination**
- One 3-hour paper and progressive assessment.

**Content**
This course begins with an examination of the economics of financial markets and financial institutions in the Australian context.

Attention is devoted to the economics of domestic banking and the development of other financial intermediaries. It then proceeds to develop major aspects of monetary theory and policy. Topics in this latter section include the creation of money by the banking system, the supply and demand for money, the relationship of the real and monetary sectors of the economy, techniques of monetary control and international finance.

**Text**

422106 Statistical Analysis

**Prerequisites**
- Introductory Quantitative Methods or Mathematics I

**Hours**
- 2 lecture hours per week

**Examination**
- One 3-hour paper

**Content**
This course is designed primarily to provide a background for both Econometrics I and Mathematical Economics. The topics dealt with include matrix algebra, application to input/output analysis and the general linear regression model, economic applications of differential and integral calculus, mathematical statistics and economic decision making.

**Preliminary Reading**

**Text**
References
Chiang, A. *Fundamental Methods of Mathematical Economics* (McGraw-Hill)
Frank, C. R. Jnr. *Statistics and Econometrics* (Holt, Rinehart & Winston)
Freund, J. E. *Mathematical Statistics* (Prentice-Hall)
Johnston, J. *Econometric Methods* (McGraw-Hill)
Kmenta, J. *Elements of Econometrics* (Macmillan)
Merrill, W. C. & Fox, K. A. *Introduction to Economic Statistics* (Wiley)
Searle, S. *Matrix Algebra for BUSINESS AND ECONOMICS* (Wiley)

422201 Industry Economics

Prerequisites Economics I
Hours 2 lecture hours per week
Examination Two 2-hour papers and progressive assessment

Content
The study of market structure, conduct and performance, with particular reference to Australian government policies in the area. The topics include: extensions to the theory of the firm; the role of the large corporation in industry; the importance of growth and profitability objectives; integration, diversification and merger; determinants of market structure (stochastic processes, cost conditions advertising, etc.); relationships between structure and market conduct, and analysis of regulatory policies impinging on structure, conduct and performance (e.g. The Trade Practices Act; trade protection; prices and incomes, etc.)

Text

References
Shepherd, W. G. *The Economics of Industrial Organisation* (Prentice-Hall 1979)

422202 Labour Economics

Prerequisites Economics I
Hours 2 lecture hours per week
Examination One 3-hour paper and progressive assessment

Content
This subject deals with the multi-faceted economic perspectives that can be taken of labour. Areas examined include: the supply of labour; the nature and operation of labour markets including dual, radical and search models; labour market policy; the determination of wage rates and wage structures; theoretical approaches to the question of income distribution; wage criteria and wage fixation in the context of arbitration; inflation and the wage-price issue; prices and incomes policies.

Preliminary Reading
Portus, J. H. *Australian Compulsory Arbitration 1900-1970* (Hicks Smith 1971)

Texts
Horn, R. V. *Labour Market Economics — Australia* (Cheshire 1975)

References
Davidson, P. *Theories of Aggregate Income Distribution* (Rutgers U.P. 1960)
Perlman, R. *Labor Theory* (Wiley 1969)
Whitehead, D. *Stagflation and Wages Policy in Australia* (Longman, 1973)

422206 Comparative Economic Systems

Prerequisites Economics I
Hours 2 lecture hours per week
(occasional workshop sessions as advised)
This course studies competing views regarding a number of political issues with substantive economic content. It considers the capitalist, the institutionalist and the Marxist approaches to understanding and regulating the economic system. It deals with a number of specific topics including the international monetary system; unemployment combined with inflation; the industrial-military complex; transnational corporations; the notion of economic and cultural imperialism; poverty in poor and rich countries; and environmental economics. In a further part of the course, economic concepts are applied to political models, highlighting the notions of power and conflict and the difficulties surrounding the organisation of optimal social choice.

References

Baran, P. & Sweezy, P. M. Monopoly Capital (Penguin 1966)
Bose, A. Marxian and Post-Marxian Political Economy, (Penguin 1975)
Desai, M. Marxian Economic Theory (Gray-Mills 1974)
Schumpeter, J. A. Capitalism, Socialism and Democracy (Unwin 1943 1965)

42207 Economics and Politics

Prerequisites
Economics I

Hours
3 lecture hours per week

Examination
One 3-hour paper and progressive assessment

Content
This course studies competing views regarding a number of political issues with substantive economic content. It considers the capitalist, the institutionalist and the Marxist approaches to understanding and regulating the economic system. It deals with a number of specific topics including the international monetary system; unemployment combined with inflation; the industrial-military complex; transnational corporations; the notion of economic and cultural imperialism; poverty in poor and rich countries; and environmental economics. In a further part of the course, economic concepts are applied to political models, highlighting the notions of power and conflict and the difficulties surrounding the organisation of optimal social choice.

References

Boulding, K. Conflict and Defense (Harper 1962)
Bell, D. The Coming of the Post-Industrial Society (Basic Books 1975)
Buchanan, J. M. & Tullock, G. The Calculus of Consent (Ann Arbor 1965)
Cohen, B. J. The Question of Imperialism (Macmillan 1973)
Van den Doel, H. Democracy and Welfare Economics (Cambridge 1979)

Friedman, M. Free to Choose (Secker & Warburg 1980)
Frohlich, N. & Oppenheimer, J. A. Modern Political Economy, (Prentice-Hall, 1978)
Galbraith, J. K. The Age of Uncertainty (Deutsch/Hutchinson 1977)
Galbraith, J. K. The Nature of Mass Poverty (Harvard University 1978)
Mueller, D. C. Public Choice (Cambridge 1979)
Mueller, D. C. Capitalism, Socialism and Democracy (Unwin 1965, 1943)
Tullock, G. Towards a Mathematics of Politics (Ann Arbor 1967)
Weintraub, E. R. Conflict and Co-operation in Economics (Macmillan 1975)

423105 Economics Honours Seminar II

Prerequisites
Economics II

Corequisites
Two points from:
Development
Growth and Fluctuations
International Economics
Topics in International Economics
Public Economics

Hours
1½ seminar hours per week, alternating between the subjects selected

Examination
One 3-hour paper

Content
At least two points from the areas of
Development
Growth and Fluctuations
International Economics
Topics in International Economics
Public Economics

423112 Economics III

Prerequisite
Economics II

Content
International Economics (0.5 points), plus 1.5 points selected from those listed below:

Topics
Topics in International Economics 0.5 points
Growth and Fluctuations 0.5 points
Development 0.5 points
Public Economics 1.0 points
History of Economic Thought 1.0 points
Mathematical Economics 1.0 points
Theory of Economic Policy 1.0 points
Advanced Economic Analysis 1.0 points
423113 Development

Prerequisites
Economics II

Hours
1 lecture hour per week for half of the year

Examination
One 3-hour paper

Content
The course commences with a discussion of the concepts of development and poverty. In the course of the discussion the concepts of sociological and economic dualism are developed. Using theoretical models and case studies, the focus then shifts to the role of agriculture in development. Next to be discussed is the issue of rural to urban migration. Particular attention is paid to the performance of the industrial sector of poor countries in terms of job creation. The course is concluded with a discussion of the ecological viability of alternative development strategies.

