CONTENTS

Faculty of Economics and Commerce

The colour band on the spine of this Handbook is the lining colour of the hood worn by Bachelors of Commerce of this University.

Page
4 Faculty staff
6 Information for new undergraduates
7 Professional recognition
7 Advisory prerequisites for entry to the faculty
8 Student — Participation in university affairs
8 Academic progress
9 Problems
9 Examination results — Assessment; Review
10 Institute of Industrial Economics
11 Bachelor of Commerce — Degree Requirements
13 Advice to enrolling students
14 Schedule A — Ordinary & Honours Degrees
16 Equivalent Honours
17 Schedule B
18 Prerequisite conditions
19 Conditions for granting of standing — Undergraduates
22 Transition arrangements
22 Combined Degree Courses
22 Bachelor of Economics — Degree Requirements
24 Advice to enrolling students
26 Schedule A — Ordinary & Honours Degrees
27 Schedule B
28 Prerequisite conditions
29 Conditions for granting of standing — Undergraduates
32 Graduates
33 Postgraduate Courses
33 Diploma in Business Studies Requirements
35 Appendix
36 Explanatory notes
36 Conditions for granting of standing
37 Transitional arrangements
38 Diploma in Economic Studies Requirements
40 Appendix
41 Conditions for granting of standing
41 Diploma in Legal Studies Requirements
43 Appendix
44 Conditions for granting of standing
45 Master of Business Administration Requirements
47 Appendix
48 Conditions for granting of standing
50 Master of Commerce — Degree Requirements
53 Guide to subject entries
55 Departmental Entries
58 Department of Commerce
78 Department of Economics
107 Department of Legal Studies
117 Major subjects from other faculties
126 Computer Numbers
Faculty of Economics and Commerce

Dean
Professor C. A. Tisdell, BCom(New South Wales), PhD(Australian National)

Sub-Dean
W. A. G. Enright, BA(Sydney), LLB(London)

Faculty Secretary
F. C. Hawkins, BCom

Faculty Attendant
N. Allen

Heads of Departments

Economics
Professor C. A. Tisdell

Law
Professor K. E. Lindgren

1979 Enrolments
Telephone enquiries regarding enrolment in 1979 in the Faculty of Economics and Commerce should be directed to Mr F. C. Hawkins, Faculty Secretary, extension 565 or dial 68 5565.

COMMERCE

Professors
M. O. Jager, BCom(Melbourne), FASA
A. J. Williams, BCom(Tasmania), BEd(Melbourne), PhD(Western Australia), DiplEd(Tasmania), GradDipAdmin(W.A.I.T.), AASA, MACE, FAIM, MAIEA
R. W. Gibbins, BCom(Queensland), ACA
M. E. Spautz, MA, PhD(California (Los Angeles))
M. J. Tippett, BCom, PhD(Edinburgh)

Associate Professor
B. T. Colditz, FASA, ACIS, FTII (Head of Department)

Senior Lecturers
E. J. Burke, BCom(New South Wales), MA(Leeds), AASA
G. E. Ferris, BSc(Sydney & Adelaide), MSc(Sydney), MA(Columbia)
J. R. Smyrk, MEd(Monash)
M. J. Tippett, BCom, PhD(Edinburgh)

Lecturers
I. R. Beaman, BSc(New South Wales), PhD, DipIndEng
R. J. Craig, BCom, AASA(Senior)
G. R. Dowling, BCom; MCom(New South Wales), DipBusStud
D. J. McKee, BEd(Sydney), AASA
W. Motyka, MCom(New South Wales), AASA(Prov)
B. P. O'Shea, BCom(New South Wales), AASA
J. R. Smyrk, MEd(Monash)
M. J. Tippett, BCom, PhD(Edinburgh)
I. G. Walschutzky, MCom, DipBusStud, AASA(Senior)

Senior Tutors
Ellen M. Braye, BCom, BA
F. F. W. Guilhaus, BA(Sydney), MBA(McGill), DiplEd(Sydney)
G. P. Walker, BA(Macquarie), AASA, MACS, ASIA

Tutor/Demonstrator
D. J. Stokes, BCom, AASA(Prov)

Departmental Office Staff
L. R. Bartlett
Sharon E. Darke
Christine M. Peters
Maxine J. Zerafa

ECONOMICS

Professors
B. L. Johns, MA(Cambridge)
I. G. Sharpe, BS(Illinois), MA, PhD(Stanford)
C. A. Tisdell, BCom(New South Wales), PhD(Australian National) (Head of Department)

Associate Professor
B. L. J. Gordon, MEC(Sydney), PhD

Senior Lecturers
J. C. de Castro Lopo, MA(Wisconsin)
H. W. Dick, BSc(Monash), MEC(Australian National)
J. A. Doeleman, Drs(Nederlandse Economische Hogeschool, Rotterdam)
J. R. Fisher, BA, PhD(Hull)
G. R. Keating, MEC(New England)
A. C. Oakley, BSc, DiplEd(Adelaide)
R. R. Piggott, MagSc(New England), PhD(Cornell)
C. W. Stahl, BA(California State College), PhD(California)
P. J. C. Stanton, MA, DiplEd(Sydney)
V. G. Taylor, BSc(Edinburgh), MA(Warwick)
B. A. Twoodhill, BA
Sarah S. Waterman, AB(Brown), MA(Hist)(California), MA(Econ)(California)

Senior Tutors
Kathryn M. Lamb, BCom, BMath
D. K. MacDonald, BA, MCom
Sudha Shenoy, BA(Gujarat), BSc(Econ) MA(London)

Departmental Office Staff
Catherine J. Armstrong, (Dip Teach)
Pamela Falkiner
Sheila Pryce-Davies
Elizabeth G. Williams

LEGAL STUDIES

Professor
K. E. Lindgren, BA(New South Wales), LLB(London), MA, PhD (Head of Department)

Lecturers
G. Cowper-Hill, LLB(Bristol)
C. S. Enright, LLB(Sydney), BA
W. A. G. Enright, BA(Sydney), LLB(London)
D. W. Mitchell, BA, LLB(Australian National), DiplJur(Sydney)
T. Presbury, LLB(Sydney), BCom, DiplBusStud
S. Raftopolous, BA, LLB, PhD(Monash)
R. N. Watterson, LLM(Sydney)

Departmental Office Staff
Sue A. Pannowitz
Mary F. Stroud
Information for New Undergraduates

Students entering University for the first time may experience some difficulty in adapting to the study techniques required for success. It is, therefore, important for the students to become familiar with the methods of organisation used within the University, degree courses available and the University Counselling Service which offers assistance with study and personal problems. The following reference books will be useful:

1. University Calendar: This contains all the formal information about the By-Laws and Regulations governing courses and general organisation;
2. Faculty Handbooks: These are issued by each Faculty and provide information about the degree and special requirements;
3. General Supplement to the Faculty Handbooks which contains details of administrative requirements and amenities and services.

Students should note that it is possible to include some major streams of study in more than one degree course, e.g. Commerce, Economics, Mathematics, Psychology. It is therefore important that care is taken to ensure a degree course is selected which will allow the inclusion of the full range of studies they wish to undertake.

The Faculty of Economics and Commerce, offers Bachelor of Commerce and Bachelor of Economics degree courses. Both degree courses offer a student the opportunity to select subjects from various disciplines offered within the Faculty of Economics and Commerce and in other faculties of the University provided certain constraints and prerequisite conditions stipulated in the degree requirements are complied with. Advice regarding the structure of both degrees will be given to all incoming students before enrolment at lectures given on enrolment days.

Many students do not finally decide their chosen field of interest until after the first year of study. However, the initial selection of subjects should be made in light of the probable direction of their later interests and studies, e.g. students who have an interest in accounting or industrial relations should include Legal Studies I early in their course; students who wish to select those subjects required for entry to the professional accounting associations should enrol in the Bachelor of Commerce degree course.

Students should study carefully the requirements for the degrees particularly with regard to compulsory subjects, limitation of subjects chosen from each group and prerequisite requirements including the advisory prerequisites set out in the section Advice to Enrolling Students. It will be necessary for students who have not completed advisory prerequisites or equivalent study to undertake intensive preliminary reading.

Limits are also set on the number of subjects students are permitted to take in any one year. These limits restrict a full-time student to a maximum of four subjects and part-time students to a maximum of two subjects in any one year of study. (Refer conditions set out in Schedule A of the Degree Requirements).

Students requiring specific advice on the selection or content of subjects in the course should seek help from members of the Faculty. For personal counselling and study skills training it is suggested that students consult the University Counselling Service (see relevant section in General Supplement).

Enquiries regarding enrolment, variation to programme and general administrative problems should be directed to the Faculty Secretary, Mr F. C. Hawkins, Administration Building, Room G72.

Professional Recognition

Graduates of the University of Newcastle who hold the Bachelor of Commerce degree and who have included specified subjects in their degree course fulfil examination requirements for membership of the Australian Society of Accountants and the Institute of Chartered Accountants in Australia.

Registration as a registered public accountant under the Public Accountants Registration Act, 1945 (N.S.W.) is also available to graduates who have included specified subjects in their Bachelor of Commerce degree programme.

A pass in the subject of Taxation is accepted as a prerequisite for registration as a tax agent by the Tax Agents' Board (N.S.W.).

Examination requirements for advancement to Senior Associate status in the Australian Society of Accountants may be satisfied by including certain subjects in the Diploma in Business Studies, the Bachelor of Commerce (Honours) degree or the Master of Commerce.

Particulars of these various exemptions are set out on notice boards in the Department of Commerce.

Further enquiries and eventual applications for exemption should be directed to the professional associations concerned.

Advisory Prerequisite for Entry to the Faculty

In addition to satisfying the matriculation requirements of the University, candidates applying for entry to the Faculty of Economics and Commerce are advised that a pass in 2 unit Mathematics at the New South Wales Higher School Certificate Examination or an examination at an equivalent standard in Mathematics is advisable.
Candidates should note that there is no other advisory prerequisite for entry to the Faculty of Economics and Commerce. It is not necessary for candidates applying for entry to have previously studied either Economics, Accounting or Legal Studies.

**Student Participation in University Affairs**

Provision is made for students to be elected as members on Departmental and Faculty Boards as well as to other University bodies. Elections of student members usually take place early in the first term and students should watch Department notice boards for details of election of student members.

**Student Academic Progress**

All students are reminded of the need to maintain satisfactory progress and, in particular, attention is drawn to By-laws 5.4.1. and 5.4.2. (refer to the General Supplement supplied with this Handbook). The following points on Faculty Board policy should also be borne in mind.

1. The Faculty Board in terms of By-law 5.4.1.2 requires that students shall pass at least one subject in their first year of full-time attendance or in their first two years of part-time attendance. Students who fail to meet this requirement shall be referred to the Admissions Committee with a recommendation that they be excluded from the Faculty or from the University.

2. For the purposes of By-law 5.4.2.2., the Faculty Board has determined that at least four subjects be passed at the end of the first two years of full-time attendance or at least four subjects be passed at the end of the first four years of part-time attendance.

3. Faculty Board has further decided in terms of By-law 5.4.1.2. that if in any year following the completion of two years full-time attendance or four years part-time attendance, a student's academic record, since enrolment, includes more failures than passes, then the progress of that student shall be reviewed by the Faculty Board which may determine that such a student shall:
   (a) be permitted to re-enrol only in such subject or subjects as the Faculty Board shall specify
   OR
   (b) be referred to the Admissions Committee with a recommendation for exclusion from the Faculty or from the University.

For the purposes of this section a failure in a repeated subject shall count as a second failure.

Any student who has been recommended to the Admissions Committee for exclusion will have an opportunity to present a case why he should not be excluded.

**Student Problems**

Members of the Faculty are willing to offer advice and assistance to students who have academic problems. Where a problem clearly lies within the area of responsibility of some particular member of the teaching staff, it is preferable that the matter be discussed initially with that member.

A student may also find it helpful to discuss his problem with a student member of Faculty Board, particularly if the student is reluctant to make a personal approach to a member of staff or is uncertain of the proper procedures to be followed.

**Assessment of Examination Results**

In normal circumstances no contact may be made by or on behalf of a student with a member of the academic staff on the subject of a student's examination script(s) between the date of the examination in question and the official publication of results.

**Review of Examination Results**

Examination results may be reviewed for a charge of $8.00 per subject, which is refundable in the event of an error being discovered.

Applications for review must be submitted on the appropriate form together with the prescribed review charge by the date notified in the publication of results.

**Prerequisites for Curriculum and Method Subjects offered in the Diploma in Education**

Students who intend to proceed to a Diploma in Education should familiarise themselves with the prerequisites for curriculum and method subjects offered in the Diploma Course.

These prerequisites are stated in terms of subjects of the University of Newcastle. Applicants with qualifications from other universities, whose courses of study have included subjects which are deemed for this purpose to provide an equivalent foundation, may be admitted by the Dean on the recommendation of the Head of the Department of Education.

(a) English
   (i) A Part I and a Part II, subject in English:
   (ii) one additional subject from English, Linguistics or Drama.

(b) History
   (c) Modern Languages
   (d) Classics
   (e) Geography
   (f) Commerce/Economics

   A Part II, subject in History
   A Part III subject in a Modern Language
   A part III subject in Greek or Latin
   A Part III subject in Geography
   B.A. including Economics II
   B.Com. including Economics II
   B.Ec. including Economics II

   or

   or

   or
Social Science/Studies — Out of Economics, Geography, History, Psychology, Sociology, Legal Studies and Economic History:
(i) one subject at Part II level;
and
(ii) two other subjects at Part I level

Mathematics — (i) At least four subjects in Mathematics for the degree of B.A., B.Math., or B.Sc.; or
(ii) a degree in a field of applied science, with experience in the application of mathematics.

Science — (i) Three subjects from the disciplines of Biology, Chemistry, Geology and Physics, or related fields of applied science, such subjects to be drawn from at least two of the disciplines of Biology, Chemistry, Geology and Physics; and
(ii) at least one other subject drawn from any of the above or from Mathematics, Geography, or Psychology.

Primary — No specific prerequisites.

N.B. A Part II subject assumes a prerequisite a pass in a Part I subject in the same discipline. A Part III subject assumes a pass in a Part I subject and a Part II subject in the same discipline.

Institute of Industrial Economics

The Institute of Industrial Economics was established in April, 1976 and is the first research institute within the University. It conducts research into the economic problems of Australian manufacturing industry, the distributing and service trades and the mineral industry. The Institute also acts as a centre for postgraduate training and research in the field of industrial economics, where it collaborates closely with the Department of Economics. Seminars and conferences are arranged from time to time and publications issued which report the results of the Institute’s research programme.

The University staff members who work for the Institute are mainly drawn from the Departments of Economics, Commerce, and Legal Studies. However, staff members from other departments of the University can be called upon to assist in particular projects.

Many of the staff working for the Institute have previously acted as advisers or consultants of industry, commerce and government. The Institute also employs full-time research fellows and research assistants to meet the requirements of its research and consulting activities.

The Board which administers the Institute consists of members from industry, commerce and the University. The Chairman of the Board is Sir Bede Callaghan, CBE, HonDSc, FBIA, FAIM. The Acting Director of the Institute is Professor C. A. Tisdell of the Department of Economics.

Requirements for the Degree of Bachelor of Commerce

1. In the Requirements, unless the contrary intention appears, “the Faculty” means the Faculty of Economics and Commerce and “the Faculty Board” means the Faculty Board of the Faculty of Economics and Commerce.

2. The degree of Bachelor of Commerce may be conferred as an ordinary degree or as an honours degree.

3. (a) The Annual Examinations shall normally be held at the end of third term.
   (b) A candidate may be granted a Special Examination in accordance with the provisions of the examination regulations.

4. Except in Accounting IV, Economics IV and Legal Studies IV, the results of successful candidates at Annual and Special Examinations shall be classified: Pass, Credit, Distinction, High Distinction.

5. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.
   (b) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:
      (i) in the case of any half subject offered in the first half of the academic year — the eighth Monday in first term;
      (ii) in the case of any half subject offered in the second half of the academic year — the second Monday in third term;
      (iii) in the case of any other subject — the sixth Monday in second term.

6. A graduate or an undergraduate of this or of another university or of an approved tertiary institution, may be granted standing in recognition of any subject passed in such university or approved tertiary institution, on conditions to be determined by the Faculty Board.1

7. (a) To complete a subject qualifying towards the degree, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field

1 Refer to Conditions for Granting of Standing to Graduates and Undergraduates of this or of other universities or approved tertiary institutions.
work and submit such written work as the Department or Departments concerned shall require.

(b) To pass a subject a candidate shall satisfy the requirements of the previous clause and pass such examinations as the Faculty Board concerned shall require.

(c) Except with the permission of the Faculty Board a subject shall qualify towards a degree for no more than eight years from the year in which it was passed.

8. The minimum time for a course qualifying for an ordinary degree is three years except in those cases where candidates are granted standing.

9. (a) Candidates for an honours degree shall pass the prescribed qualifying subjects in not more than five years in the case of the full-time course and not more than eight years in the case of the part-time course from the date of first enrolment in the Faculty. The Faculty Board may vary these provisions.

(b) Honours shall be awarded in:

(i) Economics
(ii) Accounting
(iii) Legal Studies

(c) There shall be three classes of Honours; namely — Class I, Class II, and Class III. Class II shall have two divisions; namely — Division I and Division II.

10. (a) Applicants for admission as candidates for honours shall apply to the Head of the Department concerned at the commencement of their second year of full-time studies or their third year of part-time studies, except that the Faculty Board, on the recommendation of the Head of the Department concerned, may admit a candidate at some later year of enrolment in the degree programme.

(b) Prior to entering Accounting IV, Economics IV or Legal Studies IV, candidates for honours must pass all the prescribed subjects at a standard prescribed by the Faculty Board on the recommendation of the Head of the Department concerned.

11. (a) To qualify for the degree a candidate shall pass the subjects selected in conformity with the conditions set out in Schedule A to these Requirements.

(b) The qualifying subjects for the degree shall be those listed in Schedule B to these Requirements.

12. **Combined Degree Course**

A candidate may complete the Requirements for the Bachelor of Commerce degree in conjunction with another approved degree by completing a combined course approved by the Faculty Board of the Faculty of Economics and Commerce and the other appropriate Faculty Board, provided that:

(i) Admission to a combined course shall normally be at the end of the first year and shall be subject to the approval of the Deans of the two Faculties concerned.

(ii) Admission to combined courses will be restricted to students with an average of at least Credit level.

(iii) The Deans of both Faculties, after consultation with the Head(s) of Department(s) concerned, shall certify that the work in the combined degree is no less in quantity and quality than if the two degrees were taken separately.

(iv) An approved combined course shall satisfy the requirements of both degrees.

13. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any requirement.

**Advice to Enrolling Students**

Before enrolling in any subject leading to the award of a Bachelor of Commerce degree, all students should carefully note the following:

1. A student who has enrolled under degree requirements prior to 1973 may not enrol in any subject without first consulting the Faculty Secretary.

2. The Dean in the application of conditions 5 and 6 of Schedule A may approve enrolment of a student in good standing in one additional subject in any one year in the cases of:

   (a) A student seeking to enrol in the final year of the course, who will graduate if he passes five subjects in the case of a full-time student, or three subjects in the case of a part-time student.

   (b) A part-time student (other than one to whom the preceding paragraph (a) applies) seeking to enrol in a third or later year, who has passed four subjects in the first two years of enrolment as a part-time student, and who has not subsequently failed a subject.

3. The Dean, in the application of Condition 7 of Schedule A, may approve the relaxation of a prerequisite condition where after consultation with the Head of Department offering the subject, he is satisfied that a candidate has passed equivalent alternative studies.

4. In addition to the compulsory prerequisites listed on p 18, students should note that:

   (a) Economics I is an advisory pre- or corequisite for Introductory Quantitative Methods.

---

Details of combined degree courses approved by the Faculty Board are set out on page 22.
(b) Economics II is an advisory pre- or corequisite for Comparative Economic Systems.
(c) Economics II is an advisory pre- or corequisite for Money and Banking.
(d) Legal Studies I is an advisory prerequisite for Industrial Law.
(e) Law of Contract is an advisory prerequisite for Special Contracts, Executors and Trustees, Bankruptcy.
(f) Labour Economics and Organisational Behaviour are advisory pre- or corequisites for Industrial Relations II.
(g) Industrial Law and Theories of Organisation are advisory pre- or corequisites for Industrial Relations III.
(h) Introductory Quantitative Methods is an advisory prerequisite for Accounting IIA and Accounting IIB.

5. A student wishing to proceed to Econometrics I is advised to enrol in Statistical Analysis.

6. The Department of Legal Studies offers a number of half subjects, each taught over one half academic year. These half subjects introduce a degree of flexibility to the degree course by permitting students to compose their own Group B and Group C legal subjects. Students should check the timetable prior to enrolling to ascertain the half subjects being offered and the date lectures will commence. It is not possible and was never intended to offer all the half subjects listed in Schedule B each year, though Law of Contract and Law of Business Organisations are offered each year. The Department has indicated that it intends to offer the following half year subjects in 1979.

First Half of Academic Year 1979

- Law of Contract
- Consumer Protection Law
- Trade Practices Law (if a part-time member of staff is available)

Second Half of Academic Year 1979

- Law of Business Organisations
- Administrative Law

SCHEDULE A

Conditions Governing Selection of Subjects

The Ordinary Degree — Accounting

To qualify for the award of a Bachelor of Commerce degree a candidate shall pass not fewer than 12 subjects selected in accordance with the following conditions:

1. Accounting I, Economics I and Introductory Quantitative Methods\(^1\) are compulsory.

2. Not more than five subjects may be selected from the Group A subjects.

3. Not fewer than three subjects shall be selected from the Group C subjects.

4. Except with the approval of the Dean a student may not enrol in a Group C subject until he has passed the three compulsory Group A subjects, viz. Accounting I, Economics I and Introductory Quantitative Methods.

5. Except with the approval of the Dean a full-time student may not enrol in more than four subjects in any one year of the ordinary degree course.

6. Except with the approval of the Dean, a part-time student may not enrol in more than two subjects in any one year of the ordinary degree course.

7. Except with the approval of the Dean a candidate may not enrol in a subject unless he has satisfied the prerequisite conditions specified in Schedule B.

The Honours Degree — Accounting

A candidate for an honours degree shall:

(a) complete all the requirements for the ordinary Bachelor of Commerce degree before enrolling in Accounting IV\(^3\);

(b) select both Accounting IIA and Accounting IIB;

(c) pass Accounting Research Seminar;

(d) select either Accounting IIIA or Accounting IIB, he may not select both;

(e) pass Accounting IV.

The Honours Degree — Economics

A candidate for an honours degree shall:

(a) complete all the requirements for the ordinary Bachelor of Commerce degree before enrolling in Economics IV;

(b) pass Economics I, Introductory Quantitative Methods, Economics II and at least four of —

- Economic History I
- Economic History II
- Economic History III
- Economic Statistics II
- Economics & Politics
- Industry Economics
- Labour Economics
- Money & Banking
- Statistical Analysis

\(^3\) A candidate for honours in Accounting may be permitted to undertake Preliminary Studies for Accounting IV prior to completing all the requirements for the ordinary Bachelor of Commerce degree.
Comparative Economic Systems
Econometrics I
**Growth & Development
**History of Economic Thought
**International Economics
Industrial Relations III
**Mathematical Economics
**Public Economics
**Theory of Economic Policy

Of these four subjects at least two must be chosen from those indicated by a double asterisk and at least one must be chosen from the subjects Growth and Development, International Economics or Public Economics;

(c) pass Economics Honours Seminar I and II or such additional work as the Head of the Department may prescribe;

(d) pass Economics IV.

The Honours Degree — Legal Studies

A candidate for an honours degree shall:

(a) complete all the requirements for the ordinary Bachelor of Commerce degree before enrolling in Legal Studies IV;

(b) pass Legal Studies I and any four half-subjects offered by the Department of Legal Studies or pass Legal Studies I, Industrial Law and any two half-subjects offered by the Department of Legal Studies;

(c) pass Legal Studies IV.

Equivalent Honours

On the recommendation of a Head of Department in the Faculty, and with the permission of the Dean, a graduate who, in the discipline concerned, has not completed the honours programme either as a full-time or part-time student at this or any other Australian university, may enrol in the honours programme either as a full-time or part-time student.

Such a graduate who has completed all the requirements of the honours programme shall be issued with a statement to this effect by the Secretary to the University; the statement shall indicate the honours level equivalent to the standard achieved by the student in completing the honours programme.

---

### Schedule B

<table>
<thead>
<tr>
<th>Subjects</th>
<th>Group A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting I</td>
<td></td>
</tr>
<tr>
<td>Economics I</td>
<td></td>
</tr>
<tr>
<td>Economic History I</td>
<td></td>
</tr>
<tr>
<td>Introductory Quantitative Methods</td>
<td></td>
</tr>
<tr>
<td>Legal Studies I</td>
<td></td>
</tr>
<tr>
<td>One Arts/Science subject</td>
<td></td>
</tr>
<tr>
<td>Mathematics I or an additional Arts/Science subject</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Group B</th>
<th>Accounting IIA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIB</td>
<td></td>
</tr>
<tr>
<td>Administrative Law</td>
<td></td>
</tr>
<tr>
<td>Business &amp; Consumer Credit Law</td>
<td></td>
</tr>
<tr>
<td>Commercial Electronic Data Processing</td>
<td></td>
</tr>
<tr>
<td>Consumer Protection Law</td>
<td></td>
</tr>
<tr>
<td>Economics II</td>
<td></td>
</tr>
<tr>
<td>Economics &amp; Politics</td>
<td></td>
</tr>
<tr>
<td>Economic History II</td>
<td></td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td></td>
</tr>
<tr>
<td>Financial Management</td>
<td></td>
</tr>
<tr>
<td>Industrial Law</td>
<td></td>
</tr>
<tr>
<td>Industrial Relations II</td>
<td></td>
</tr>
<tr>
<td>Industry Economics</td>
<td></td>
</tr>
<tr>
<td>Labour Economics</td>
<td></td>
</tr>
<tr>
<td>Law of Business Organisations</td>
<td></td>
</tr>
<tr>
<td>Law of Contract</td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td></td>
</tr>
<tr>
<td>Money &amp; Banking</td>
<td></td>
</tr>
<tr>
<td>Organisational Behaviour</td>
<td></td>
</tr>
<tr>
<td>Quantitative Business Analysis II</td>
<td></td>
</tr>
<tr>
<td>Special Contracts, Executors and Trustees, Bankruptcy</td>
<td></td>
</tr>
<tr>
<td>Statistical Analysis</td>
<td></td>
</tr>
<tr>
<td>Taxation</td>
<td></td>
</tr>
<tr>
<td>The Corporation &amp; Australian Society</td>
<td></td>
</tr>
<tr>
<td>Trade Practices Law</td>
<td></td>
</tr>
<tr>
<td>One Arts/Science/Mathematics subject taken at Part/Group 2 level</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Group C</th>
<th>Accounting IIIA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIIB</td>
<td></td>
</tr>
<tr>
<td>Auditing</td>
<td></td>
</tr>
<tr>
<td>Comparative Economic Systems</td>
<td></td>
</tr>
<tr>
<td>Econometrics I</td>
<td></td>
</tr>
<tr>
<td>Economic History III</td>
<td></td>
</tr>
<tr>
<td>Growth &amp; Development</td>
<td></td>
</tr>
<tr>
<td>History of Economic Thought</td>
<td></td>
</tr>
<tr>
<td>Information Systems</td>
<td></td>
</tr>
<tr>
<td>International Economics</td>
<td></td>
</tr>
<tr>
<td>Industrial Relations III</td>
<td></td>
</tr>
<tr>
<td>Mathematical Economics</td>
<td></td>
</tr>
<tr>
<td>Public Economics</td>
<td></td>
</tr>
<tr>
<td>Securities Analysis</td>
<td></td>
</tr>
<tr>
<td>Theories oforganisation</td>
<td></td>
</tr>
<tr>
<td>Theory of Economic Policy</td>
<td></td>
</tr>
</tbody>
</table>

*One Arts/Science/Mathematics/Engineering subject taken at part/Group 3 level

(For Group C subjects offered by the Department of Legal Studies, see * and + below.)

* For the purpose of satisfying the conditions in Schedule A asterisked subjects shall each count as a half subject. Candidates who pass any two of these may count each and any grouping of two further asterisked subjects as a Group C subject.

+ A candidate for honours in Legal Studies may be permitted to undertake preliminary studies for Legal Studies IV prior to completing all the requirements for the ordinary Bachelor of Commerce degree.

---
* Candidates who pass any two of the asterisked subjects plus Industrial Law may count either those two subjects OR Industrial Law as a Group C subject.

1 A part/Group 3 level Engineering subject is defined as any six Engineering units chosen from subjects normally taken in the third or fourth year of the full-time Engineering course.

Note: Not all subjects listed in Schedule B will necessarily be offered in any one year.

Prerequisite Conditions

Before enrolling in any subject listed in the left hand column below, a candidate shall have passed the corresponding subject(s) listed as prerequisite(s).

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIA</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Accounting IIIA</td>
<td>Accounting IIA &amp; Accounting IIB</td>
</tr>
<tr>
<td>Accounting IIIB</td>
<td>Accounting IIB</td>
</tr>
<tr>
<td>Administrative Law</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Auditing</td>
<td>Accounting IIA</td>
</tr>
<tr>
<td>Business &amp; Consumer Credit Law</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Commercial Electronic Data Processing</td>
<td>Economic Statistics I or Statistical Analysis</td>
</tr>
<tr>
<td>Comparative Economic Systems</td>
<td>Economics I</td>
</tr>
<tr>
<td>Consumer Protection Law</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>Economic Statistics II or Statistical Analysis</td>
</tr>
<tr>
<td>Economics II</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economics &amp; Politics</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economic History II</td>
<td>Economics I or Economic History I</td>
</tr>
<tr>
<td>Economic History III</td>
<td>Economics II or Economic History II</td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td>*Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Financial Management</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Growth &amp; Development</td>
<td>Economics II</td>
</tr>
<tr>
<td>History of Economic Thought</td>
<td>Economics II</td>
</tr>
<tr>
<td>Industrial Law</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Industrial Relations II</td>
<td>One of Economics I, Economic History I</td>
</tr>
<tr>
<td>Industrial Relations III</td>
<td>or Legal Studies I</td>
</tr>
<tr>
<td>Industry Economics</td>
<td>Industrial Relations II</td>
</tr>
<tr>
<td>Information Systems</td>
<td>Economics I</td>
</tr>
<tr>
<td>International Economics</td>
<td>Commercial Electronic Data Processing</td>
</tr>
<tr>
<td>Labour Economics</td>
<td>Economics II</td>
</tr>
<tr>
<td>Law of Business Organisations</td>
<td>Economics I</td>
</tr>
<tr>
<td>Law of Contract</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Marketing</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Mathematical Economics</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Money &amp; Banking</td>
<td>Economics II</td>
</tr>
<tr>
<td>Organisational Behaviour</td>
<td>Economics I</td>
</tr>
<tr>
<td>Public Economics</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Quantitative Business Analysis II</td>
<td>Economics II</td>
</tr>
<tr>
<td>Securities Analysis</td>
<td>*Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Special Contracts, Executors &amp; Trustees, Bankruptcy</td>
<td>Financial Management</td>
</tr>
<tr>
<td>Statistical Analysis</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Taxation</td>
<td>*Introductory Quantitative Methods</td>
</tr>
<tr>
<td>The Corporation &amp; Australian Society</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Theories of Organisation</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td></td>
<td>Organisational Behaviour</td>
</tr>
</tbody>
</table>

Subject: Theory of Economic Policy
Prerequisite: Economics II
Trade Practices Law
Prerequisite: Legal Studies I

May be taken as a corequisite.

* Introductory Quantitative Methods is a prerequisite for Economic Statistics II, Statistical Analysis, Quantitative Business Analysis II and Commercial Electronic Data Processing, except that candidates who have successfully completed Part II Mathematics Topic II may proceed directly to any of these subjects.

Content of Subjects from Other Faculties
( Arts/Science/Mathematics Subjects )

Provision is made in the degree Requirements for students to attempt approved Arts or Science or Mathematics subjects. Such subjects are those offered for the degrees of Bachelor of Arts or Bachelor of Science or Bachelor of Mathematics, provided the candidate complies with the requirements of the faculties concerned in relation to entry to the subject. Subjects offered by the Departments of Commerce, Economics or Legal Studies in the above degree courses are not normally approved for this purpose.

An outline of the content of the appropriate subjects may be obtained from the handbooks of the Faculty of Arts, Science, Mathematics, and Engineering.

Conditions for Granting of Standing to Undergraduates and Graduates of this or of other Universities or Approved Tertiary Institutions

BACHELOR OF COMMERCE DEGREE
(Determined by the Faculty Board, Faculty of Economics and Commerce, under powers given to it in Clause 6 of the Requirements for the degree of Bachelor of Commerce)

Undergraduates

1. Undergraduates not previously enrolled in the Bachelor of Commerce degree in this University —

   (a) The Faculty Board may grant standing to an undergraduate of this or another university or of an approved tertiary institution in recognition of any subject passed in such an institution on the following conditions —

      (i) the undergraduate was eligible for admission to this University at the time of his admission to that other university or approved tertiary institution; or has achieved a satisfactory record in the equivalent of two years full-time study at that other university or approved tertiary institution.
(ii) the subject for which standing is sought shall have a reasonable correspondence with a subject included in Schedule B of the Requirements for the degree of Bachelor of Commerce of this University.