Text

Below is a list of some of the main books which will be referred to. The student is encouraged to read extensively and these references should be considered as valuable sources.

References
Bauer, P. T. Dissent on Development (Weidenfeld & Nicholson 1971)
Coleman, D. & Coleman, D. Economics of Change in Less Developed Countries (Philip Alan, 1976)
Enke, S. Economics for Development (Dobson 1963)
George, S. How the Other Half Dies (Penguin 1976)
Harrison, P. Inside the Third World (Penguin 1979)
Harrison, P. The Third World Tomorrow (Penguin 1980)
Myrdal, G. Asian Drama (Twentieth Century Fund 1968)
Myint, H. The Economics of Developing Countries 4th edn (Hutchinson 1973)
Shumacher, E. Small is Beautiful (Blond & Briggs 1973)
Szenteces, T. The Political Economy of Underdevelopment (Budapest: Akademiai Kiado 1973)
Ward, B. Progress on a Small Planet (Penguin 1979)

423114 Growth and Fluctuations

Prerequisite
Economics II

Hours
2 lecture hours per week for half the year

Examination
Progressive assessment

Content
This course aims to impart a thorough comprehension of basic growth models (e.g. classical, Keynesian-Kaleckian, neoclassical) and of the rationale of trade cycles. Theoretical constructs are examined in light of the empirical evidence on growth and instability in mature economies.

References
Lundberg, E. Instability and Economic Growth (Yale University Press 1968)

423102 International Economics

Prerequisite
Economics II

Hours
2 lecture hours per week for half the year

Examination
One 3-hour paper and progressive assessment

Content
(1) The theory and analysis of trade policy. This covers the role and scope for international specialization, the gains from trade, optimal trade intervention, the effects of trade at the national and international levels and the theory of preferential trading. Australian illustrations are used wherever possible.
(2) The theory of balance of payments policy. This covers balance of payments problems, alternative adjustment processes including a synthesis of the elasticities, absorption and monetary approaches, international monetary systems and balance of payments policy. Australian illustrations are used wherever possible.

Texts
Perkins, J. Australia in the World Economy 3rd edn, Melbourne, (Sun Books 1979)

Reference

423115 Topics in International Economics

Prerequisite
Economics II

Hours
2 lecture hours per week for half the year

Examination
One 3-hour paper and progressive assessment

Content
This course provides a more advanced theoretical treatment of selected topics introduced in the International Economics course. It also uses empirical studies and policy materials to provide a more detailed exposition and analysis of trade policy problems. The content consists of:
(1) The neo-classical theory of international trade and equilibrium, the modern theory of trade, its clarification, extension and qualification, the sources of economic growth and international trade, equivalence among trade intervention measures, a general equilibrium approach to protection, analysis of Australian protection policy, international factor mobility and host country costs and benefits.
(2) International monetary economics, the foreign exchange market and the role of arbitrage, extension of the analysis of the flexible exchange systems, extension of the analysis of fixed exchange rate systems, monetary and fiscal policies for internal and external balance, a single open economy and two country model, international monetary reform.

Texts

References

423116 Advanced Economic Analysis
This course is a prerequisite for Economics IV

Prerequisite
Economics II

Hours
2 lecture hours per week

Examination
Two 2-hour papers and progressive assessment

Content
(i) Macroeconomics:
After an introduction to advanced general equilibrium macro-analysis, some theoretical issues relating to contemporary policy controversy are considered. These issues include the government budget constraint and the funding of fiscal policy, the theory of monetary policy, the nature of "Monetarism", the rational expectations hypothesis and the role of discretionary stabilisation policy, and the role of uncertainty in monetary and financial influences on macroeconomic activity.

(ii) Microeconomics:
The aim in this section of the course is to provide applications and extensions as well as to bring out the limitations of the basic microeconomic theory learnt in first and second year. Integration is to be attempted through application of the theories. Topics covered may include: dynamics of markets with policy applications, concepts of consumers surplus, public goods and clubs, cost-benefit analysis, public enterprise, pricing in socialist countries, programming and activity analysis, theory of externalities — microeconomics of environmental pollution, alternative theories of labour market and economics of learning and uncertainty, special aspects of welfare economics, e.g. 2nd best, selected aspects of microeconomics of technological change, political economy of microeconomics.

References

423103 Public Economics

Prerequisites
Economics II

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
The effects of government intervention in the economy through the budget and through the operation of publicly-owned business undertakings and inter-governmental fiscal relationships are examined.

At the microeconomic level, there is an analysis of the effects of tax and expenditure policies on, in particular, community welfare and incentives. At the macroeconomic level, aggregative models are used to analyse the relation of fiscal policy to other economic policies for stability and growth.

References

Brown, C. V. & Jackson, P. M.
Buchanan, J. M. & Flowers, M. R.
Culbertson, J. M.
Groenewegen, P. D. (ed.)
Groenewegen, P. D.
Houghton, R. W. (ed)
Johansen, L.
Mishan, E. J.
Musgrave, R. A. & P. B.
Shoup, C. S.
Wilkes, J. (ed)

423203 History of Economic Thought

Prerequisites
Economics II

Hours
2 lecture hours and 1 seminar hour per week

Examination
One 3-hour paper

Content
Historical perspective and an integrating view of the subject matter of other courses in economic analysis. The following contributions to economic thought are examined — the Greek analysts, the early and later Scholastics, the Mercantilists, the Physiocrats, the Classicists (including Adam Smith, Malthus, Ricardo and J. S. Mill), the marginal utility theorists, the general equilibrium school and the Austrian school.