(iii) such an undergraduate shall not receive standing in respect of more than five subjects in the degree course save that in the case of an undergraduate transferring from another degree course in this University, he may be allowed standing for additional subjects if these subjects are common to both degree courses.

(b) Notwithstanding the provisions of Clause 1(ii) an undergraduate of this or of another university or of an approved tertiary institution may be granted standing for one subject which does not have a reasonable correspondence with a subject included in Schedule B of the Requirements for the degree of Bachelor of Commerce of this University provided that:

(i) he complies with Clauses 1(i), 1(iii)

(ii) he has his proposed course approved by the Faculty Board at the time the concession is granted and

(iii) he does not depart from his approved course without the approval of the Dean acting on the recommendation of the head of the department concerned.

*2. Undergraduates who have passed subjects in the Bachelor of Commerce degree course in this University and seek to complete the requirements for the degree by undertaking studies at another university or approved tertiary institution.

(a) Applications from such undergraduates who, after the completion of two years of full-time enrolment or four years of part-time enrolment have not maintained a satisfactory rate of progress as determined by the Faculty Board under By-law 5.4.1.2, shall not be approved by the Faculty Board except in exceptional circumstances and on the recommendation of the Dean.

(b) The Faculty Board may grant standing to an undergraduate previously enrolled in the Bachelor of Commerce degree course in this University in recognition of any subject or subjects passed at another university or approved tertiary institution on the following conditions —

**Note**

An undergraduate wishing to obtain the benefit of these sections must apply in writing to the Dean for approval of the proposed course by the last day for the return of re-enrolment forms for continuing students. The students must supply full and complete details of the proposed course including details of the content of individual subjects. The Dean will consult Heads of Departments about individual subjects and prepare a submission for the Faculty Board. A course approved by the Faculty Board will be specific and will be for one academic year only. The Faculty Board will determine the extent of standing to be granted in the Bachelor of Commerce degree if the approved course is completed successfully. If the approved course is not completed within the academic year specified by the Faculty Board, a student wishing to gain standing under these sections must submit a new application to the Dean in writing.

(i) the subject or subjects passed shall have a reasonable correspondence with a subject or subjects included in Schedule B of the Requirements for the degree of Bachelor of Commerce of this University.

(ii) standing shall not be granted in respect of more than two subjects in the Bachelor of Commerce degree except that in special circumstances the Dean may approve standing in one additional subject.

(c) Notwithstanding the provisions of 2a(i) standing may be granted for one unspecified subject in the degree where the subject or subjects passed at the other university or approved tertiary institution do not correspond in content with any subject included in Schedule B of the Requirements for the degree of Bachelor of Commerce of this University.

Graduates

**1.** Graduates of this or another university; or graduates or diplomates of an approved tertiary institution.

(a) A graduate of this University or of another university; or graduates or diplomates of an approved tertiary institution, may be granted standing in recognition of subjects passed in such university or approved tertiary institution, provided that —

(i) each subject for which standing is sought shall have a reasonable correspondence with a subject included in Schedule B of the Requirements for the degree of Bachelor of Commerce of this University.

(ii) such a candidate shall not include in his course for the degree of Bachelor of Commerce any subject which is substantially equivalent to one he has previously passed and for which standing has not been granted.

(iii) such a candidate seeking standing in more than four subjects must at the time of his first enrolment in the Bachelor of Commerce degree course, have his entire course approved by the Faculty Board acting on the recommendation of the heads of the departments concerned. Subsequent variations in this prescribed course will require the approval of the Dean acting on the recommendation of the Heads of the Departments concerned.

(b) Notwithstanding Clause 1(a) a Graduate or Diplomate of an approved tertiary institution may seek standing for not more than four unspecified subjects at the time of admission—

(i) such a candidate after satisfying the requirements for matriculation shall have completed a three year
full-time diploma course in teaching in 1972 or subsequent years.

(ii) in addition to the subjects selected and passed in accordance with the requirements for the degree of Bachelor of Commerce, such a candidate shall include in his course passes in at least three Group C subjects chosen from Schedule B of those requirements.

Transition Arrangements for the Bachelor of Commerce Degree

Details of transition arrangements for students enrolled in the Bachelor of Commerce degree prior to 1977 are set out in the Faculty of Economics and Commerce Handbook 1977. Any enquiries regarding these arrangements should be directed to the Faculty Secretary.

Combined Degree Courses

The Faculty Board, Faculty of Economics and Commerce, have approved the following combined degree courses:

- Bachelor of Commerce/Bachelor of Engineering in Mechanical Engineering
- Bachelor of Commerce/Bachelor of Engineering in Industrial Engineering
- Bachelor of Commerce/Bachelor of Engineering in Chemical Engineering
- Bachelor of Commerce/Bachelor of Engineering in Civil Engineering
- Bachelor of Commerce/Bachelor of Engineering in Electrical Engineering
- Bachelor of Commerce/Bachelor of Mathematics
- Bachelor of Economics/Bachelor of Engineering in Mechanical Engineering
- Bachelor of Economics/Bachelor of Engineering in Industrial Engineering
- Bachelor of Economics/Bachelor of Engineering in Chemical Engineering
- Bachelor of Economics/Bachelor of Engineering in Civil Engineering
- Bachelor of Economics/Bachelor of Engineering in Electrical Engineering
- Bachelor of Economics/Bachelor of Mathematics

Candidates considering enrolment in the combined degree should consult the Faculty Secretary regarding details of the subjects included in the courses approved by the Faculty Board.

REQUIREMENTS FOR THE DEGREE OF BACHELOR OF ECONOMICS

1. In the Requirements, unless the contrary intention appears, "the Faculty" means the Faculty of Economics and Commerce and "the Faculty Board" means the Faculty Board of the Faculty of Economics and Commerce.

2. The degree of Bachelor of Economics may be conferred as an ordinary degree or as an honours degree.

3. (a) The Annual Examinations shall normally be held at the end of third term.

(b) A candidate may be granted a Special Examination in accordance with the provisions of the examination regulations.

4. Except in Economics IV, the results of successful candidates at Annual and Special Examinations shall be classified: Pass, Credit, Distinction, High Distinction.

5. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.

(b) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:

(i) in the case of any half subject offered in the first half of the academic year — the eighth Monday in first term;

(ii) in the case of any half subject offered in the second half of the academic year — the second Monday in third term;

(iii) in the case of any other subject — the sixth Monday in second term.

6. A graduate or an undergraduate of this or of another university or of an approved tertiary institution, may be granted standing in recognition of any subject passed in such university or approved tertiary institution, on conditions to be determined by the Faculty Board.\(^1\)

7. (a) To complete a subject qualifying towards the degree, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written work as the Department or Departments concerned shall require.

(b) To pass a subject a candidate shall satisfy the requirements of the previous clause and pass such examinations as the Faculty Board concerned shall require.

(c) Except with the permission of the Faculty Board a subject shall qualify towards a degree for no more than eight years from the year in which it was passed.

8. The minimum time for a course qualifying for an ordinary degree is three years except in those cases where candidates are granted standing.

9. (a) Candidates for an honours degree shall pass the prescribed qualifying subjects in not more than five years in the case of the full-time course and not more than eight years in the case of the part-time course from the date of first enrolment in the Faculty. The Faculty Board may vary these provisions.

(b) Honours shall be awarded in Economics.

(c) There shall be three classes of Honours; namely — Class I, Class II, and Class III. Class II shall have two divisions; namely — Division I and Division II.

Refer to Conditions for Granting of Standing to Graduates and Undergraduates of this or of other universities or approved tertiary institutions.
10. (a) Applicants for admission as candidates for honours shall apply to the Head of the Department concerned at the commencement of their second year of full-time studies or their third year of part-time studies, except that the Faculty Board, on the recommendation of the Head of the Department concerned, may admit a candidate at some later year of enrolment in the degree programme.
(b) Prior to entering Economics IV candidates for honours must pass all the prescribed subjects at a standard prescribed by the Faculty Board on the recommendation of the Head of the Department concerned.

11. (a) To qualify for the degree a candidate shall pass the subjects selected in conformity with the conditions set out in Schedule A to these Requirements.
(b) The qualifying subjects for the degree shall be those listed in Schedule B to these Requirements.

12. **Combined Degree Course**

A candidate may complete the Requirements for the Bachelor of Economics degree in conjunction with another approved degree by completing a combined course approved by the Faculty Board of the Faculty of Economics and Commerce and the, other appropriate Faculty Board, provided that:

(i) Admission to a combined course shall normally be at the end of the first year and shall be subject to the approval of the Deans of the two Faculties concerned.
(ii) Admission to combined courses will be restricted to students with an average of at least Credit level.
(iii) The Deans of both Faculties, after consultation with the Head(s) of Department(s) concerned, shall certify that the work in the combined degree is no less in quantity and quality than if the two degrees were taken separately.
(iv) An approved combined course shall satisfy the requirements of both degrees.

13. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any requirement.

**Advice to enrolling students**

Before enrolling in any subject leading to the award of a Bachelor of Economics degree, all students should carefully note the following:

1. The Dean in the application of conditions 4 and 5 of Schedule A may approve enrolment of a student in good standing in *one* additional subject in any one year in the cases of:
   (a) A student seeking to enrol in the final year of the course, who will graduate if he passes subjects carrying a total of five points in the case of a full-time student, or three points in the case of a part-time student.
   (b) A part-time student (other than one to whom the preceding paragraph (a) applies) seeking to enrol in a third or later year, who has passed subjects carrying a total of four points in the first two years of enrolment as a part-time student, and who has not subsequently failed a subject.

2. The Dean, in the application of Condition 6 of Schedule A, may approve the relaxation of a prerequisite condition where, after consultation with the Head of the Department offering the subject, he is satisfied that a candidate has passed equivalent studies.

3. In addition to the compulsory prerequisites listed on p 28, students should note that:
   (a) Economics I is an advisory pre- or corequisite for Introductory Quantitative Methods,
   (b) Economics II is an advisory pre- or corequisite for Comparative Economic Systems.
   (c) Economics II is an advisory pre- or corequisite for Money and Banking.
   (d) Legal Studies I is an advisory prerequisite for Industrial Law.
   (e) Law of Contract is an advisory prerequisite for Special Contracts, Executors and Trustees, Bankruptcy.
   (f) Labour Economics and Organisational Behaviour are advisory pre- or corequisites for Industrial Relations II.
   (g) Industrial Law and Theories of Organisation are advisory pre- or corequisites for Industrial Relations III.
   (h) Introductory Quantitative Methods is an advisory prerequisite for Accounting IIA and Accounting IIB.

4. A student wishing to proceed to Econometrics I is advised to enrol in Statistical Analysis.

5. The Department of Legal Studies offers a number of half subjects, each taught over one half academic year. These half subjects introduce a degree of flexibility to the degree course by permitting students to compose their own Group B and Group C legal subjects. Students should check the timetable prior to enrolling to ascertain the half subjects being offered and the date lectures will commence. It is not possible and never was intended to offer all the half subjects listed in Schedule B each year, though Law of Contract and Law of Business Organisations are offered each year. The Department has indicated that it intends to offer the following half year subjects in 1979.

**First Half of Academic Year 1979**
- Law of Contract
- Consumer Protection Law
- Trade Practices Law (if a part-time member of staff is available)

**Second Half of Academic Year 1979**
- Law of Business Organisations
- Administrative Law
SCHEDULE A

Conditions Governing Selection of Subjects

The Ordinary Degree

To qualify for the award of a Bachelor of Economics degree a candidate shall pass subjects selected in accordance with the following conditions:

1. The subjects shall be selected so that a minimum of 12 points is obtained.
2. Not more than five points may be obtained by selecting Group A subjects.
3. Not fewer than three points shall be obtained by selecting subjects from Group C.
4. Except with the approval of the Dean a full-time student may not enrol in subjects carrying a total of more than four points.
5. Except with the approval of the Dean a part-time student may not enrol in subjects carrying a total of more than two points.
6. Except with the approval of the Dean a candidate may not enrol in a subject unless he has satisfied the prerequisite conditions specified in Schedule B.
7. Economics I, Economics II and Introductory Quantitative Methods are compulsory.
8. At least four points towards the degree shall be obtained by selecting subjects in the following list. Of these four points, at least two points shall be obtained by selecting subjects from the group indicated by a double asterisk. Each subject in this list has a point value of 1.0.

Economic History I
Economic History II
Economic Statistics II
Economics & Politics
Industry Economics
Labour Economics
Money and Banking
Statistical Analysis
Comparative Economic Systems
Econometrics I
**Growth and Development
**History of Economic Thought
**International Economics
Labour Relations
**Mathematical Economics
**Public Economics

*Introductory Quantitative Methods is not a compulsory subject for students who have successfully completed Part II Mathematics Topic II and who proceed directly to and pass one of Economic Statistics II, Statistical Analysis, Quantitative Business Analysis II or Commercial Electronic Data Processing.

The Honours Degree

A candidate for an honours degree shall —

(a) complete all the requirements for the ordinary Bachelor of Economics degree before enrolling in Economics IV.
(b) pass at least one of Growth and Development, International Economics or Public Economics before enrolling in Economics IV.
(c) pass Economics Honours Seminar I and II or such additional work as the Head of the Department may prescribe before enrolling in Economics IV.
(d) pass Economics IV.

SCHEDULE B

<table>
<thead>
<tr>
<th>Subjects</th>
<th>Corresponding Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group A</td>
<td></td>
</tr>
<tr>
<td>Accounting I</td>
<td>1.0</td>
</tr>
<tr>
<td>Economics I</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic History I</td>
<td>1.0</td>
</tr>
<tr>
<td>Introductory Quantitative Methods</td>
<td>1.0</td>
</tr>
<tr>
<td>Legal Studies I</td>
<td>1.0</td>
</tr>
<tr>
<td>One Arts/Science subject</td>
<td>1.0</td>
</tr>
<tr>
<td>Mathematics I OR an additional Arts/Science subject</td>
<td>1.0</td>
</tr>
<tr>
<td>Group B</td>
<td></td>
</tr>
<tr>
<td>Accounting IIA</td>
<td>1.0</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>1.0</td>
</tr>
<tr>
<td>*Administrative Law</td>
<td>0.5</td>
</tr>
<tr>
<td>*Business and Consumer Credit Law</td>
<td>0.5</td>
</tr>
<tr>
<td>Commercial Electronic Data Processing</td>
<td>1.0</td>
</tr>
<tr>
<td>*Consumer Protection Law</td>
<td>0.5</td>
</tr>
<tr>
<td>Economics II</td>
<td>1.0</td>
</tr>
<tr>
<td>Economics &amp; Politics</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic History II</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td>1.0</td>
</tr>
<tr>
<td>Financial Management</td>
<td>1.0</td>
</tr>
<tr>
<td>*Industrial Law</td>
<td>1.0</td>
</tr>
<tr>
<td>Industrial Relations II</td>
<td>1.0</td>
</tr>
<tr>
<td>Industry Economics</td>
<td>1.0</td>
</tr>
<tr>
<td>Labour Economics</td>
<td>1.0</td>
</tr>
<tr>
<td>*Law of Business Organisations</td>
<td>0.5</td>
</tr>
<tr>
<td>*Law of Contract</td>
<td>0.5</td>
</tr>
<tr>
<td>Marketing</td>
<td>1.0</td>
</tr>
<tr>
<td>Money and Banking</td>
<td>1.0</td>
</tr>
<tr>
<td>Organisational Behaviour</td>
<td>1.0</td>
</tr>
<tr>
<td>Quantitative Business Analysis II</td>
<td>1.0</td>
</tr>
<tr>
<td>*Special Contracts, Executors and Trustees, Bankruptcy</td>
<td>0.5</td>
</tr>
<tr>
<td>Statistical Analysis</td>
<td>1.0</td>
</tr>
<tr>
<td>Taxation</td>
<td>1.0</td>
</tr>
<tr>
<td>*The Corporation and Australian Society</td>
<td>0.5</td>
</tr>
<tr>
<td>*Trade Practices Law</td>
<td>0.5</td>
</tr>
<tr>
<td>One Arts/Science/Mathematics subject taken at Part/Group 2 level</td>
<td>1.0</td>
</tr>
<tr>
<td>Group C</td>
<td></td>
</tr>
<tr>
<td>Accounting IIA</td>
<td>1.0</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>1.0</td>
</tr>
<tr>
<td>Auditing</td>
<td>1.0</td>
</tr>
<tr>
<td>Comparative Economic Systems</td>
<td>1.0</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>1.0</td>
</tr>
<tr>
<td>Economic History III</td>
<td>1.0</td>
</tr>
</tbody>
</table>

1 Corresponding Points

27.
Subjects

<table>
<thead>
<tr>
<th>Corresponding Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Growth and Development</td>
</tr>
<tr>
<td>History of Economic Thought</td>
</tr>
<tr>
<td>Information Systems</td>
</tr>
<tr>
<td>International Economics</td>
</tr>
<tr>
<td>Industrial Relations III</td>
</tr>
<tr>
<td>Mathematical Economics</td>
</tr>
<tr>
<td>Public Economics</td>
</tr>
<tr>
<td>Securities Analysis</td>
</tr>
<tr>
<td>Theories of Organisation</td>
</tr>
<tr>
<td>Theory of Economic Policy</td>
</tr>
<tr>
<td>One Arts/Science/Mathematics/Engineering subject taken at Part/Group 3 level</td>
</tr>
</tbody>
</table>

* For the purpose of satisfying the conditions in Schedule A asterisked subjects shall each count as a half subject with a corresponding point value of 0.5. Candidates who pass any two of these may count each and any grouping of two further asterisked subjects as a Group C subject with a corresponding combined point value of 1.0.