References

Blaug, M.
Ekelund, R. B. & Heberf, R. F.
Landreth, H.
Roll, E.
Spiegel, H. W.

Texts

423109 Public Sector Economics (Martin Robertson)

The Public Finances (Irwin)

Macroeconomic Theory and Stabilisation Policy (McGraw-Hill)

Australian Taxation Policy (Longman Cheshire)

Public Finance in Australia: Theory and Practice, (Prentice-Hall)

Public Finance in Theory and Practice (McGraw-Hill)

Public Finance (Penguin)

Public Economics (North Holland)

Cost-Benefit Analysis (Allen & Unwin)

Public Finance in Theory and Practice (McGraw-Hill)

Public Finance in Australia: Theory and Practice (Prentice-Hall)

The Politics of Taxation (Hodder & Stoughton)

The Growth of Economic Thought (Prentice-Hall)

A History of Economic Thought (Faber)

A History of Economic Theory (Houghton Mifflin 1976)

A History of Economic Thought (Prentice-Hall)

Economic Theory in Retrospect (Heinemann)
423207 Theory of Economic Policy

Prerequisites
Economics II

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
(i) The logic, design and implementation of economic policy. A priori welfare criteria and discussion of their applicability to the assessment of macro policy, several policy models are discussed, ranging from the simple satisficing type model to attempts to derive policy from a social welfare function. Case studies of macro policy with special reference to Australian problems.

(ii) The welfare foundations of microeconomic policy. Approaches to microeconomic policy adopted by governments in recent years. Theoretical and practical issues which arise with the implementation of microeconomic policies. The rationale for post-disaster co-operation, direct controls versus taxes, obtaining a consensus on redistributive mechanisms, occupational licensing, subsidies in transport and trading in public goods.

References
Culyer, A. J. The Economics of Social Policy (Martin Robertson 1973)
Morley, S. A. The Economics of Inflation (Dryden 1971)
Shaw, G. K. Macroeconomic Policy 2nd edn (Robertson)
Winch, D. M. Analytical Welfare (Penguin)

423204 Mathematical Economics

Prerequisites
Economics II

Advisory Prerequisite
2 unit Mathematics or its equivalent

Hours
3 lecture hours per week

Examination
One 3-hour paper

Content
1. The first part of the course is designed to provide an introduction to Mathematical Economics for students who have some mathematical ability but whose university level work in this area has been confined to one or more statistics-oriented subjects. After a review of some mathematical preliminaries, five topics are covered including an introduction to calculus, linear modelling and constrained optimization. The material is so arranged that each topic consists of two lectures, the first covering the necessary mathematics and the second its application to economics.

2. The second section of the course deals with the theory and economic application of difference and differential equations, the mathematical reformulation and interpretation of traditional macro-theory (including matrix algebra), the techniques of input-output analysis, linear (and to a limited extent non-linear) programming, game theory and concludes with a discussion of the theory and economic application of the calculus of variation.

Texts

References
Benavie, A. Mathematical Techniques for Economic Analysis (Prentice-Hall 1972)
Dernburg, T. & J. Macroeconomic Analysis: An Introduction to Comparative Statics and Dynamics (Addison-Wesley 1969)
Hadley, G. & Kemp, M. C. Finite Mathematics in Business and Economics (North-Holland 1972)
Intriligator, M. D. Mathematical Optimization and Economic Theory (Prentice-Hall 1971)
Yamane, T. Mathematics for Economists - An Elementary Survey (Prentice Hall latest edition)

423208 Econometrics I

Prerequisites
Economic Statistics II or Statistical Analysis

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
A knowledge of matrix algebra and of the mathematical statistics dealt with in Statistical Analysis is recommended. The course is concerned with examining the usefulness of single equation regression analysis in applied economic research and also with providing an introduction to simultaneous estimation procedures.

Texts

References
Goldberger, A. Econometrics (Wiley)
Hayden, G. Linear Algebra (Addison-Wesley)
Huang, D. S. Regression and Econometric Methods (Wiley)
Kmenta, J. Elements of Econometrics (Macmillan)
Koutsoyiannis, A. A Theory of Econometrics (Macmillan 1973)
423117 Environmental Economics

Prerequisites
Requirements for Honours degree

Hours
1½ lecture hours per week

Examination
Individual arrangement

Content
This course is concerned with environmental impacts of a growing advanced economy. It considers environmental saving policies as well as the scope for redirection of technological, demographic and economic momentum. Topics covered include: externalities, pollution, cost-benefit analysis, conservation, resource exhaustion, urbanisation and the growth debate.

References
Baumol, W. J. 
& Oates, W. E. Economics, Environmental Policy and the Quality of Life (Prentice-Hall 1979)
Dorothy, R. & E. S. (eds) Economics of the Environment (Norton 1972)
Ehrlich, P. R. & A. H. Population, Resources and Environment (Freeman 1970)
Freeman III, A. M. et al. The Economics of Environmental Policy (Wiley 1970)
Lecomber, R. Economic Growth Versus the Environment (Macmillan 1975)
Mishan, E. J. The Costs of Economic Growth (Pelican 1967)
Mishan, E. J. Elements of Cost Benefit Analysis (Unwin 1972)
Pearce, D. W. Environmental Economics (Longmans 1976)
Seneca, J. J. & Environmental Economics (Prentice-Hall 1974)
Taussig, M. K. The Economic Growth Controversy (1973)
Weintraub, E. et al. The Economic Growth Controversy (1973)

423118 Urban Economics

Prerequisites
Requirements for Honours degree

Hours
1½ lecture hours per week

Examination
Progressive assessment

Content
This course provides a survey of the economic issues arising within the particular framework of the urban or metropolitan environment with emphasis on the major contemporary socio-economic issues: poverty, crime, congestion, sprawl, slum development, and decline in the quality of life. The course also includes discussion of the following topics: the relation of cities to the national and regional economy; central place theory and location analysis; housing and land use theory; urban economic development and growth; urban sociology; urban planning; public policy and welfare.