+ Candidates who pass any two of the asterisked subjects plus Industrial Law may count either those two subjects OR Industrial Law as a Group C subject.

A Part/Group 3 level Engineering subject is defined as any six Engineering units chosen from subjects normally taken in the third or fourth year of the full-time Engineering programme.

Note:
Not all subjects listed in Schedule B will necessarily be offered in any one year.

Prerequisite Conditions

Before enrolling in any subject listed in the left hand column below, a candidate shall have passed the corresponding subject(s) listed as prerequisite(s).

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting IIA</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Accounting IIB</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Accounting IIA &amp; Accounting IIB</td>
<td>Accounting IIB</td>
</tr>
<tr>
<td>Administrative Law</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Auditing</td>
<td>Accounting IIA</td>
</tr>
<tr>
<td>Business &amp; Consumer Credit Law</td>
<td>Legal Studies I</td>
</tr>
<tr>
<td>Commercial Electronic Data Processing</td>
<td>Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Comparative Economic Systems</td>
<td>Economics I</td>
</tr>
<tr>
<td>Consumer Protection Law</td>
<td>Economics I</td>
</tr>
<tr>
<td>Econometrics I</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economics II</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economics II &amp; Politics</td>
<td>Economics I</td>
</tr>
<tr>
<td>Economic History II</td>
<td>Economic History I or Economics I</td>
</tr>
<tr>
<td>Economic History III</td>
<td>Economic History II or Economics II</td>
</tr>
<tr>
<td>Economic Statistics II</td>
<td>Introductory Quantitative Methods</td>
</tr>
<tr>
<td>Financial Management</td>
<td>Accounting I</td>
</tr>
<tr>
<td>Growth &amp; Development</td>
<td>Economics I</td>
</tr>
<tr>
<td>History of Economic Thought</td>
<td>Economics II</td>
</tr>
<tr>
<td>Industrial Law</td>
<td>Group A subject</td>
</tr>
<tr>
<td>Industrial Relations II</td>
<td>Economics I or Economic History I or Legal Studies I</td>
</tr>
</tbody>
</table>

Conditions for Granting of Standing to Undergraduates and Graduates of this or of Other Universities or Approved Tertiary Institutions

BACHELOR OF ECONOMICS DEGREE

(Determined by the Faculty Board, Faculty of Economics and Commerce, under powers given to it in Clause 6 of the Requirements for the degree of Bachelor of Economics)

Undergraduates

1. Undergraduates not previously enrolled in the Bachelor of Economics degree in this University —
   
   (a) The Faculty Board may grant standing to an undergraduate of this or another university or of an approved tertiary institution in recognition of any subject passed in such an institution on the following conditions —
   
   (i) the undergraduate was eligible for admission to this University at the time of his admission to that other university or approved tertiary institution; or has achieved a satisfactory record in the equivalent of two years full-time study at that other university or approved tertiary institution.
(ii) the subject for which standing is sought shall have a reasonable correspondence with a subject included in Schedule B of the Requirements for the degree of Bachelor of Economics of this University.

(iii) such an undergraduate shall not receive standing in respect of subjects carrying a total of more than five points in the degree course, save that in the case of an undergraduate transferring from another degree course in this University, he may be allowed standing for additional subjects if these subjects are common to both degree courses.

(b) Notwithstanding the provisions of Clause 1(ii) an undergraduate of this or of another university or of an approved tertiary institution may be granted standing for one subject which does not have a reasonable correspondence with a subject included in Schedule B of the Requirements for the degree of Bachelor of Economics of this University provided that —

(i) he complies with Clauses 1(i), 1(iii)

(ii) he has his proposed course approved by the Faculty Board at the time the concession is granted and

(iii) he does not depart from his approved course without the approval of the Dean acting on the recommendation of the head of the department concerned.

2. Undergraduates who have passed subjects in the Bachelor of Economics degree course in this University and seek to complete the requirements for the degree by undertaking studies at another university or approved tertiary institution.

(a) Applications from such undergraduates who, after the completion of two years of full-time enrolment or four years of part-time enrolment have not maintained a satisfactory rate of progress as determined by the Faculty Board under By-law 5.4.1.2, shall not be approved by the Faculty Board except in exceptional circumstances and on the recommendation of the Dean.

*Note
An undergraduate wishing to obtain the benefit of these sections must apply in writing to the Dean for approval of the proposed course by the last day for the return of re-enrolment forms for continuing students. The students must supply full and complete details of the proposed course including details of the content of individual subjects. The Dean will consult Heads of Departments about individual subjects and prepare a submission for the Faculty Board. A course approved by the Faculty Board will be specific and will be for one academic year only. The Faculty Board will determine the extent of standing to be granted in the Bachelor of Economics degree if the approved course is completed successfully. If the approved course is not completed within the academic year specified by the Faculty Board, a student wishing to gain standing under these sections must submit a new application to the Dean in writing.

(b) The Faculty Board may grant standing to an undergraduate previously enrolled in the Bachelor of Economics degree course in this University in recognition of any subject or subjects passed at another university or approved tertiary institution on the following conditions

(i) the subject or subjects passed shall have a reasonable correspondence with a subject or subjects included in Schedule B of the Requirements for the degree of Bachelor of Economics.

(ii) standing shall not be granted in respect of more than two subjects in the Bachelor of Economics degree except that in special circumstances the Dean may approve standing in one additional subject.

(c) Notwithstanding the provisions of 2a(i) standing may be granted for one unspecified subject in the degree where the subject or subjects passed at the other university or approved tertiary institution do not correspond in content with any subject included in Schedule B of the Requirements for the degree of Bachelor of this University.

Graduates

**1.** Graduates of this or another university; or graduates or diplomates of an approved tertiary institution.

(a) A graduate of this or another university; or, graduates or diplomates of an approved tertiary institution, may be granted standing in recognition of subjects passed in such university or approved institution, provided that —

(i) each subject for which standing is sought shall have a reasonable correspondence with a subject included in Schedule B of the Requirements for the degree of Bachelor of Economics of this University.

(ii) a candidate shall not include in his course for the degree of Bachelor of Economics any subject which is substantially equivalent to one he has previously passed and for which standing has not been granted.

(iii) a candidate seeking standing in subjects carrying a total of more than four points must at the time of his first enrolment in the Bachelor of Economics degree course, have his entire course approved by the Faculty Board acting on the recommendation of the Heads of the departments concerned. Subsequent variations in this prescribed course will require the approval of the Dean acting on the recommendation of the Heads of the Departments concerned.

*Note
The degree shall not be awarded to a candidate unless he has, whilst enrolled as a candidate for the Bachelor of Economics degree at this University, passed more than half the total number of subjects required for the degree and has complied with By-Law 5.8.1.3.
Postgraduate studies may be undertaken within the departments of Economics, Legal Studies and to M.B.A., M.Com. and Accounting. Candidates applying for registration for the Diploma shall have satisfied the requirements for admission to the degree of Bachelor of Commerce in the University of Newcastle. An applicant who is a graduate of another university, college of advanced education or of another faculty of the University (other than as specified in (a) above) may, on the recommendation of the Head of the Department of Commerce, be permitted by the Faculty Board to register as a candidate for the Diploma.

Requirements for the Diploma in Business Studies

1. In the Requirements unless the contrary intention appears, “the Faculty” means the Faculty of Economics and Commerce and “the Faculty Board” means the Faculty Board of the Faculty of Economics and Commerce.

2. (a) An applicant for registration for the Diploma shall have satisfied the requirements for admission to the degree of Bachelor of Commerce in the University of Newcastle.

(b) An applicant who is a graduate of another university, college of advanced education or of another faculty of the University (other than as specified in (a) above) may, on the recommendation of the Head of the Department of Commerce, be permitted by the Faculty Board to register as a candidate for the Diploma.

3. Candidates approved for registration for the Diploma shall be selected for admission by the Faculty Board on the recommendation of the Head of the Department of Commerce.

4. The results of successful candidates at Annual and Special Examinations shall be classified: Pass, Credit, Distinction, High Distinction.

5. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.
(b) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:

(i) in the case of any half subject offered in the first half of the academic year — the eighth Monday in first term;

(ii) in the case of any half subject offered in the second half of the academic year — the second Monday in third term;

(iii) in the case of any other subject — the sixth Monday in second term.

6. An applicant for registration or a candidate for the Diploma may be granted standing on conditions to be determined by the Faculty Board.

7. (a) To complete a subject qualifying towards the Diploma, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written work as the Department concerned shall require.

(b) To pass a subject a candidate shall satisfy the requirements of the previous clause and pass such examinations as the Faculty Board concerned shall require.

(c) Except with the permission of the Faculty Board a subject shall qualify towards the Diploma for no more than five years from the year in which it is passed.

8. (a) To qualify for the Diploma a candidate shall, in not less than two years of part-time study, pass the required number of subjects from those listed in the Appendix to these Requirements save that a candidate with experience deemed by the Head of the Department of Commerce to be appropriate may be permitted to enrol as a full-time candidate in order to complete the requirements for the Diploma in not less than one year of full-time study.

(b) To qualify for the Diploma a candidate shall pass:

(i) five subjects selected from those specified in Groups A and B in the Appendix to these Requirements, at least three of which subjects shall be selected from Group B and all of which may be selected from Group B; and

(ii) a Research Essay shown as Group C in the Appendix to these Requirements.

9. All subjects listed by the Faculty Board may not necessarily be offered in any one year.

10. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board may relax any Requirement.

---

Appendix to Requirements for the Diploma in Business Studies

Stage 1
Three subjects selected from Groups A and B.

Stage 2
Two subjects selected from Groups A and B, plus Group C.

Group A

Prerequisite
Accounting IIA & IIB
Accounting IIB

Advisory prerequisite

The advisory prerequisite subjects for these subjects are those prescribed as prerequisites in the Bachelor of Commerce Degree Course.

1 Group B

2 Accounting & Financial Studies
   Accounting Theory
   Advanced Auditing
   Advanced Financial Management
   Advanced Managerial & Industrial Accounting
   Advanced Taxation
   Behavioural & Social Framework in Business
   Business Application of Statistical Decision Theory
   Comparative International Taxation
   Commercial Programming
   Consumer Transaction Law
   Corporate Strategy
   Developments in Torts
   Environment Protection Law
   International & Interstate Business Law
   Law of Government
   Law of Stamp Duties
   Marketing Management
   Personnel Management
   Quantitative Applications in Management Studies
   Research & Development in Accounting Practice
   Sale of Businesses
   Securities Industry Law

---

3 Accounting IIA
   Auditing
   Financial Management
   Accounting IIB

3 Taxation
   Organisational Behaviour

3 Introductory Quantitative Methods

4 Taxation
   Commercial Electronic Data Processing
   Consumer Protection Law OR Business and Consumer Credit Law
   Organisational Behaviour
   Legal Studies I OR Legal Studies (M.B.A.)
   Legal Studies I OR Legal Studies (M.B.A.)
   Legal Studies I OR Law of Contract
   Legal Studies I OR Legal Studies (M.B.A.)
   Law of Contract
   Marketing
   Organisational Behaviour
   Quantitative Business Analysis II

Accounting IIA

Law of Contract
Law of Business Organisations
4. A candidate who has been awarded the Bachelor of Commerce (Honours) Degree specialising in Accounting in the University of Newcastle shall be granted standing in the subject, Accounting Theory.

5. A candidate who has passed either (i) the Master of Commerce qualifying course, or (ii) the equivalent of one full-time year of the course work under clause 9(ii) of the present Master of Commerce requirements within the Department of Commerce in the University of Newcastle or who has been awarded the degree of Master of Commerce for work completed as a student registered in that Department, shall normally be granted standing in the subject, Accounting Theory.

6. A graduate of an approved institution who has completed the honours degree specialising in Accounting or who has completed postgraduate studies considered equivalent to those specified in paragraph (5) above, may be granted standing on the same basis as a graduate of the University of Newcastle.

7. Where a candidate has completed Stage 1 of the Diploma Course he may be granted standing by the Faculty Board in respect of another subject subsequently passed at another university or approved tertiary institution under the following conditions:—

(a) the subject for which standing is granted shall have a reasonable correspondence with a subject included in the Diploma in Business Studies programme; and,

(b) standing shall not be granted for more than two subjects.

8. A candidate who has passed any one or more of the following subjects shall be entitled to standing as follows:

<table>
<thead>
<tr>
<th>Subject passed but not included in Group B above</th>
<th>Subject(s) in which candidate entitled to standing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Law of Stamp, Death, Gift and Estate Duties</td>
<td>Law of Stamp Duties and one unspecified Group B half subject</td>
</tr>
<tr>
<td>Advanced Company Law</td>
<td>Seminar in Company Law and Securities Industry Law</td>
</tr>
<tr>
<td>Political and Legal Institutions</td>
<td>Law of Government and one unspecified Group B half subject</td>
</tr>
</tbody>
</table>

Transitional Arrangements for the Diploma in Business Studies

Details of transition arrangements for students enrolled in the Bachelor of Commerce degree prior to 1977 are set out in the Faculty of Economics and Commerce Handbook 1977. Any enquiries regarding these arrangements should be directed to the Faculty Secretary.
REQUIREMENTS FOR THE DIPLOMA IN ECONOMIC STUDIES

1. In these Requirements unless the contrary intention appears, "the Faculty" means the Faculty of Economics and Commerce, "the Faculty Board" means the Faculty Board of the Faculty of Economics and Commerce and "the Dean" means the Dean of the Faculty of Economics and Commerce.

2. Applications for registration as a candidate for the Diploma in Economic Studies shall require the approval of the Faculty Board on the recommendation of the Head of the Department of Economics with such applicants having either —
   (a) satisfied requirements for admission to the degree of Bachelor of Commerce or Bachelor of Economics or of another degree offered by the University of Newcastle, another university or a tertiary institution approved for this purpose by the Faculty Board or
   (b) have other appropriate qualifications and professional experience.

3. An applicant for registration for the Diploma may be granted standing on conditions to be determined by the Faculty Board.

4. An applicant for registration shall have his programme approved by the Faculty Board on the recommendation of the Head of the Department of Economics before being permitted to register.

5. (a) To complete a subject qualifying towards the Diploma, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written work as the Department concerned shall require.
   (b) To pass a subject a candidate shall satisfy the requirements of the previous clause and pass such examinations as the Faculty Board concerned shall require.
   (c) Except with the permission of the Faculty Board a subject shall qualify towards the Diploma for no more than five years from the year in which it is passed.

6. (a) To qualify for the Diploma a candidate shall, in not less than two years of part-time study, pass the required number of subjects (refer Clause 6 (b) ) save that —
   (i) a candidate with qualifications and experience deemed by the Head of the Department of Economics to be appropriate may be permitted to enrol as a full-time candidate in order to complete the requirements for the Diploma in not less than one year of full-time study; the Faculty Board, on the recommendation of the Dean, may waive this condition for a candidate who has enrolled for the Master of Commerce degree in Economics by Coursework, provided that he has not had that degree conferred upon him and is granted standing in the Diploma in Economic Studies in subjects passed as part of the requirements for that Degree.
   (b) To qualify for the Diploma a candidate shall pass:
      (i) Five subjects selected from those specified in Groups A, B, C and D, in the Appendix to these Requirements, at least three of which subjects shall be selected from Group D and not more(35x490) one subject shall be selected from Groups A and B, and
      (ii) either a Research Essay or an additional subject selected from Group D.
   (c) On the recommendation of the Head of the Department of Economics and with the approval of the Faculty Board, up to one subject offered by another Department may be substituted in the programme outlined above.

7. A candidate will not be permitted to enrol in any subject which is substantially equivalent to one he has previously passed whilst enrolled in a degree or diploma course.

8. All subjects listed by the Faculty Board may not necessarily be offered in one year.

9. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.
   (b) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty.
   The relevant date shall be:
      (i) in the case of any half subject offered in the first half of the academic year — the 8th Monday in first term;
      (ii) in the case of any half subject offered in the second half of the academic year — the second Monday in third term;
      (iii) in the case of any other subject — the 6th Monday in second term.

10. The results of successful candidates at Annual and Special Examinations shall be classified: Pass, Credit, Distinction, High Distinction.

11. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any Requirement.
Appendix to Requirements for the
Diploma in Economic Studies

Group A
Economics I
Introductory Quantitative Methods
Economic History I

Group B
Economics II
Economic History II
Economic History I
Economics & Politics
Industry Economics
Industrial Relations II
Labour Economics
Money & Banking
Statistical Analysis

Group C
Comparative Economic Systems
Econometrics I
Economic History III
Growth & Development
History of Economic Thought
International Economics
Industrial Relations III
Mathematical Economics
Public Economics
Theory of Economic Policy

Group D
Econometrics I (where approved)
Econometrics II
Economic Development
Economic Planning
* Environmental Economics
* History of Modern Economic Thought
* Macroeconomic Theory
* Microeconomic Theory
* Regional Economics
* Special Topic
* Transport Economics
* Urban Economics
* Welfare Economics
* Contemporary Issues in Industrial Relations
* Industrial Structure & Market Behaviour
* International Monetary Economics
* International Trade
Managerial Economics
* Microeconomics of Technological Change
* Problems in Applied Econometrics
* Problems of Industrialisation in Developing Countries
* Public Policy in Relation to Business

For the purpose of satisfying the conditions in this schedule, asterisked subjects shall each count as a half subject.

Note
The advisory prerequisites for subjects are as in the Bachelor of Economics Degree Course and as set out in the booklet Graduate Studies in Economics for the Master of Commerce in Economics by Coursework.

Conditions for the Granting of Standing in the
Diploma in Economic Studies Course

1. Standing in a subject in the Diploma in Economic Studies shall require the approval of the Faculty Board on the recommendation of the Head of the Department of Economics.

2. A candidate will not be eligible for standing in any subject for which credit has been given for the award of another degree or diploma, except as otherwise provided for in succeeding clauses.

3. Where a candidate has passed two subjects of the Diploma Course he may be granted standing by the Faculty Board in respect of another subject subsequently passed at another university or approved tertiary institution under the following conditions:—
   (a) the subject for which standing is granted shall have a reasonable correspondence with a subject included in the Diploma in Economic Studies programme; and,
   (b) standing shall not be granted for more than two subjects.

4. A candidate who has enrolled for the Master of Commerce in Economics by Coursework Degree at the University of Newcastle but has not taken out that Degree may, on application to the Faculty Board, be granted standing in the Diploma in Economic Studies in subjects passed as part of the requirements for that Degree.

Requirements for the Diploma in Legal Studies

1. In these Requirements, unless the context or subject matter otherwise indicates or requires:
   “the Dean” means the Dean of the Faculty of Economics and Commerce;
   “the Department” means, unless the context otherwise indicates, the Department of Legal Studies;
   “the Diploma” means the Diploma in Legal Studies;
   “the Faculty” means the Faculty of Economics and Commerce.

2. An application for admission to candidature for the Diploma shall be made on the prescribed form and lodged with the Secretary to the University by the prescribed date.

3. An applicant shall:
   (a) have satisfied the requirements for admission to a degree of the University of Newcastle or a degree, approved for this purpose by the Faculty Board, of any other tertiary institution; or
(b) have other qualifications and professional experience deemed appropriate by the Faculty Board on the recommendation of the Head of the Department.

4. Admission to candidature shall require the approval of the Faculty Board on the recommendation of the Head of the Department. Such approval shall be subject to such conditions as the Faculty Board on the recommendation of the Head of Department may determine.

5. (1) To qualify for the Diploma a candidate shall enrol and shall complete to the satisfaction of the Faculty Board a programme consisting of:
   (a) five subjects selected from those specified in Groups A and B in the appendix to these Requirements, at least three of which shall be selected from Group A; and
   (b) a Research Essay on a Legal Studies topic approved by the Head of the Department.

(2) With the approval of the Faculty Board on the recommendation of the Head of the Department, a candidate may substitute for any Group B subject, a subject normally offered for a first degree course, which subject may comprise two half-year subjects.

6. (1) To complete a subject counting towards the Diploma, a candidate shall attend such lectures, tutorials, seminars, classes, participate in such other activities and submit such written work as the Department offering the subject shall require.

(2) To pass a subject a candidate shall complete it and shall pass any examinations which the Faculty Board may require.

(3) The results of a successful candidate in a subject shall be classified: Pass, Credit, Distinction or High Distinction.

(4) Except with the permission of the Faculty Board a subject may not be counted towards the Diploma for not more than five years from the year in which it is passed or in which standing is granted.

7. A candidate shall have his programme approved by the Faculty Board on the recommendation of the Head of the Department.

8. A candidate may be granted standing on conditions determined by the Faculty Board.

9. A candidate will not be permitted to enrol in any subject which is substantially equivalent to one which he has previously counted towards a degree or diploma.

10. (1) A candidate may withdraw from a subject or the course only by notifying the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.

(2) A candidate who withdraws from any subject after the relevant date shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty. The relevant date shall be:
   (a) in the case of any subject offered in the first half of the academic year — the eighth Monday in first term;
   (b) in the case of any subject offered in the second half of the academic year — the second Monday in third term;
   (c) in the case of any other subject — the sixth Monday in second term.

11. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any of the provisions of these Requirements.

Appendix to Requirements for the Diploma in Legal Studies

Group A

Subject
- Consumer Transactions Law
- Developments in Torts
- Environment Protection Law
- Forensic Psychology
- Industrial and Intellectual Property
- International and Interstate Business Law
- Law of Government
- Law of Land Transactions
- Law of Stamp Duties
- Local Government and Town Planning Law
- Sale of Businesses
- Securities Industry Law
- Seminar in Administrative Law
- Seminar in Company Law
- Seminar in Contract Law
- Seminar in Industrial Law
- Seminar in Trade Practices Law

Advisory Prerequisite
- Consumer Protection Law OR Business and Consumer Credit Law
- Legal Studies I OR Legal Studies (M.B.A.)
- Legal Studies I OR Legal Studies (M.B.A.)
- Legal Studies I OR Legal Studies (M.B.A.)
- Legal Studies I OR Legal Studies (M.B.A.)
- Legal Studies I OR Legal Studies (M.B.A.)
- Law of Contract
- Law of Contract
- Legal Studies I OR Legal Studies (M.B.A.)
- Law of Contract
- Law of Business Organisations
- Administrative Law
- Law of Business Organisations
- Law of Contract
- Industrial Law
- Trade Practices Law

* For the purpose of satisfying the Requirements for the Diploma in Legal Studies asterisked subjects shall each count as a half subject. Any two of these count as one Group A subject.
Group B
Any postgraduate subject offered by any Department, where such subject is deemed by the Faculty Board on the recommendation of the Head of the Department of Legal Studies relevant to the student’s programme in the Diploma in Legal Studies,

Conditions for the Granting of Standing in the Diploma in Legal Studies

1. Standing in a subject may be granted by the Faculty Board of the Faculty of Economics and Commerce on the recommendation of the Head of the Department of Legal Studies.

2. Standing shall not be granted for any subject which the candidate has counted in completing the requirements for a degree or diploma.

3. Where a candidate has passed three or more subjects in his programme for the Diploma in Legal Studies he may be granted standing by the Faculty Board of the Faculty of Economics and Commerce in respect of subjects subsequently passed at another University or approved tertiary institution under the following conditions:
   (a) the work for which standing is granted shall have a reasonable correspondence with the work required for a subject or subjects included in the Schedule to the Requirements for the Diploma in Legal Studies; and
   (b) standing shall not be granted in more than two subjects as defined in that Schedule.

4. A candidate who is or has been enrolled in the Diploma in Business Studies at the University of Newcastle but who has not been awarded that diploma, may apply for admission to candidature for the Diploma in Legal Studies with standing in the subjects passed as a candidate for the Diploma in Business Studies. The Faculty Board of the Faculty of Economics and Commerce may approve such registration on the recommendation of the Head of the Department of Legal Studies.

Such a candidate who has passed any one or more of the following subjects shall be entitled to standing as follows:

- Subject passed but not included in Group A above
- Law of Stamp, Death, Gift and Estate Duties
- Advanced Company Law
- Political and Legal Institutions

Subject (s) in which candidate entitled to standing
- Law of Stamp Duties and one unspecified Group A half subject
- Seminar in Company Law and Securities Industry Law
- Law of Government and one unspecified Group A half subject

Requirements for the Degree of Master of Business Administration

1. In these Requirements, unless the contrary intention appears, the “Faculty Board” means the Faculty Board of the Faculty of Economics and Commerce, the “Board of Studies” means the Board of Studies in Business Administration.

2. The course shall be offered in two fifteen week teaching periods in each Academic Year which shall be known respectively as the 1st and 2nd semester.

3. An application to register as a candidate for the degree of Master of Business Administration shall be made on the prescribed form and shall be lodged with the Secretary at least one calendar month before the commencement of the semester in which the candidate desires to register.

4. An applicant for registration for the degree shall have satisfied all the requirements for admission to a Bachelor’s degree of the University of Newcastle or a Bachelor’s degree of such other university or tertiary institution as may be approved for this purpose from time to time by the Faculty Board on the recommendation of the Board of Studies.

Or in exceptional circumstances:
   (a) shall have satisfied all the requirements for the award of the Diploma in Business Studies of the University of Newcastle and passed the examinations in that Diploma at such standards as the Faculty Board on the recommendation of the Board of Studies may prescribe for the purpose of registration for the Degree of Master of Business Administration.
   or
   (b) shall have such other qualifications together with such relevant business or professional experience as, in the opinion of the Faculty Board on the recommendation of the Board of Studies, warrants his registration as a candidate for the degree.

5. (a) The Faculty Board may require an applicant to demonstrate fitness for registration by carrying out such work and sitting for such examinations as the Faculty Board may determine.
   (b) An applicant shall normally be expected to have had at least two years’ work experience before beginning his graduate studies, or be a graduate of at least two years standing.

6. An applicant approved for registration for the degree shall be selected for enrolment by the Faculty Board on the recommendation of the Dean.
7. An applicant for registration or a candidate for the degree of Master of Business Administration may be granted standing on conditions to be determined by the Faculty Board on the recommendation of the Board of Studies.

8. A candidate shall register either as a full-time or part-time student.

9. The degree shall not be conferred on a candidate before the lapse of 4 semesters from his initial enrolment.

10. The degree of Master of Business Administration shall be awarded on one grade only.

11. A candidate shall complete all examination requirements and submit his dissertation not later than 10 semesters from the date of his registration, unless special permission for an extension of time is granted by the Faculty Board.

12. (a) A candidate may withdraw from a subject or course only by informing the Secretary to the University in writing and the withdrawal shall take effect from the date of receipt of such notification.

(b) A candidate who withdraws from any subject after the 7th Monday in the relevant semester shall be deemed to have failed in that subject unless granted permission by the Dean to withdraw without penalty.

13. (a) To complete a subject qualifying towards the Master of Business Administration, hereinafter called a subject, a candidate shall attend such lectures, tutorials, seminars, laboratory classes and field work and submit such written work as the Department concerned shall require.

(b) To "pass" a subject a candidate shall satisfy the requirements of the previous sub-clause and pass such examinations at such standard as the Faculty Board on the recommendation of the Board of Studies shall require.

14. (a) The result of a candidate in each subject, and for the dissertation, shall be classified as Fail, Pass, Credit, Distinction or High Distinction.

(b) (i) A candidate who does not achieve and maintain a cumulative average mark of 1.5 in all subjects attempted shall be advised that if after the next semester in which he is enrolled he has not raised his cumulative average mark to 1.5 it shall be deemed to be prima facie evidence of unsatisfactory progress and may result in the Board of Studies recommending to Faculty Board that he be excluded from further enrolment in the course.

(ii) For the purpose of calculating the cumulative average mark referred to in sub-section (b) (i) above and in Clause 15, the following scale shall be used:

<table>
<thead>
<tr>
<th>Grade</th>
<th>Mark</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fail</td>
<td>0</td>
</tr>
<tr>
<td>Pass</td>
<td>1</td>
</tr>
<tr>
<td>Credit</td>
<td>2</td>
</tr>
<tr>
<td>Distinction</td>
<td>3</td>
</tr>
<tr>
<td>High Distinction</td>
<td>4</td>
</tr>
</tbody>
</table>

All marks awarded up to time of calculation including failures and subsequent result/s in the same subject will be taken into account.

15. To qualify for the degree a candidate shall —

(i) pass 20 subjects selected from those listed in the Schedule of Subjects approved by the Faculty Board in accordance with the conditions specified therein, except that with the approval of the Faculty Board on the recommendation of the Board of Studies two units of coursework may be substituted for the research project and the research report;

(ii) have an achieved final cumulative average mark of not less than 1.5.

16. Not all subjects listed in the schedule will necessarily be offered in any particular year.

17. In order to provide for exceptional circumstances arising in particular cases, the Senate, on the recommendation of the Faculty Board, may relax any Requirement.

Appendix to Requirements for Degree of Master of Business Administration

Full-time candidates are required to enrol as follows:

Year 1 — 11 semester subjects ( 1st semester — 6 subjects)
(2nd semester — 5 subjects)

Year 2 — 9 semester subjects ( 1st semester — 5 subjects including research project)
(2nd semester — 4 subjects including research report)

Part-time candidates shall be permitted to enrol so as to complete the programme in a minimum of 3 years of part-time study.

Candidates will be permitted to enrol in elective subjects after consultation with the staff members responsible for academic advice and subject to the approval of the Dean. The governing principle which will guide the academic advisory committee will be that each student shall be expected to select at least three subjects which together will comprise a concentration in at least one given area.

* Candidates are required to enrol in the subject of Quantitative Methods in the first semester. Candidates who have, in the opinion of the Faculty Board, a reasonable facility in Mathematics and in Programming and Computer Techniques may be given standing in this subject.
Compulsory Subjects (Group A)
Candidates will be required to enrol in substitute subjects selected from Group B if, in an undergraduate or other programme in the University of Newcastle or elsewhere, they have successfully completed studies which are deemed by the Faculty Board, on the recommendation of the Board of Studies, to be the equivalent of any subject in Group A.

Conditions for the Granting of Standing in the Degree of Master of Business Administration as Determined by the Faculty Board Pursuant to Degree Requirement 7

A person may be granted standing in recognition of work done in a subject or subjects passed in the University of Newcastle or such other university, or other tertiary institution as is approved for this purpose from time to time by the Faculty Board, on the recommendation of the Board of Studies, subject to the following conditions:
(i) the subject included in the Master of Business Administration degree programme in this University in respect of which standing is sought shall have a reasonable correspondence with work done in a subject or subjects so passed;
(ii) notwithstanding the provision of paragraph (i), standing may be granted in not more than two unspecified subjects in Group B (Electives) in recognition of work done in subjects so passed which does not have a reasonable correspondence with subjects included in the Master of Business Administration degree programme of this University;
(iii) standing shall not be granted in recognition of any subject for which credit has been given in another degree or diploma where such degree or diploma has been or is to be awarded or conferred;
(iv) notwithstanding the provision of paragraph (iii), the following conditions shall apply to persons who have satisfied all requirements for the Diploma in Business Studies at the University of Newcastle:
(a) a person who has been awarded the Diploma may be granted standing in not more than two subjects in the Master of Business Administration programme in recognition of subjects passed in this University for which credit has been given in the award of that Diploma;
(b) a person who has been awarded the Diploma may be granted standing in more than two (2) subjects provided that prior to and as a condition of the award of the Degree of Master of Business Administration, he surrenders the Diploma to the University, whereupon he shall cease to be a Diplomate in Business Studies of the University;
(c) a person who has satisfactorily completed all requirements for the award of the Diploma may elect not to have it awarded to, or conferred on him in which event it shall not be a diploma which "is to be awarded or conferred" within the meaning of Condition (iii);
(v) the Degree shall not be awarded to a candidate unless he has, whilst registered as a candidate for the Degree and by virtue of the examinations set by the Faculty, passed at least half of the total number of subjects required for admission to the Degree;
(vi) a candidate shall not enrol in any subject which is equivalent to part or all of a subject which he has passed in a previous degree or diploma course;
(vii) a candidate seeking standing in more than six subjects must, at the time of his first enrolment in a course comprised in the Degree, have his programme for the entire Degree approved by the Faculty Board, acting on the recommendation of the Dean. Variations in such a programme may be made only with the approval of the Faculty Board acting on the recommendation of the Dean;
(viii) notwithstanding the provisions of paragraphs (i) to (vii) and in addition to standing which may be granted thereunder, candidates who have, in the opinion of the Faculty Board, a reasonable facility in mathematics and in programming and computer techniques, may be granted standing in the Group A subject Quantitative Methods.