References
Bish, R. L. 
Edel & Rothenburg Readings in Urban Economics (Macmillan)
Leahy, W. H. Urban Economics (Free Press)
Neutze, M. Issues in Urban Economics (Johns Hopkins University Press)
Perloff & Wingo Urban Economics (Irwin)
Richardson, H. Economics of Urban Problems (Houghton-Mifflin)
Students are offered a choice between alternative programmes:

(i) Topics chosen from those listed below comprising at least 7 half-year units plus a thesis embodying results of a research investigation. OR

(ii) Topics chosen from those listed below comprising at least 11 half-year units. Macroeconomic Analysis and Microeconomic Analysis are to be included in the programme.

Topics: (not all of which may be offered in 1983) Unit Value

<table>
<thead>
<tr>
<th>Topics:</th>
<th>Unit Value</th>
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<tr>
<td>Econometrics II</td>
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<td>Economic Development</td>
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<td>Economic Planning</td>
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<tr>
<td>Econometrics I (where approved)</td>
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<tr>
<td>Environmental Economics (where approved)</td>
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<tr>
<td>History of Modern Economic Thought</td>
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<td>Issues in Australian Economic History</td>
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<td>Macroeconomic Analysis</td>
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<td>Microeconomic Analysis</td>
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<td>Regional Economics (where approved)</td>
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<tr>
<td>Selected Topics in Monetary Economics (Special Topic)</td>
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<td>Transport Economics</td>
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<td>Urban Economics (where approved)</td>
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<td>Welfare Economics</td>
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Topic offered at the fourth year level by another Department and as approved by the Head of the Department of Economics.

**424100 Economics IV**

**Prerequisite:** As listed in Schedule

**Content**

Students are offered a choice between alternative programmes:

(i) Topics chosen from those listed below comprising at least 7 half-year units plus a thesis embodying results of a research investigation. OR

(ii) Topics chosen from those listed below comprising at least 11 half-year units. Macroeconomic Analysis and Microeconomic Analysis are to be included in the programme.

**Topics:**

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<tr>
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<tr>
<td>Selected Topics in Monetary Economics (Special Topic)</td>
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<td>Transport Economics</td>
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<tr>
<td>Urban Economics (where approved)</td>
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<tr>
<td>Welfare Economics</td>
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Topic offered at the fourth year level by another Department and as approved by the Head of the Department of Economics.

**424111 Econometrics II**

**Prerequisites** Requirements for Honours degree

**Hours** 2 lecture hours per week

**Examination** One 3-hour paper and progressive assessment

**Content**

Basically a continuation of Econometrics I, with its prime interest being on the problems involved in econometric model building and simultaneous estimation. An introduction is also given to Box-Jenkins Time series and Spectral Analysis and Bayesian Estimation Techniques. Each student will be expected to complete a piece of applied econometric research.

**References**

Bridge, J. L. Applied Econometrics (North-Holland 1971)

Christ, C. F. Econometric Models and Methods (Wiley)

Dhrymes, P. Econometrics, Statistical Foundations and Applications (Harper & Row)

Fishman, G. S. Spectral Methods in Econometrics (Harvard)


Intriligator, M. D. Econometric Models, Techniques and Applications (North Holland)

**424107 Economic Development**

**Prerequisites** Requirements for Honours degree

**Hours** 2 lecture hours per week

**Examination** One 3-hour paper and progressive assessment

**Content**

The course commences with a discussion of the nature of underdevelopment and the development problem. The problems of defining and measuring development are dealt with. Attention is then focused on development and underdevelopment in historical perspective. Subsequently, the dualistic socio-economic structure of the tropical underdeveloped country is investigated. Some theoretical models of development in a dual economy are advanced. It is then considered whether development in the less developed countries has not proceeded along the line indicated by these theoretical models. An alternative four sector theoretical model is introduced which is claimed to accord with the realities of under-development. The obstacles to development highlighted by this model lead into the policy section of the course where issues such as investment allocation criteria, agricultural development, import-substitution vs. export-expansion, choice of technology, regional integration, human resource development, and financing development are taken up.

**Texts**


**References**


Colman, D. & Nisson, F. Economics of Change in Less Developed Countries (Philip Alan, 1978)

Hagen, E. E. The Economics of Development (Irwin 1968)

Higgins, B. Economic Development 2nd edn (Constable 1968)


Myrdal, G. Economic Theory and Underdeveloped Regions (Duckworth 1957)


Szentes, T. The Political Economy of Underdevelopment (Budapest, Akadémiai Kiadó 1971)

**424106 Economic Planning**

**Prerequisites** Requirements for Honours degree

**Hours** 2 lecture hours per week

**References**

Klein, L. R. et al. Econometric Gaming (Macmillan)

Maddala, G. S. Econometrics (McGraw-Hill)

Malinvaud, E. Statistical Methods of Econometrics (North-Holland)

Pindyck, R. S. & Rubinfeld, D. L. Econometric Models and Economic Forecasts (McGraw-Hill)

Theil, H. Principles of Econometrics (North-Holland)
Several planning applications are covered; source material will include Government reports as well as reports commissioned by the Economic Commission for Europe, the World Bank and other international bodies. A certain amount of flexibility with regard to choice of case study material is foreshadowed, to accord with the background and interests of students enrolled in the course.

References
Frisch, R. Economic Planning Studies (Reidel, 1976.)
Meade, J. The Controlled Economy (Allen & Unwin 1971)
Ng, Y.-K. Money, Employment and Inflation (Cambridge University Press 1976)
Ten Great Economists (Oxford U.P. 1951)
Main Currents in Modern Economics (Free 1962)
The Years of High Theory (Cambridge U.P. 1967)
Production and Distribution Theories (Macmillan 1941)
Production and Distribution Theories (Macmillan 1941)

424119 Macroeconomic Analysis
Prerequisites Requirements for Honours degree
Hours 2 lecture hours per week
Examination One 2-hour paper and progressive assessment

Content
This course deals with some advanced topics in macroeconomic theory and policy analysis. These topics include the design of stabilization policy under open-economy conditions, macroeconomic modelling with non-Walrasian markets, the analysis of supply-side effects on macroeconomic activity, and the theoretical foundations of inflation-unemployment analysis.

References
Okun, A. M. Prices and Quantities: A Macroeconomic Analysis (Blackwell 1981)

424120 Microeconomic Analysis
Prerequisites Requirements for Honours degree
Hours 2 lecture hours per week
Examination One 3-hour paper

Content
Microeconomic theory is developed with policy applications in mind. Topics include: recent advances in demand and production theory, equilibrium theories of markets and the correspondence principle, Paretoian optimality, market failure including decreasing costs, uncertainty, second-best solutions, recent developments in oligopoly theory, an examination of variations in the quality of products and in product differentiation with market structure, resources allocation over time, implications of uncertainty and learning for economic behaviour and planning, and various topics in cost-benefit analysis.

References
No single text is suitable and a full reading list will be supplied. Background texts of relevance include:
Becker, G. Economic Theory (Knopf 1971)
Ferguson, C. E. Microeconomic Theory (Irwin 1972)
Intriligator, D. M. Mathematical Optimization and Economic Theory (Prentice-Hall 1971)
Ng, Y.-K. Welfare Economics (Macmillan 1979)
424109 Regional Economics

**Prerequisites**
Requirements for Honours degree

**Hours**
2 lecture hours per week

**Examination**
Progressive assessment

**Content**
This course is concerned with the effects of space upon economic activity and the policy implications of those effects. The topics to be covered include location theory, central place theory, regional economic structure and growth, regional income theory, and regional policy objectives. There will be some attention given to applying the theoretical principles in the context of developing as well as industrial economies.

**References**
- Dean, R. D. et al. (eds) *Spatial Economic Theory* (Free Press 1970)
- Nourse, H. O. *Regional Economics* (McGraw-Hill 1968)
- Richardson, H. *Regional Economics* (1981)

424112 Transport Economics

(May not be offered in 1983)

**Prerequisites**
Requirements for Honours degree

**Hours**
2 lecture hours per week

**Examination**
One 3-hour paper

**Content**
An introduction to the application of economic concepts to transport problems at both a theoretical and a practical level. It is usual to place an emphasis on either urban or non-urban transportation problems depending on the interests of students. The course combines a study of the relevant economic and quantitative techniques with appropriate insights into necessary institutional and historical questions.

**Preliminary Reading**
- Robbins, M. *The Railway Age* (Penguin 1965)

**Texts** To be advised according to the students' particular interests.

424118 Selected Topics in Monetary Economics (Special Topic)

**Prerequisites**
Requirements for Honours degree

**Hours**
2 lecture hours per week

**Examination**
One 3-hour paper

**Content**
The course examines the implications of recent empirical research, and developments in monetary theory, for the effective operation of monetary policy. Wherever possible the analysis is placed in the Australian institutional context. Topics covered include: the micro-foundations of money; the demand for money and portfolio theory; determinants of the money supply and problems of monetary control; channels of monetary influence; rational expectations and monetary policy; the level and structure of interest rates and financial indexation; indicators instruments and targets of monetary policy; selective vs general monetary policies; and the incidence and effectiveness of monetary policy.

**Texts**

424105 Welfare Economics

(May not be offered in 1983)

**Prerequisites**
Requirements for Honours degree

**Hours**
2 lecture hours per week for half year

**Examination**
One 2-hour paper

**Content**
The purpose of this course is to develop an awareness of the limitations and strengths of basic economic theory in guiding policy which is aimed at improving the economic welfare of society. The course starts with an appraisal of welfare maximisation by the classical marginal approach, together with modern refinements. It traces the development of criteria for welfare improvement, discussing compensation tests and the problems encountered in using individual preferences to derive acceptable social choices. A section is devoted to the empirical application of welfare criteria. The course concludes with an appraisal of the role of power in economics, and a discussion of models of conflict as found in orthodox economic theory, game theory, bargaining theory and theories of social choice.

**References**
- Boulding, K. E. *Conflict and Defense* (Harper 1962)
- Rapoport, A. *Fights, Games and Debates* (Michigan U.P. 1960)
- Rapoport, A. *Conflict in Man-Made Environment* (Penguin 1974)
- Tullock, G. *Towards a Mathematics of Politics* (1967)
Some study of the process of economic growth in Australian history is necessary in order to understand the contemporary economy. This course provides an overview of Australia's economic growth over the past century within the framework of the long booms of 1860-1890 and post World War II, the depressions of the early 1890's and 1930's and the intervening period of structural adjustment. Against the background of aggregate statistics attention is focussed upon the performance of such sectors as mining, agriculture, manufacturing and the public sector.

**References**

- Abbott, G. J. *The Pastoral Age* (Macmillan 1971)
- Schedvin, C. B. *Australia and the Great Depression* (Sydney U.P. 1970)

**Examination**

Examination and progressive assessment

**Texts**


**Prerequisites**

Requirements for Honours degree

**Hours**

2 lecture hours per week

432110 Business and Consumer Credit Law

(The offering in 1983 of any Legal Studies subject is contingent upon the availability of staff, see note on page 21).

**Prerequisite**

Legal Studies I

**Duration**

Half academic year

**Hours**

2 lecture hours and 1 tutorial/seminar hour per week

**Examination**

To be advised

This course comprises a study of the legal forms by which finance and credit are obtained (a) by business; and (b) by consumers. In relation to acquisition of land, the terms contract and mortgage will be studied and in relation to acquisition of goods, there will be a brief study of stock-in-trade financing, hire purchase, lay-by sales, bills of sale, pledges and liens. The course includes an examination of the means of raising finance available to registered companies by means of shares and debentures and in particular the device of a floating charge. Finally there is consideration of moves in Australia and overseas to achieve uniform systems of regulating the supply of credit to consumers.

**Texts**

Students will be advised early in the course which books should be purchased
References
CCH Australia Ltd
(Please add all the references)

432115 Consumer Protection Law
(The offering in 1983 of any Legal Studies subject is contingent upon the availability of
staff, see note on page 21).

Prerequisite
Legal Studies I

Duration
Half academic year

Hours
2 lecture hours and 1 tutorial/seminar hour per week

Examination
One 3-hour paper plus assignments

Content
This course commences with a study of the means which have been availed of by the courts
to protect consumers and in particular of the early device of implying terms into contracts
abandoned reforms proposed in the Woodhouse Report. The course proceeds to a
study of the protections afforded consumers by the sale of goods and hire purchase
legislation, e.g. the implied terms as to fitness for purpose and merchantable
quality.