Schedule of Subjects

Group A (Compulsory)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Behavioural Framework in Business</td>
<td></td>
</tr>
<tr>
<td>Business Finance</td>
<td></td>
</tr>
<tr>
<td>Business Policy</td>
<td></td>
</tr>
<tr>
<td>Financial Accounting</td>
<td></td>
</tr>
<tr>
<td>Industrial Relations</td>
<td></td>
</tr>
<tr>
<td>Legal Studies (M.B.A.)</td>
<td></td>
</tr>
<tr>
<td>Macroeconomics &amp; Policy</td>
<td></td>
</tr>
<tr>
<td>Management Accounting</td>
<td></td>
</tr>
<tr>
<td>Management Science A</td>
<td></td>
</tr>
<tr>
<td>Marketing Management A</td>
<td></td>
</tr>
<tr>
<td>Microeconomics &amp; Business</td>
<td></td>
</tr>
<tr>
<td>Decisions</td>
<td></td>
</tr>
<tr>
<td>Quantitative Methods</td>
<td></td>
</tr>
<tr>
<td>Social Framework in Business</td>
<td></td>
</tr>
<tr>
<td>Research Project</td>
<td></td>
</tr>
<tr>
<td>Research Report</td>
<td></td>
</tr>
<tr>
<td>Theory of Finance</td>
<td></td>
</tr>
<tr>
<td>Business Finance</td>
<td></td>
</tr>
<tr>
<td>Business Finance</td>
<td></td>
</tr>
<tr>
<td>Facility with any computer language</td>
<td></td>
</tr>
</tbody>
</table>

Group B (Electives)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Prerequisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Theory of Finance</td>
<td>Theory of Finance</td>
</tr>
<tr>
<td>Applications of Finance</td>
<td>Business Finance</td>
</tr>
<tr>
<td>Capital Markets</td>
<td>Business Finance</td>
</tr>
<tr>
<td>Commercial Programming (M.B.A.)</td>
<td>Facility with any computer language (advisory)</td>
</tr>
</tbody>
</table>
REQUIREMENTS FOR THE DEGREE OF
MASTER OF COMMERCE

1. The degree of Master of Commerce shall be awarded in one grade only.

2. An application to register as a candidate for the degree of Master of Commerce shall be made on the prescribed form and shall be lodged with the Secretary at least one full calendar month before the commencement of the term in which the candidate desires to register.

3. (i) An applicant for registration for the degree shall have satisfied all the requirements for admission to the degree of Bachelor of Commerce in the University of Newcastle or to an appropriate degree of this or any other university approved for this purpose by the Faculty Board of the Faculty of Economics and Commerce (hereinafter referred to as the "Faculty Board").

(ii) In exceptional cases an applicant possessing other qualifications may on the recommendation of the Faculty Board be permitted by the Senate to register as a candidate for the degree.

4. The Faculty Board may require an applicant to demonstrate fitness for registration by carrying out such work and sitting for such examinations as the Faculty Board may determine.

5. An applicant for registration shall apply to pursue his studies for the degree of Master of Commerce in either of two ways. The first shall consist primarily of research and the submission of a thesis. The second shall consist of a programme of lectures and other coursework and the submission of a dissertation (hereinafter referred to as "research and thesis" and "coursework and dissertation" respectively).

6. Before permitting an applicant to register as a candidate for the degree, the Faculty Board shall be satisfied that adequate supervision and other facilities are available.

7. An applicant for registration shall have his programme, and in the case of a candidate for the degree by research and thesis the subject of his thesis, approved by the Faculty Board on the recommendation of the Head of Department before being permitted to register.

8. A candidate shall register as either a full-time or a part-time student.

9. (i) A candidate for the degree by research and thesis shall pursue his investigations under the direction of a supervisor appointed by the Faculty Board.

(ii) Such a candidate may be required to attend such lecture courses, seminars and other supervised study and pass such examinations at such standard as the Faculty Board may determine, before being permitted to proceed with his programme of research.\(^1\)

\(^1\) Refer to Policy in Relation to the Operation of Clause 9(ii) of The Requirements for the Degree of Master of Commerce below.
iii) Such a candidate shall be examined by means of a thesis embodying the results of an original investigation and may be examined orally on the subject of his thesis.

10. (i) A candidate for the degree by coursework and dissertation shall pursue a course of formal study by attending such lecture courses, seminars and other supervised study as the Faculty Board may determine.

(ii) Such a candidate who has obtained an appropriate Bachelor's degree with Honours or has postgraduate qualifications may be granted such advanced standing as the Faculty Board recommends.

(iii) The progress of such a candidate not granted advanced standing under the preceding sub-clause shall be reviewed on the completion of three terms full-time study (or the equivalent part-time) and if the candidate is deemed to have achieved a standard equivalent to Honours Class II, his registration as a candidate for the degree shall be confirmed.

(iv) Such a candidate shall be examined by means of written annual examinations in the subjects studied and by a dissertation on a topic approved by the Faculty Board and, at the discretion of the examiner, he may also be examined orally on the subjects studied or the dissertation.

11. The degree shall not be conferred on a full-time student before the lapse of six complete terms and on a part-time student before the lapse of nine complete terms from the date on which the registration becomes effective, save that in the case of a candidate who has obtained the degree of Bachelor with Honours or who has had lengthy research experience, this period may be reduced by the Faculty Board by up to three terms for full-time-students and four terms for part-time students.

12. Except with the permission of the Faculty Board, a candidate for the degree by coursework and dissertation shall submit a dissertation not later than the last day of the first vacation subsequent to the second full-time or the fourth part-time year of registration.

13. The Faculty Board may permit a candidate to change his registration from a programme of coursework and dissertation to one of research and thesis, or vice versa, on such terms and conditions as the Faculty Board may determine.

14. (i) Three copies of the thesis or dissertation shall be submitted so as to comply with the requirements of the University.

(ii) The University may retain the three copies of the thesis or dissertation submitted for examination and shall be free to

allow them to be consulted or borrowed. Subject to the provisions of the Copyright Act (1968) as amended, the University may issue the thesis or dissertation in whole or in part, in photostat or microfilm or other copying medium.

15. A candidate who fails to satisfy the examiners may, with the permission of the Senate, re-submit his thesis or dissertation in an amended form and/or present himself again for the prescribed examinations on such terms and conditions as the Faculty Board may recommend. If he fails to satisfy the examiners at the second attempt, he shall not be eligible to submit himself again as a candidate for the degree.

16. Notwithstanding the generality of any of these conditions the Senate, on the recommendation of the Faculty Board, may relax any condition in order to provide for exceptional circumstances arising in particular cases.

Policy in Relation to the Operation of Clause 9 (ii) of the Requirements for the Degree of Master of Commerce

1. In the normal case, a candidate who has satisfied the requirements for admission to the Bachelor of Commerce (Honours) degree in the University of Newcastle shall be permitted to proceed with his programme of research and thesis without having to undertake additional work.

2. In the normal case, a candidate who has satisfied the requirements for admission to the Bachelor of Commerce (Ordinary) degree in the University of Newcastle shall be required to satisfactorily complete not more than one additional full-time year's work or its equivalent.

3. In the case of a student whose programme extends over more than three terms, permission to proceed with his research and thesis shall be determined on completion of the first year of the programme specified by the Faculty Board.

4. Candidates who have graduated with a pass or ordinary degree from another university shall be required to satisfactorily complete a programme equivalent to that prescribed for Newcastle graduates, with the proviso that such a candidate may be required to complete additional work in order to undertake a particular research programme and thesis. An honours graduate from another university shall be permitted to proceed with a programme of research and thesis without having to undertake additional work unless it is essential to his particular programme.

Guide to Subject Entries

Subject Outlines and Reading Lists are set out in a standard format to facilitate easy reference. The policy adopted in this Handbook for
interpretation of the various sections is set out below. This may not necessarily be the same policy adopted for other Faculty Handbooks.

(1) **Name**
The official subject name as included in Schedule of the degree requirements. This name must be used when completing any forms regarding enrolment or variation of enrolment.

(2) **Prerequisites**
Before enrolling in the subject, a student shall have passed the subjects listed as prerequisites. In some cases an advisory prerequisite is stated and although this is not compulsory, it would be a distinct advantage for the student to have passed such a subject. An advisory prerequisite may be stated in terms of N.S.W. Higher School Certificate subjects. A student who has not fulfilled the prerequisite requirements may, in a limited number of cases on the recommendation of the appropriate Head of Department, be permitted by the Dean to enrol concurrently in the prerequisite subject.

(3) **Corequisite**
A corequisite is a subject which should be taken concurrently with another subject if not previously passed.

(4) **Hours**
Formal sessions which students should attend. Each lecture is of one hour duration and although the normal lecture requirement is for 2 lecture hours per week, the lectures need not necessarily be held consecutively. Students should read the Timetable for details.

(5) **Examination**
The formal examination requirements are stated, however progressive assessment is used in most cases and students are required to submit essays, exercises and, in Accounting I, a practice set as specified by lecturers and tutors. Class tests may also be held during the year. Work completed during the year will be taken into account with a student's results at the final examination. Failure to submit written work may involve exclusion from examinations.

(6) **Content**
An outline of subject content.

(7) **Suggested Preliminary Reading**
A list of reading material which should help the student gain a basic understanding of a subject. This material should be read before attending the first lecture on the subject.

(8) **Texts**
Essential books which are recommended for purchase.

(9) **References**
Students should not restrict their reading to texts and other references are listed to cover various aspects of the subject. Students may need to read all or part of a reference to gain an appreciation of a particular topic.

---

**DEPARTMENT OF COMMERCE**

**411100 Accounting I**

**Prerequisites**
Nil

**Hours**
2 lecture hours and 2 tutorial hours per week

**Examination**
Two 3-hour papers

**Content**

**Texts**
- Colditz, B. T. & Gibbins, R. W.
- Tilley, I. & Jubb, P.
- Jubb, T. J. & Hendrickson, H. S.
- Carey, J. L.
- Carey, J. L. & Skousen, K. F.
- Cerepak, J. R.
- Chambers, R. J.
- Colditz, B. T. & Gibbins, R. W.
- Davidson, S. et al.
- Gibson, G. J. & Gillard, R. A.
- Gole, V. L.
- Gordon, M. J. & Shillinglaw, G.
- Harrison, J. et al.
- Australian Accounting: The Basis for Business Decisions 2nd edn (McGraw-Hill)
- Capital, Income and Decision Making (Holt, Rinehart & Winston)
- Accountancy Exercises (University of Newcastle)
- The Anatomy of Accounting (Queensland U.P.)
- Accounting: An Information Systems Approach (Dickenson)
- The Accounting Sampler 2nd edn (McGraw-Hill)
- The Rise of the Accounting Profession Vols I & II (A.I.C.P.A.)
- Getting Acquainted with Accounting (Houghton Mifflin)
- Accounting for Business (Merrill)
- Accounting and Action (Law Book Co.)
- Study Guide to Australian Accounting (McGraw-Hill)
- Financial Accounting (Dryden)
- The Accounting Process (Butterworths)
- Fitzgerald's Analysis and Interpretation of Financial and Operating Statements (Butterworths)
- Accounting: A Management Approach (Irwin)
- Financial Accounting: Principles and Issues (Prentice-Hall)
- Accounting: A Direct Approach (Cheshire)
412100 Accounting IIA

**Prerequisites**

Accounting 1

**Hours**

2 lecture hours and 2 or 3 tutorial hours per week

Two 3-hour papers

One 2-hour paper — legal aspects of specified topics

In order to gain a pass it is necessary for students to attain a satisfactory standard in the paper dealing with legal aspects of the course as well as in the other two papers.

Students will be permitted to take copies of the N.S.W. Statute referred to below into the annual examination, provided the copies are not marked otherwise than by underlining.

**Content**

Theory and practice of company accounting; accounting for the formation, reconstruction, amalgamation, take-over, official management, receivership and liquidation of companies; the preparation of holding company and group financial statements; equity accounting; the valuation of shares and goodwill; funds statements; accounting for inflation; accounting for executoryship, bankruptcy, hire purchase and instalment-purchase, lease agreements and tax-effect accounting.

Particular emphasis will be placed on the legal aspects of liquidation, executoryship, trusteeship and bankruptcy.

**Texts**

- Henderson, S. & Peirson, G.
- Johnston, T. R. et al.
- Taylor, R. B. & O'Shea, B. P.
- Vermeech, R. B. & Lindgren, K. E.

- *Issues in Financial Accounting* (Cheshire)
- *The Law and Practice of Company Accounting in Australia* 4th edn (Butterworths)
- *Questions on Company Accounting* 2nd edn (Butterworths)
- *Business Law of Australia* 3rd edn (Butterworths)
- *Accountancy Exercises* (University of Newcastle)
- *Companies Act, 1961* (N.S.W. Govt Printer)

**References**

- Adamson, A. V.
- American Institute of C.P.A.
- Australian Society of Accountants
- Backer, M. (ed.)
- Barton, A. D.
- Bowra, R. L. & Clarke, F. L.
- Clift, R. C. (ed.)
- Colditz, B. T. & Gibbins, R. W.
- Davidson, S. et al.
- Gibson, R. W.
- Goldberg, L. (ed.)
- Hendriksen, E. S.
- Institute of Chartered Accountants in Australia
- Jager, M. O. et al.
- Keller, T. F. & Zeff, S. A. (eds)
- Kenley, W. J.
- Lee, L. N. et al.
- Lewis, R. & Firth, M.
- Mathews, R.
- Smith, N. S.
- Yorston, Sir Keith et al.
- Zeff, S. A. & Keller, T. F. (eds.)

- *The Valuation of Company Shares and Businesses* (Law Book Co.)
- *Accounting Research Studies* (Butterworths)
- *Society Bulletins and Statements of Accounting Standards* (Law Book Co.)
- *Modern Accounting Theory* (Prentice-Hall)
- *The Accounting Framework* (Cheshire)
- *Accounting: Communication and Control* (Butterworths)
- *Australian Accounting: The Basis for Business Decisions* 2nd edn (McGraw-Hill)
- *An Income Approach to Accounting Theory* (Prentice-Hall)
- *Disclosure by Australian Companies* (Melbourne U.P.)
- *Fitzgerald's Accounting* (Butterworths)
- *Accounting Theory* (Irwin)
- *Statements on Accounting Practice and Statements of Accounting Standards* (Butterworths)
- *Company Financial Statements: Form and Content* (Butterworths)
- *A Statement of Australian Accounting Principles* (Accountancy Research Foundation)
- *Consolidated Statements and Group Accounts* 2nd edn (Law Book Co.)
- *Foundation in Accounting* 2nd edn (Prentice-Hall)
- *The Accounting Framework* (Cheshire)
- *Fitzgerald's Analysis and Interpretation of Financial Statements* (Butterworths)
- *Advanced Accounting* (Law Book Co.)

412200 Accounting IIB

**Prerequisites**

Accounting 1

**Hours**

2 lecture hours and 2 tutorial hours per week

**Examination**

Two 3-hour papers

**Content**

The theory and practice of management accounting; the management planning and control process; the concept and classification of cost; cost estimation; cost-volume-profit analysis; incremental decision analysis; budgeting; job costing; process costing; joint and by product costing; accounting for materials labour and overhead; standard costing and variance analysis; responsibility accounting and performance evaluation; transfer pricing; capital investment analysis; inventory costing and control.
413200 Accounting IIIB

Prerequisites
Accounting II B

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
Selected contemporary problems in the theory and practice of managerial accounting. Topics studied include the introduction of uncertainty into managerial accounting models such as cost-volume-profit analysis; the use of simple linear statistical models in cost estimation; an introduction to the variance investigation decision; disaggregation of net income variances; behavioural perspectives on managerial accounting.

References
American Institute of Certified Public Accountants
Backer, M. (ed.)
Modern Accounting Theory (Prentice-Hall)
Barradell, M.
Ethics and the Accountant (Gee)
Chambers, R. J.
Accounting, Evaluation and Economic Behaviour (Prentice-Hall)
Dean, G. W. & Wells, M. C.
Current Cost Accounting: Identifying the Issues
(ed)
Garner, P. & Berg, K. B.
(ed)
Goldberg, L.
Goldberg, L.
Hendriksen, E. S.
Jager, M. O. et al.
Jay, W. R. C. & Mathews, R. S.
Moonitz, M.
Parker, R. H. & Harcourt, G. C.
Sprouse, T. R. & Moonitz, M.
Vatter, W. J.

413100 Accounting IIA

Prerequisites
Accounting IIA and Accounting IIB

Hours
2 lecture hours per week

Examination
Two 3-hour papers

Content
Selected contemporary problems in the theory and practice of financial accounting, company and financial reporting and public practice including a study of current approaches to the formulation of accounting theory; governmental and institutional accounting.

References
Anton, H. R. & Firmin, P. A.
Contemporary Problems in Cost Accounting 2nd edn
(Houghton Mifflin)
Benston, G. J.
Contemporary Cost Accounting & Control 2nd edn
(Dickenson)
Caplan, E. H. & Landekich, S.
Human Resource Accounting: Past, Present & Future
(N.A.A.)
Gordon, L. A. et al.
Normative Models in Managerial Decision-Making
(N.A.A.)
413601 Auditing

Prerequisites
Accounting IIA

Hours
2 lecture hours per week

Examination
Two 3-hour papers

Content
The concepts and principles of the audit function; historical and contemporary; the scope and limitations of audit practice; auditing and contemporary; the standards relating to computer audits and auditors; internal control; programs and working papers; audit evidence; statistical applications; auditing; the audit of electronically processed accounting data; audit reports.