Texts
To be advised

STATUTES
— Consumer Claims Tribunals Act 1974 (N.S.W.)
— Consumer Protection Act 1969 (N.S.W.)
— Hire Purchase Act 1950 (N.S.W.)
— Pyramid Sales Act 1974 (N.S.W.)
— Referral Sales Act 1974 (N.S.W.)
— Sale of Goods Act 1923 (N.S.W.) (as amended by the
Commercial Transactions (Miscellaneous
Provisions) Act 1974 (NSW))
— Trade Practices Act 1974 (Cth)
— Unsolicited Goods and Services Act 1974 (N.S.W.)

References
Borrie, A. & Diamond, A. L.
Goldring, J. L. &
Maheer, L. W.
Taperell, G. Q. et al.
CCH

433200 Industrial Law

Prerequisite
Group A subject

Duration
Full academic year

Hours
2 lecture hours and 1 tutorial/seminar hour per week

Examination
To be advised

Content
The subject is divided into five parts: Relationship of Employer and Employee; Contract
of Employment; Statutes Regulating Employment; Collective Aspects of Industrial Law;
Compensation for Injuries.

The student will examine the principles involved in identifying and defining the
relationship of employer and employee; the formation, termination and terms of
contracts of employment with particular reference to the terms relating to the duration of
the contract and duties of the employer and the employees; some of the important statutes
regulating the employment relationship e.g. Annual Holidays Act 1944, Long Service
Leave Act 1955; the division of power to regulate industrial matters between the
Commonwealth and States and also the status of trade unions, strikes and lockouts,
award making and award fixing and the legal framework of the Commonwealth and State
systems of conciliation and arbitration; the two methods of compensation presently used,
common law action for negligence and the Workers’ Compensation Scheme and the now
abandoned reforms proposed in the Woodhouse Report.

Suggested Preliminary Reading
Cullen, C. L. & Macken, J. J. An Outline of Industrial Law (Law Book Co.)
Sykes, E. I. The Employer, the Employee and the Law 3rd edn
(Law Book Co.)
43210  Law of Business Organisations

Prerequisite
Legal Studies I

Duration
Half academic year (second half in 1983)

Hours
2 lecture hours and 1 tutorial/seminar hour per week

Examination
To be advised

Content
The course commences with an introduction to types of business organisations recognised by the law and their legal consequences. A number of aspects of partnership law are dealt with including: nature of partnership, relation of partners to outsiders, relations of partners to one another, termination of partnership. The bulk of the course is concerned with company law and includes: corporate personality, formation, position of the shareholders and minority protection, duties and responsibilities of directors, corporate financing and flotation, receivers, managers and winding-up. Emphasis is laid on the fact that much of company law lies outside the realm of the law of contract and agency; discharge of contract; remedies.

Texts & References
(Students will be advised early in the course which books should be purchased for their personal use.)
Afterman, A. B. & Baxt, R.  Cases and Materials on Corporations and Associations 3rd edn (Law Book Co.)
Baxt, R.  An Introduction to Company Law 2nd edn (Law Book Co.)
Ford, H. A. J.  Principles of Company Law 3rd edn (Butterworths)
Gower, L. C. B.  Modern Company Law (Stevens) with Australian Supplement by Kavass & Baxt (Law Book Co.)
Higgins, P. F. P. & The Fletcher, K. L.  The Law of Partnership (Law Book Co.)
Mason, H. H.  Casebook on Australian Company Law (Butterworths)
Vermeesch, R. B. & Lindgren, K. E.  Business Law of Australia 4th edn (Butterworths)

STATUTES
—  Companies Code 1881 (N.S.W. Govt Printer)
—  Partnership Act 1892 (N.S.W. Govt Printer)
CCH  Australian National Companies and Securities Legislation Current edn

432125  Law of Contract

Prerequisite
Legal Studies I

Duration
Half academic year (first half in 1983)

Hours
2 lecture hours and 1 tutorial/seminar hour per week

Examination
One 3-hour paper

Content
Formation of contracts; void, voidable, illegal and unenforceable contracts; misrepresentation, duress and undue influence; the content of contracts; privity of contract and agency; discharge of contract; remedies.

431100  Legal Studies I

Prerequisite
Nil

Duration
One full academic year

Hours
2 lecture hours and 1 tutorial hour per week

Examination
Five 2-hour papers each concerning a separate segment of the course. Three papers to be taken during the year and two at the end of the year.

Content
This subject consists of a study of some basic legal concepts, the divisions of law, and the institutions of the Australian legal system. It also enables students to acquire special skills for the examination of legal materials, such as an ability to analyse statements contained in judgements and to interpret provisions of an Act of Parliament. The foundation of the processes of lawmaking through judicial decisions, and primary and delegated legislation are considered in detail. A segment is devoted to the development through judicial decision of the notion of a legally actionable duty of care, with special reference to the duty of care owed by various practicing professions in respect of their written and spoken statements and advice.

Suggested Preliminary Reading
Gifford, D. J. & K. H.  Our Legal System (Law Book Co.)
Nettheim, G. & Chisholm, R.  Understanding Law (Butterworths)
Sawer, G.  The Australian and the Law (Pelican)
Shtein, B. J. L. & Lindgren, K. E.  Introduction to Business Law (Law Book Co.)

Texts
Printed materials to be issued to students at the commencement of the course.

References

—  An Introduction to Law 3rd edn (Law Book Co.)
Derham, D. P. et al.
Enright, C.
Pearce, D. C.

—  Constitutional Law (Law Book Co.)

—  Statutory Interpretation in Australia 2nd edn (Butterworths)

—  Cases and Materials on the Legal Process 3rd edn (Law Book Co.)
Pose, K. S. & Smith, M. D. H.
Sawer, G.
Sawer, G.

—  Australian Government Today (Melbourne U.P.)
The Australian Constitution (Aust. Govt Publishing Service)

—  Business Law of Australia 4th edn (Butterworths)
Vermeesch, R. B. & Lindgren, K. E.
432130 Special Contracts, Executors and Trustees, Bankruptcy  
(The offering in 1983 of any Legal Studies subject is contingent upon the availability of staff, see note on page 21).

**Prerequisite**  
Legal Studies I

**Duration**  
Half academic year

**Hours**  
2 lecture hours and 1 tutorial hour per week

**Examination**  
To be advised

**Content**  
The course covers a number of special contracts: sale of goods, cheques, insurance, guarantee and indemnity and bailment. The subject includes a study of the most important provisions of the Bankruptcy Act 1966. The nature of a trust and the duties of a trustee and the making of wills and the administration of deceased estates are also examined.

**Text**  
Vermeesch, R. B. & Lindgren, K. E.  
*Business Law of Australia* 4th edn (Butterworths)

**STATUTES**  
- Bankruptcy Act, 1966 (Cth) as amended by Bankruptcy Act 1980 and to date (Aust. Govt Publishing Service)

**References**  
Jacobs, K.  
Party, D. H.  
Rose, D. J. (ed.)  
Sutton, K. C. T.  
Woodman, R. A.

432135 The Corporation and Australian Society  
(The offering in 1983 of any Legal Studies subject is contingent upon the availability of staff, see note on page 21).

**Prerequisite**  
Legal Studies I

**Duration**  
Half academic year

**Hours**  
2 lecture hours per week

**Examination**  
To be advised

**Content**  
An interdisciplinary study of the corporation as a legal, commercial and social unit with reference to the historical development of the corporation, the corporations power in the Australian Constitution, the legal powers and responsibilities of corporate management, legal aspects of the financing of Australian corporations, the corporation and industrial property, the corporation and problems relating to the environment, crime and criminology and consumerism.

**Texts & References**  
To be advised

432140 Trade Practices Law  
(The offering in 1983 of any Legal Studies subject is contingent upon the availability of staff, see note on page 21).

**Prerequisite**  
Legal Studies I

**Duration**  
Half academic year (first half in 1982)

**Hours**  
2 lecture hours per week

**Examination**  
To be advised

**Content**  
The course deals generally with the operation of the *Trade Practices Act* 1974 (Com.) and in particular with the scope of the trade practices dealt with by the Act: e.g. various types of contract, arrangements and understandings in restraint of trade or commerce, secondary boycotts, monopolization, exclusive dealing, resale price maintenance, price discrimination and anti-competitive mergers. Also reference is made to the Commonwealth trade marks, patents and designs legislation, the common law "economic and industrial torts" and the tort of disparagement of goods.

**Texts, References & Statutes**  
To be advised

MAJOR SUBJECTS FROM OTHER FACULTIES

DEPARTMENT OF GEOGRAPHY

351100 Geography I — Assoc. Professor P. G. Irwin, Mr K. W. Lee  
Mr G. N. McIntyre

**Prerequisites**  
Nil

**Hours**  
4 hours of lectures/tutorials/methods per week and 1 day of field work per year

**Examination**  
To be advised

**Content**  
The lecture component studies the structure and interaction of two major systems: the ecological system that links man and his environment, and the spatial system that links one region with another in a complex interchange of flows. The study explores the internal structure and the linkages between each of the basic components in the two systems. The practical programme is designed to enable students to gain proficiency in and understanding of the tools of geographical analysis. Methods in the cartographic and statistical organization of geographic data are studied.

**Text**  
Haggett, P.  
*Geography: a modern synthesis* 3rd edn (Harper & Row 1979)
**DEPARTMENT OF MATHEMATICS**

**Preliminary Notes**
The Department of Mathematics offers and examines subjects. Each subject is composed of topics, each single-unit topic consisting of about 27 lectures and 13 tutorials throughout the year. Each of the Part I, Part II, and Part III subjects consists of the equivalent of four single unit topics. For Mathematics I, there is no choice of topics; for Mathematics IIIA, IIB, IIC, and Statistics III, there is some choice available to students; for Mathematics IIA and IIB there is a wider choice. No topic may be counted twice in making up distinct subjects.

(Students who passed some mathematics subjects before this arrangement of subjects was introduced should consult the “transition arrangements” set out on p.155 of the 1970 Faculty of Arts handbook, and p.76 of the 1973 Faculty of Mathematics handbook. Note that the “code letters” for the topics may vary slightly from year to year.)

The subjects Computer Science II and Computer Science III are taught and examined jointly by the Departments of Electrical Engineering, Commerce and Mathematics. In Computer Science II there is no choice of topics.

**Progressive Assessment**
From time to time during the year students will be given assignments, tests, etc. Where a student’s performance during the year has been better than his performance in the final examination, then the former will be taken into account in determining his final result. On the other hand, when a student’s performance during the year has been worse than his performance in the final examination, then his performance during the year will be ignored in determining his final result.

**Part I Subject**

<table>
<thead>
<tr>
<th>Code</th>
<th>Mathematics I</th>
</tr>
</thead>
</table>

| Prerequisites | Nil |
| Hours | 4 lecture hours and 2 tutorial hours per week |
| Examination | Two 3-hour papers |
| Content | Topics AL — Algebra, AN — Real Analysis, CA — Calculus, SC — Statistics and Computing |

**Part I Topics**

<table>
<thead>
<tr>
<th>Topic</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Algebra (Topic AL)</td>
<td>W. Brisley</td>
</tr>
<tr>
<td>Prerequisites</td>
<td>Nil</td>
</tr>
<tr>
<td>Hours</td>
<td>1 lecture hour per week and ½ tutorial hour per week</td>
</tr>
<tr>
<td>Content</td>
<td>Introduction to basic algebraic objects and ideas. Induction. Matrices, Solution of systems of linear equations. Vector geometry in two and three dimensions. Vector spaces, basis and dimension, subspaces. Linear maps, matrix representation, rank and nullity. Determinants. Eigenvectors and eigenvalues. Applications are illustrated throughout the course.</td>
</tr>
</tbody>
</table>

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**Text**
Brisley, W.  
A Basis for Linear Algebra (Wiley 1973)

**References**
Anton, H.  
Elementary Linear Algebra 2nd edn (Wiley 1977)

Kolman, B.  
Elementary Linear Algebra (Macmillan 1977)

Liebeck, H.  
Algebra for Scientists and Engineers (Wiley 1971)

Lipschutz, S.  
Linear Algebra (Schaum 1974)

**Real Analysis (Topic AN) — J. G. Couper**

| Prerequisites | Nil |
| Hours | 1 lecture hour per week and ½ tutorial hour per week |
| Content | Real Numbers, Sequences and series. Functions of one real variable, continuity, differentiability, integrability. Power series, Taylor series. |

**Text**

<table>
<thead>
<tr>
<th>References</th>
</tr>
</thead>
</table>
| Apostol, T.  
Calculus Vol. 1 2nd edn (Blaisdell 1967) |

| Spivak, M.  
Calculus (Benjamin 1967) |

**Calculus (Topic CA) — G. W. Southern**

| Prerequisites | Nil |
| Hours | 1 lecture hour per week and ½ tutorial hour per week |

**Text**
Stein, S. K.  

**References**
Ayres, F.  
Calculus (Schaum 1974)

Edward C. H. & Penny D. E.  
Calculus and Analytical Geometry (Prentice Hall 1982)

**Statistics and Computing (Topic SC) — D. L. S. McElwain**

| Prerequisites | Nil |
| Hours | 1 lecture hour per week and ½ tutorial hour per week |

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88 89
Content


A requirement is the writing of successful computer programmes to solve problems in statistical and numerical analysis.