References
American Institute of C.P.A.
Brass, W. S.
Brasseaux, J. H.
Edwards, J. D.
Carmichael, R. D.
Willingham, J. J.
Cooper, V. R.
Holmes, A. W.
Overmeyer, W. S.
Institute of Chartered Accountants in England and Wales
Mannix, E. F.
Mautz, R. K.
Meigs, W. B.
Larsen, E. J.
Ray, J. C.
Vance, L. L.
Boutell, W. S.
Willingham, J. J.
Carmichael, D. R.

411300 Commercial Electronic Data Processing

Prerequisites
Introductory Quantitative Methods

Hours
2 lecture hours and one tutorial hour per week

Examination
One 3-hour paper and progressive assessment

Content
Components of a business computer system including levels of data; common types of computer programs; file concepts and introductory file organisation and processing; file updating and elementary file design; systems and program flowcharting and decision tables. Extensive case study work in BASIC with general and comprehensive accounting applications involving systems appreciation, elementary system design, and detailed program writing.

References
Albrecht, R. L. et al.
Awad, E. M.
Bolm, M.
Boutell, W. S.
Clifton, H. D.
Dippel, G. & House, W. C.
De Rossi, C. J.
Laden, H. N.
Gildersleeve, T. R.
Sanders, D. H.

413602 Financial Management

Prerequisites
Accounting I

Hours
2 lecture hours per week plus one tutorial per fortnight

Examination
One 3-hour paper

Content
An examination of some of the decision-making aspects of finance, such as, its goals and functions; financial planning, evaluation of capital projects; methods of capital budgeting; cost of capital; risk analysis and capital budgeting; capital structure; dividend policy; management of current assets; short and intermediate term financing; mergers and takeovers; liquidation and abandonment of assets. A critical evaluation of the role accountants adopt in providing relevant information for financial decisions.

References
Brigham, E. F.
Piersson, G. & Bird, R.
Weston, J. F.
Brigham, E. F.
413611 Information Systems

Note
Candidates who passed the subject Accounting Systems and Computer Applications or Management Studies prior to 1974 will not be permitted to enrol in this subject.

Prerequisites
Commercial Electronic Data Processing (or Management Studies if passed in 1974)

Hours
2 lecture hours per week
1 tutorial/group meeting hour per week
Progressive assessment/group assignments

Examination

Structure
Students will, at the beginning of the course, indicate the level of attainment that they intend to maintain i.e. distinction, credit or pass. Thereupon students will be grouped into threes. Each of the three will have the same attainment level intention. Most assignments will be set for group completion. Groups will meet together and allocate work.

Content
General consideration of information systems. Detailed consideration and practice in programming. Programming languages are COBOL for batch processing and DIBOL for direct access. Analysis of business information systems.

Texts

References
Boudreaux, K. J. & Long, H. W.
Brigham, E. F., et al.
Chambers, R. J.
Jean, W. H.
Lerner, E. M.
Pollard, A. H.
Quin, G. D.
Samuels, J. M. & Wilkes, F. M.
Solomon, E. & Pringle, J. J.
Van Horne, J.
Weston, J. F.
Weston, J. F. & Brigham, E. F.
Weston, J. F. & Woods, D. H.
Wolf, H. A. & Richardson, L.

The Basic Theory of Corporate Finance (Prentice-Hall)
Decisions in Financial Management (McGraw-Hill)
Accounting, Finance and Management (Butterworths)
The Analytical Theory of Finance (Holt, Rinehart & Winston)
Managerial Finance (Harcourt, Brace & Jovanovich)
Mathematics of Finance (Pergamon)
The Capital Expenditure Decision (Irwin)
Management of Company Finance (Nelson)
An Introduction to Financial Management (Goodyear)
Financial Management and Policy (Prentice-Hall)
The Scope and Methodology of Finance (Prentice-Hall)
Managerial Finance (Holt, Rinehart & Winston)
Basic Financial Management: Selected Readings (Wadsworth)
Readings in Finance (Appleton-Century Crofts)

413605 Marketing

Prerequisites
Nil

Hours
2 lecture hours per week and 1 tutorial hour per fortnight

Examination
One 2-hour paper plus mid-year examination and progressive assessment

Content
The concept of marketing; the marketing system within the economic system; definition of marketing organisations and structures; study of policies and methods in the marketing of consumer and industrial products and services; study of the marketing management functions of planning, execution, control, and feedback.

Texts
Rosenberg, L.

References
Dunn, S. W. & Barban, A. M. Advertising — its Role in Modern Marketing (Dryden)
Elliott, K. & Christopher, M.

Marketing (Prentice-Hall)
Research Methods in Marketing (Holt, Rinehart & Winston)
Engel, J. F. et al.
Frisk, G.
Gist, R. R.
Green, P. E. & Tull, D. S.
Holloway, R. J.
Kassarjian, H. H.
Kernan, J. B.
Kollat, D. T.
Kotler, P.
Layton, R. A.
Levin, R. I.
Midgley, D.
Montgomery, D. B.
Stanton, W. J.
Taperell, G. et al.
Terpstra, V.
Westing, J. H. & Albaum, G.

(An additional reading list will be issued at the commencement of the course.)

412600 Organisational Behaviour

Prerequisites Nil

Hours 2 lecture hours per week

Examination Two 2-hour papers (Terms 1 and 2)
One 3-hour paper (Final)

Content Theories and research results relevant to problems of administration from the behavioural sciences viewpoint. Topics include behavioural models, values and attitudes, learning, perception, motivation, creativity, problem-solving, communications, group dynamics and leadership. These are treated in relation to the classical managerial functions, and the management of specialised functional areas, such as personnel, marketing, production and finance.

Texts
Leavitt, H. J. & Pondy, L. R. Readings in Managerial Psychology 2nd edn (Chicago U.P.)
Luthans, F. Organisational Behaviour 2nd edn (McGraw-Hill)

References
Gellerman, S. W. The Management of Human Relations (Holt, Rinehart & Winston)
Leavitt, H. J. Managerial Psychology (Chicago U.P.)
Miner, J. B. Management Theory (Macmillan)
Pugh, D. S. Writers on Organisations (Penguin)
Schein, E. H. Organisational Psychology (Prentice-Hall)
Sutermeister, R. People and Productivity (McGraw-Hill)
Tannenbaum, A. S. Social Psychology of the Work Organisation (Wadsworth)

412601 Quantitative Business Analysis II

Prerequisites Introductory Quantitative Methods

Hours 2 class hours per week

Examination Two 2-hour papers; progressive assessment and project

Content Quantitative methodology; BASIC review; mathematics review; problem-solving in business and industry; decision theory; applications of demography; applications of statistical inference; CPM/PERT; inventory modelling; linear programming in practice; game theory; Markov analysis; queuing theory; dynamic programming; business forecasting; elements of simulation; management of quantitative analysis projects in real life.

Texts
Anderson, J. et al. Thesis and Assignment Writing (Wiley)
Levin, R. I. & Kirkpatrick, C. A. Quantitative Approaches to Management 3rd edn (McGraw-Hill)
Stanton, H. G. Australian Case Studies in Business Statistics and OR (Cassell)
Starr, M. K. & Stein, I. The Practice of Management Science (Prentice-Hall)
413607 Securities Analysis

Prerequisites
Financial Management

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
Returns and risks associated with securities investment; the structure and regulation of capital markets; financial statement analysis; stock price valuation models; the efficient market hypothesis; portfolio theory; the capital asset pricing model; investment management performance evaluation.

Texts
Lorie, J. H. & Hamilton, M. T.
Twark, A. J. et al.

References
Amling, F.
Baxt, R., Ford, H. A. I., & Samuel, G. J.
Brealey, R. A.
Brealey, R. A.
Edwards, R. D. & Magee, J.
Elton, E. J. & Gruber, M. J.
Fama, E. F. & Miller, M. H.
Francis, J. C.
Graham, B. et al.
Hirt, R. R. & Wallace, R. H.
Lev, B.
Lorie, J. H. & Brealey, R. A.
Sharpe, W. F.

413609 Taxation

Prerequisites
Accounting I

Hours
2 lecture hours and 1 tutorial hour per week

Examination
One 3-hour paper plus mid-year examination

Students will be permitted to take copies of the Statutes referred to in the Reading Guide into the annual examination, provided the copies are not marked otherwise than by underlining.

Content
Income tax law and practice; the Income Tax Assessment Act; the calculation of taxable income and of tax payable in respect of different classes of taxpayer; rebates of tax; collection of income tax; assessments, objections and appeals; sales tax assessment and collection; payroll tax.

Texts
Australian Income Tax Questions (Butterworths)
Australian Income Tax Guide latest edn (Butterworths)
1979 Australian Master Tax Guide
Mannix, E. F.

Statutes

or

C.C.H.

References
C.C.H.
Mannix, E. F.
Ryan, K. W.

Statutes
Income Tax (International Agreements) Act, 1953 (as amended) (Aust. Govt Printing Service)
Sales Tax Assessment Acts Nos. 1 to 9 (Aust. Govt Printing Service)
Income Tax (Non-residents Dividends and Interest Act) (Aust. Govt Printing Service)
413612 Theories of Organisation

**Prerequisites**
Organisational Behaviour

**Hours**
2 lecture hours per week

**Examination**
One 3-hour paper

**Content**
The influence of politics, power and conflict: topics include organisations and the rationalisation of work; organisational structures; bureaucracies as working communities; the scientific management movement; Mayo and the Hawthorne experiments; Kurt Lewin and field theory; group membership and intergroup conflict; search for principles of management; worker participation models; organisational development; and propositions of organisational behaviour.

**Texts**
Lupton, T.
Poole, M.
Sofer, C.
Mouzelis, N.

**References**
Anthony, P. D.
Argyle, M.
Brown, W.
Katz, D. & Kahn, R. L.
Klein, L.
March, J. G. & Simon, H. A.
Margulies, N. & Raid, A. P.
Silverman, D.
Woodward, J.

414100 Accounting IV

**Note**
This subject is taken in Year IV of the full-time honours degree in Accounting (or equivalent part-time stages).

**Prerequisites**
See The Honours Degree — Accounting, page 15

**Hours**
6-8 hours per week

**Examination**
Not less than three 3-hour papers

**Content**
(1) Analytical studies and supervised independent research in advanced financial and management accounting with emphasis on contemporary accounting theory and problems; e.g., Accounting IIIA or Accounting IIIB (whichever not taken previously), contemporary accounting thought, international comparisons of accounting methods and theories, history of accounting thought.

(2) Research Essay.

**Note**
The Research Essay (one copy only) should normally be submitted by the first day of the third term of the final year.

**References**
Articles in Accounting and other periodicals, excerpts from a wide range of monographs including —
Chatfield, M. *A History of Accounting Thought* (Dryden)
Mueller, G. G. *International Accounting* (Macmillan)

413301 Accounting Research Seminar (Additional work required for honours degree in Accounting.)

**Note**
This subject is taken in Year III of the full-time honours degree in Accounting (or equivalent part-time stages.) See requirement 10, page 12.

**Prerequisites**
Nil

**Hours**
2 seminar hours per week

**Examination**
Assessment of seminar paper

**Content**
Study of actual company financial statements. Each student selects a specific company and completely explains its financial reporting policies to the group in a seminar format.

416104 Accounting & Financial Studies

**Note**
Enrolment in this subject is restricted to students who have not previously passed any accounting examinations at tertiary level.

**Prerequisites**
Nil

**Hours**
2 lecture hours per week

**Examination**
An examination each half year
Content
First Semester — Financial Accounting
The nature and scope of accounting including a study of the use of accounting information for business decisions. Some basic accounting concepts. Preparation and analysis of accounting reports — profit and loss statement, balance sheet, funds statements and profit appropriation statements. Accounting for inflation, including a review of the historic cost valuation system and an analysis of alternative valuation systems.

Second Semester — Management Accounting

Texts
Barton, A. D. The Anatomy of Accounting (University of Queensland Press)
Tilley, I. & Jubb, P. Capital Income and Decision Making (Holt, Rinehart & Winston)
Moore, C. L. & Jaedicke, R. K. Managerial Accounting (South Western)
Colditz, B. T. & Gibbins, R. W. Australian Accounting (McGraw-Hill)
Clift, R. C. Accounting Communication and Control (Butterworths)
Horne, J. Cost Accounting: A Managerial Emphasis (Prentice-Hall)
Rosen, L. S. Topics in Managerial Accounting (McGraw-Hill)

References
Bierman, H. Corporate Financial Reporting: Conflicts and Challenge (A.I.C.P.A.)
Chen, H. D. (ed.) Cases in Business Finance (Irwin)
Haley, C. W. & Schall, L. D. The Investment, Financing and Valuation of the Corporation (Irwin)
Lew Melnyk, Z. & Bathgrover, C. L. Frontiers of Managerial Finance (Gulf)
Serrano, W. J. et al. The Theory of Corporate Finance (Harrop)
Stapleton, R. C. C.F.A. Readings in Financial Analysis (Irwin)

Advanced Taxation

Prerequisites
Taxation (Advisory)

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
The history of income tax in Australia. An intensive study of income tax law and practice as it applies to individuals, partnerships, companies, trusts and superannuation funds; including the study of selected Board of Review decisions and judgments of the Courts; international tax agreements; case studies in tax planning; the taxation of capital gains; other income, wealth, expenditure taxes; tax reform.

Texts
Baxt, R. et al. Cases and Materials on Taxation (Butterworths)
Mannix, E. F. & Harris, D. W. Australian Income Tax Guide (Butterworths)
410103 Commercial Programming

Part A — Cobol

Prerequisites
Commercial E.D.P. (Advisory)

Hours
2 lecture hours per week for 1st half year

Examination
One 3-hour paper at midyear

Content
Basic concepts of file handling and file maintenance, including file creation and processing. Flow charting; file merging and updating of transactions; tape blocking and buffering. General run types including editing, searching, and sorting. Direct access versus serial; random or sequential organisation; Rerun techniques; verifying programme accuracy; table lookup; programme documentation and use of test data. DIBOL as a business data processing and file organisation language. Extensive practical work in DIBOL, including case studies.

Texts
Brown, W. Organisation (Heinemann)
Kelly, J. Organisational Behaviour (Irwin)
Pritchard, R. L. Industrial Democracy in Australia (C.C.H.)
Pugh, D. S. (ed.) Organization Theory (Penguin)

References
Silverman, D. The Theory of Organisations (Heinemann)

410114 Behavioural and Social Framework in Business

Prerequisites
Organisational Behaviour (Advisory)

Hours
2 lecture hours per week

Examination
An examination each half year

Content
Behavioural Framework in Business: Theories and research results relevant to management problems, from the behavioural science standpoint. Topics include management functions, values, attitudes, learning, perception, personality, motivation, creativity, problem-solving, introduction to communications, group dynamics, leadership and related socio-psychological topics. Some emphasis on professional development in management.


Note
In this subject recourse is often had to various journal articles which have made a theoretical and practical impact in the area.
Part B — Social Implications of Computers

Prerequisites: Commercial Programming Part A

Hours: 2 lecture hours per week for the 2nd half year

Examination: One 3-hour paper

Content:
The spectrum of political, legal, managerial, philosophical, ethical and social issues; human variables associated with strategies of change; impact upon organisation structures; socio-technical systems; effects upon communication, privacy, public justification.

Texts
To be advised

410106 Corporate Strategy

Prerequisites: Organizational Behaviour (Advisory)

Hours: 2 seminar hours per week

Examination: Progressive seminar assessment

Content:
An integrating course with a general (i.e., entrepreneurial) management viewpoint. Includes evaluation, determination, implementation and administration of policies of the business enterprise. The course utilizes case studies and a computerized business policy game.

Texts
Cotter, R. V. The Business Policy Game (Appleton-Century-Crofts),
Paine, F. T. & Naumes, W. Organisational Strategy and Policy 2nd edn (W. B. Saunders Co),

References
Ackoff, R. L. A Concept of Corporate Planning (Wiley-Interscience),
Ansoff, H. J. Corporate Strategy (McGraw-Hill),
Argenti, J. Corporate Planning (Allen & Unwin),
Broom, H. M. Business Policy and Strategic Action (Prentice-Hall),
Christensen, C. R. et al. Business Policy: Text and Cases (Irwin),
Hutchinson, J. G. Readings in Management Strategy and Tactics (Holt, Rinehart & Winston),
Katz, R. L. Cases and Concepts in Corporate Strategy (Prentice-Hall)

410115 Marketing Management

Prerequisites: Nil

Hours: 2 lecture hours per week

Examination: Progressive assessment plus paper at end of year

Content:
Marketing Management: Analysis of marketing from the viewpoint of the decision-maker, including study of the marketing concept, market research, market segmentation, product development, pricing strategy, channels of distribution, personal selling and promotion. Attention will also be given to the management of marketing information from the standpoint of the design and evaluation of marketing research.