References

Conte, S. D. & deBoor, C. (1972) 
Hoel, P. G. (1971)

DEPARTMENT OF PHILOSOPHY

General Note

Philosophy I, which all students take, offers a broadly based introduction to philosophy, with a wide scope for student choice. In each of Second Year and Third Year two subjects are offered, of which one or both may be taken; they aim at achieving a mature grasp of the subject by providing students with opportunities to develop their own interests through choice of options in a structured pattern of study. The availability of options is in every case subject to the enrolment of a sufficient number of students and to availability of staff. For further information about courses, including courses likely to be offered next year, see the Philosophy Manual available from the Department of Philosophy.

381100 Philosophy I

Pre-requisites

Nil

Hours

3 hours per week

Examination

Examination is by coursework and formal examination. For details, see descriptions below.

Content

All students take the core-strand Introduction to Philosophical Problems and two options, one from each of Groups A and B below. Each of the three components is taught for one hour per week throughout the year, with some additional non-compulsory tutorials.

Core-strand 381111 Introduction to Philosophical Problems — (Professor Hooker, Dr Robinson)

In the first half of this course three varieties of philosophical problems will be discussed: (a) some questions in epistemology, which is the branch of philosophy concerned with such topics as knowledge, belief, certainty, and perception; (b) problems about the relation of body and mind, and personal identity; and (c) problems arising from the use of religious language. In the second half, Book I of Hobbes' classic Leviathan will be read; it will be explained and expounded in detail to bring out the Hobbesian world view systematically, the world view of liberalism that underlines western democracies. Evaluation: two short essays and 2-hour examination.

Option Group A

Option 1: 381114 Political Philosophy (Assoc. Prof. Doniela)

An examination of Plato's early technocratic theory of scientist-kings, Machiavelli's psychology of politics, modern pessimistic and optimistic views of human nature, concern with community and alienation, J. S. Mill's liberalism. The second half discusses in some detail Karl Marx's view of the state, law, ideology, the role of economic factors, his theory of alienation and of classless society. Evaluation: by voluntary seminar papers and by a 2-hour examination in November.

Option 2: 381106 Moral Problems (Mr Sparks)

An introductory examination of some contemporary moral problems, especially ones concerning the taking and preserving of human life, and a survey of such major moral theories as divine command theory, utilitarianism, and natural law ethics. Evaluation: by assignment and by examination.

Option 3: 381112 Psychoanalysis and Philosophy (Mr Anderson)

Some philosophical considerations raised by Freud's (a) dynamic theory of mind and (b) social theory.

Option Group B

Option 4: 381108 Knowledge and Explanation (Professor Hooker, Mr R. Mackie)

This is a course in how we come to know things, and how we explain them to ourselves and others. What sorts of things do we believe in, and why? What is scientific knowledge and why is it called knowledge? What is the difference between having an opinion on something and knowing it? Has the advent of science, both natural and social, enhanced or diminished our capacity to know and explain? Are there some things that science can neither know nor explain? Evaluation: one brief assignment plus a 2-hour take home examination.

Option 5: 381109 Philosophy of Religion (Dr Lee)


Option 6: 381110 Critical Reasoning (Dr Robinson, Dr Lee)

This option aims at the development of skills in analyzing, evaluating and advancing arguments. It is not a course in formal logic, of which only minimal use is made. Considerable emphasis is placed on arguments as they naturally occur, and on reasoning as an everyday practice. Evaluation: exercises and class tests.

Option 7: 381113 Logic

Either (a) an introduction to traditional logic from consideration of the structure and method of science (Mr Anderson) or (b) an introduction to symbolic logic. (Dr Robinson)

Texts

Core-strand

Hobbes, T. 
Vesey, G. (ed.)

Leviathan (Fontana or Penguin)

Philosophy in the Open (Open U.P.)
Option 1
No prescribed Text. Notes will be issued.

Option 2
Frankena, W. K.

Option 3
Freud, S.

Introductory Lectures in Psychoanalysis (Pelican)
Psychopathology of Everyday Life (Pelican)
Totem and Taboo (Routledge or Pelican)

Option 4
Chalmers, A.

What Is This Thing Called Science? (Queensland U.P.)

Option 5
Stewart, D.

Exploring the Philosophy of Religion (Prentice-Hall)

Option 6
Shaw, P.

Logic and its Limits (Pan)

Option 7
Plato

The Last Days of Socrates (Penguin) (Traditional Logic)

Copi, I. M.

Symbolic Logic (Collier) (Symbolic Logic)

References
For references, see The Philosophy Manual (available from the Department of Philosophy).

DEPARTMENT OF PSYCHOLOGY

751100 Psychology I

Prerequisites
Nil

Hours
3 lecture hours and one 2-hour practical/tutorial session per week

Examination
On 3-hour paper & assessment of practical work

Content
A general introduction to psychology, including such topics as learning theory, perception, developmental psychology, physiological psychology, theory of measurement and descriptive statistics, statistical analysis of data, human information processing, and humanistic psychology.

Texts
To be advised

DEPARTMENT OF SOCIOLOGY

301100 Sociology I

Prerequisites
Nil

Hours
2 lectures and 1 seminar and/or tutorial each week

Examination
To be advised

Content
Sociological perspectives such as social institutions, social structure and social change are introduced. Key issues underlying sociological theory and research methods are examined. Attention is given to non-literate, “developing” and industrial societies, with special reference to social aspects of contemporary Australia.
### Subject Computer Numbers for the B.Com and B.Ec. Degrees Courses

The subjects selected should be written on the enrolment form in the following manner.

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>41100</td>
<td>Accounting I</td>
<td></td>
<td></td>
</tr>
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