Text
Kotler, P. Marketing Management — Analysis Planning and Control (Prentice-Hall)

References
Alexander, R. et al. Industrial Marketing (Irwin),
Engel, J. et al. Consumer Behaviour (Holt, Rinehart & Winston),
Fitzroy, P. Analytical Methods for Marketing Management (McGraw-Hill),
Gist, R. Marketing and Society (Holt, Rinehart & Winston),
Goodman, C. Management of the Personal Selling Function (Holt, Rinehart & Winston),
Handy, C. B. Understanding Organisations (Penguin),
Holloway, R. & Hancock, R. Promotion (McGraw-Hill),
Kerr, J. et al. The Environment of Marketing Management (Wiley),
Kollat, D. et al. Promotion (McGraw-Hill),
Kotler, P. Strategic Marketing (Holt, Rinehart & Winston),
Levin, R. I. et al. Marketing for Non-profit Organisations (Prentice-Hall),
Levitt, T. Quantitative Approaches to Management (McGraw-Hill),
Midgley, D. Marketing for Business Growth (McGraw-Hill),
Montgomery, D. & Urban, G. Innovation and New Products Marketing (Croom-Helm),
Moore, P. G. & Thomas, H. The Anatomy of Decisions (Penguin),
Taperell, G. et al. Trade Practices and Consumer Protection (Butterworths),
Terpstra, V. International Marketing (Holt, Rinehart & Winston)

410116 Personnel Management

Prerequisites: Theories of Organisation (advisory)

Hours: A course of 2 hours per week throughout the year

Examination: One 2-hour paper
Application of behavioural sciences and principles of management to problems of human resources administration in complex organisations, including job analysis, selection, testing, training, development, performance appraisal, job evaluation, wage and salary administration, communications, employee motivation, manpower planning, personnel research, and related topics.

**Texts**
Beach, D. S.
Miner, J. B. & Miner, M. G.

**References**
Calhoon, R. P.
Famularo, J. J.
Ginsberg, E.
Guion, R.
Odiorne, G. S.
Stagner, R. & Rosen, H.
Stainer, G.
Wasmuth, W. J. et al.
Yuill, B. & Polites, G.

### 410104 Systems Analysis and Design

#### Part A — Systems Analysis

**Prerequisites**
Commercial Electronic Data Processing (Advisory)

**Hours**
2 lecture hours per week for 1st half year

**Examination**
An examination at midyear

**Content**
This course seeks to fill a wide range of goals depending on the experience of the student. Systems analysis covers the activities which occur early in the life cycle of a computer-based business system. Individual topics include systems concepts, the systems analyst, the techniques of systems analysis, project control methods, report standards and structures.

**Texts**
- The National Computing Centre Systems Analysis and Design Student Notes will be supplied
- *Elements of Systems Analysis* (W. C. Brown)

**References**
Chandor, A. et al.
Clifton, H. D.
Daniels, A. & Yeates, D.
Glans, T. B. et al.
Hare, Van Court
Kindred, A. R.
Oppter, S. L.
Orilia, L. et al.
Semprevivo, P. C.
Weiss, E. A.

#### Part B — Systems Design

**Prerequisites**
Commercial Programming (Advisory)

**Hours**
2 lecture hours per week for 2nd half year

**Examination**
An examination at end of year

**Content**
This subject is a development of Systems Analysis, with the inclusion of the following topics: input design, output design, file design, tail systems design, systems implementation.

An appreciation of the detailed techniques of Systems Design involved in the development of computer-based information systems from a range of applications — i.e. Inventory and production control; order entry and processing; general ledger accounting systems; sales analysis; payroll.

At least one such system will be observed in depth, as an attempt at detailed systems design.

**Texts**
As for Systems Analysis

**References**
- *Practical Systems Analysis* (Rupert, Hart & Davis)
- *Systems Analysis for Business Data Processing* (Wiley)
- *Basic Training in Systems Analysis* (Pitman)
- *Management Systems* (Holt, Rinehart & Winston)
- *Systems Analysis: A Diagnostic Approach* (Harcourt, Brace & World)
- *Data Systems and Management* (Prentice-Hall)
- *Business Data Processing Systems* (Wiley)
- *Computer Usage/Applications* (McGraw-Hill)
410110 Research Essay

Prerequisites
Nil

Content
Students are required to discuss their research proposal and methodology with Professor A. J. Williams as early in the year as possible, certainly before February 28. No student will be permitted to proceed without fulfilling this requirement.
The Research Essay (one copy only) should be submitted by October 1.

References
Anderson, J. et al. Thesis and Assignment Writing (Wiley)
Berenson, C. & Colton, R. Research and Report Writing for Business and Economics (Random House)
Rigby, P. H. Conceptual Foundations of Business Research (Wiley)
Strunk, W. & White, E. B. The Elements of Style (Macmillan)

421100 Economics I

Prerequisites
Nil

Hours
3 lecture hours and 1 tutorial hour per week

Examination
One 3-hour paper and progressive assessment

Content
This is a course in the principles of micro and macro-economics and how these principles operate in the Australian economy. For example, why do some of our exports sell more cheaply abroad than domestically? Is our volunteer army really more expensive than a conscripted army? Is it true that our unemployment can't be reduced without increasing inflation? How much does Australian tariff policy cost Australians? The principles taught in Economics I help in answering these questions.
The first few lectures are in the way of an introduction to the discipline of Economics and simple examples are given to show how Economics can be applied.
Then follows a series of lectures concerning income determination for the economy as a whole. The basic Keynesian theory is considered and is compared with the monetarist approach. Various theories of business cycles are reviewed and the notes of monetary and fiscal policy in stabilizing economic activity are considered. The causes and consequences of inflation are examined.

DEPARTMENT OF ECONOMICS

421107 Introductory Quantitative Methods

Prerequisites
Nil

Hours
3 hours of lectures and tutorials per week

Examination
One final 3-hour paper and progressive assessment

Content
This course is an introductory course aimed at giving students an understanding of basic quantitative methods used in economics and business. The course covers three broad areas: elementary statistics, mathematical techniques in economics and elementary computing.
Elementary Statistics: Topics covered include probability, measures of central tendency and dispersion, introductory sampling and sampling distributions, hypothesis testing, linear regression and correlation analysis, time series analysis and index numbers.

Mathematical Techniques: Topics covered include the use of functions in economics, elementary calculus and matrices in economics and Mathematics of Finance.

Elementary Computing: Students will be taught BASIC programming and how to use the Faculty's computing facilities.

Preliminary Reading
Moroney, M. J. Facts from Figures (Penguin)

Texts

or

Newton, B. L. Statistics for Business (S.R.A. 1973)

References
Pollard, A. H. An Introduction to the Mathematics of Finance (Pergamon 1968)
Shao, S. P. Statistics for Business and Economics (Merrill)
Yamane, T. Statistics — An Introductory Analysis (Harper)

421105 Economic History I

Prerequisites Nil

Hours 2 lecture hours and 1 tutorial hour per week

Examination Assessment by major essays, tutorial papers and end-of-year examination

Content
This course involves a comparative historical approach to economic development, dealing briefly with the transition from hunting and gathering systems to settled farming before exploring the evolution of pre-industrial economic systems in West Africa, China, India and Europe. Attention is then devoted to the economic changes which culminated in the Industrial Revolution in England and the impact of this Revolution upon West Africa, China, India and the Regions of Recent Settlement including Australia.

Preliminary Reading
Cipolla, C. M. The Economic History of World Population 5th edn (Penguin 1970)

Texts
Davis, R.
Hughes, J. E. T.
North, D. C. & Thomas, R. F.

References
Cohen, B. J. The Question of Imperialism (Macmillan 1974)

Economics of Europe in an Age of Crisis (Cambridge U.P. 1976)

Elvin, M. The Pattern of the Chinese Past (Methuen 1973)
Hopkins, A. G. An Economic History of West Africa (Longmans 1973)
Mathias, P. The First Industrial Nation (Scribners 1969)
Robertson, R. M. History of the American Economy 3rd edn (Harcourt Brace 1973)
Rostow, W. W. How It All Began (Methuen 1974)
Supple, B. E. (ed.) The Experience of Economic Growth (Random House 1963)
Wallerstein, I. The Modern World-System (Academic 1974)

422108 Economic History II

Prerequisites Economic History I or Economics I

Hours 3 lecture hours and 1 tutorial hour per week

Examination One 3-hour and one 2-hour paper and progressive assessment

Content
European Economic History: Terms I & II
The major economic changes that occurred in Europe in the nineteenth century, their background in the eighteenth century and their outcome in the twentieth century. Economic interaction and the rippling effects of economic change at both the international and the intersectoral levels will be a major theme of the course. While special attention is given to case studies in Britain, France, Germany and Russia, other countries will be introduced for purposes of comparison.
the richest parts of the world in European medieval times, came to rank amongst the poorest by the twentieth century. The economic histories of Japan (since 1600), China (since 1368) and Indonesia (since ca 1400) are compared with respect to the evolution of the market economy, beginning with the development of urban commerce and extending to the commercialisation of agriculture, the changing size and usage of economic surplus, the emergence of dualism between modern and traditional technology and organisation, and the evolving relationship between private entrepreneurship and government control.

References
Allen, G. C.  
A Short Economic History of Modern Japan 3rd edn (Allen & Unwin 1972)

Day, C.  
The Dutch in Java reprint (Oxford U.P. 1972)

Elvin, M.  
The Pattern of the Chinese Past (Eyre Methuen 1973)

Feuerwerker, A.  
China's Early Industrialisation (Harvard U.P. 1958)

Geertz, C.  
Peasants and Princes (Chicago U.P. 1963)

Geertz, C.  
Agricultural Involution (California U.P. 1966)

Hall, J. W. & McCloskey, D. M. B. (eds)  

Hou, C. M.  
Foreign Investment and Economic Development in China 1840-1937 (Harvard U.P. 1965)

Lockwood, W. W.  

Ohkawa, K. & Rosovsky, H.  
Japanese Economic Growth (Stanford U.P. 1973)

Perkins, D. H. (ed.)  
China's Modern Economy in Historical Perspective (Stanford U.P. 1975)

Smith, T. C.  
The Agricultural Origins of Modern Japan (Stanford U.P. 1958)

Van Leur, J. C.  
Indonesian Trade and Society (Van Hoeve 1955)

422203 Economics II

Prerequisites
Economics I

Hours
3 lecture hours and 1 tutorial hour per week

Examination
One 3-hour paper

Content
(i) Microeconomics: (5 weeks of lectures only)
This section covers some specialised topics not covered in Economics I. The following subjects are amongst those considered: Pareto optimality conditions, market failure, philosophical challenges to traditional microeconomics, selected topics in microeconomic policy such as the control of pollution.

(ii) Macroeconomics:
The principal part of the course deals with the determination of the level of economic activity in the macroeconomy. This work stresses the interdependent nature of economic activity,
the linkages between the major macroeconomic markets, and the implications of these linkages and interdependencies for the effective operation of macroeconomic policy. Following a brief discussion of the national income and other accounts which are used to measure the more important macroeconomic variables, models which seek to explain the determination of aggregate economic activity are developed. The role of the Government in influencing aggregate demand for goods in the economy is examined together with the implications of alternative theories of consumption and investment expenditures. Analysis of the determinants of the supply and demand for money provides an understanding of the linkages between the real and financial sectors of the economy. Alternative theories of inflation are examined and the influence of external factors on the domestic economy considered.

The models of macroeconomic activity provide a foundation for the discussion of macroeconomic policy. Beginning with the theory of macroeconomic policy, the nature of the instruments/targets problem is discussed. In the context of the "Keynesian"/"Monetarist" controversy, the need for discretionary policy is examined. The effectiveness of fiscal, monetary and incomes policies in the Australian institutional environment is considered with specific reference made to the Balance of Payments constraint and exchange rate policy.

Text

References
(i) Microeconomics:
Tisdell, C. A. Economics of Markets (Wiley 1974) Chapters 13-16
Tisdell, C. A. Microeconomics (Wiley 1972)

(ii) Macroeconomics:
Shaw, G. K. Macroeconomic Policy 2nd edn (Robertson 1974)
Stanford, J. Money, Banking and Economic Activity (Wiley 1973)
Trevithick, J. A. & Mulvey, C. The Economics of Inflation (Martin Robertson 1975)
Wonnacott, P. Macroeconomics (Irwin 1974)

A list of further references will be distributed in class.

422109 Economics Honours Seminar I
Prerequisites Economics I
Corequisites Economics II
Hours 1 seminar hour per week
Examination One 3-hour paper
Content Designed for potential honours graduates it involves in depth treatment and/or extension of topics treated in the Economics II course.

422107 Money and Banking
Prerequisites Economics I
Hours 2 lecture hours per week
Examination One 3-hour paper and progressive assessment
Content Major aspects of monetary theory, policy and institutions. Topics: the demand for money; the relationship of the real and monetary sectors of the economy; the economics of domestic banking; central banking; techniques of monetary control; supply of money; analysis; banking, financial institutions and monetary policy in Australia and other selected economies; international aspects of money, banking and finance.

Text

References To be advised

422105 Economic Statistics II
Prerequisites Introductory Quantitative Methods or Mathematics IIB Topic H
Hours 2 lecture hours and 1 tutorial hour per week
Examination One 3-hour paper
Content Statistical application is emphasised rather than theory and topics include probability, random variables and their distribution, sampling, classical hypothesis testing and estimation, analysis of variance, regression analysis, Bayesian decision theory and non-parametric techniques. A short course on BASIC programming is included and students make extensive use of computer facilities.
422106 Statistical Analysis

Prerequisites
Introductory Quantitative Methods or Mathematics IIB, Topic H

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
This course is designed primarily to provide a background for both Econometrics I and Mathematical Economics. The topics dealt with include matrix algebra, introductory mathematical economics, introductory mathematical statistics, economic decision making, and the general linear, regression model.

Preliminary Reading
Newton, B. L., "Statistics for Business" (S.R.A. 1973)

References
Freund, J. E., Halter, A. N. & Dean, G. W., "Mathematical Statistics" (Prentice-Hall)
Chiou-Shang, Y., "Decisions Under Uncertainty" (South Western Publishing Co.)
Frank, C. R. Jr., "Introduction to Input-Output Analysis" (Rinehart & Winston)
Johnston, J., "Econometric Methods" (McGraw-Hill)
Kmenta, J., "Elements of Econometrics" (Macmillan)
Merrill, W. C. & Fox, K. A., "Introduction to Economic Statistics" (Wiley)
Wonnacott, R. J., "Introductory Statistics" (Wiley 1969)
Searle, S., "Matrix Algebra for BUSINESS and ECONOMICS" (Wiley)
Chiang, A., "Fundamental Methods of Mathematical Economics" (McGraw-Hill)

Text

422201 Industry Economics

Prerequisites
Economics I

Hours
2 lecture hours per week

Examination
One 3-hour paper and progressive assessment

Content
The study of market structure, conduct and performance, with particular reference to Australian government policies in the area. The topics include: extensions to the theory of the firm; the role of the large corporation in industry; the importance of growth and profitability objectives; integration, diversification and merger; determinants of market structure (stochastic processes, cost conditions, advertising, etc.); relationships between structure and market conduct, and analysis of regulatory policies impinging on structure, conduct and performance (e.g. The Trade Practices Act; trade protection; prices justification, etc.)

Text

References
Aaronovitch, S., "Big Business" (Macmillan 1975)
Koch, J. V., "Industrial Organization and Prices" (Prentice-Hall 1974)
Needham, D., "Economic Analysis and Industrial Structure" (Holt, Rinehart & Winston 1969)
Pickering, J., "Industrial Structure and Market Conduct" (Martin Robertson 1974)
Scherer, F. M., "Industrial Market Structure and Economic Performance" (Rand McNally 1971)
Sheridan, K., "The Firm in Australia" (Thomas Nelson 1974)
Sherman, R., "The Economics of Industry" (Little, Brown 1974)
Yamey, B. (ed.), "Economics of Industrial Structure, Selected Readings" (Penguin 1973)
422207 Economics and Politics

**Prerequisites**
Economics I

**Hours**
3 lecture hours per week

**Examination**
One 3-hour paper and progressive assessment

**Content**
This course studies competing views regarding a number of political issues with substantive economic content. It considers the capitalist, the institutionalist and the marxist approaches to understanding and regulating the economic system. It furthermore deals with a number of specific topics including economic and cultural imperialism; political implications of the international monetary system; unemployment; the industrial-military complex; transnational corporations; poverty in poor and rich countries; and environmental economics. In the second, more analytic part of the course economic views are applied to political models, highlighting the notions of power and conflict and the difficulties surrounding the organisation of optimal social choice.

**References**
Boulding, K. *Conflict and Defense* (Harper 1962)
Buchanan, J. M. & Tullock, G. *The Calculus of Consent* (Ann Arbor 1965)
Cohen, B. J. *The Question of Imperialism* (Macmillan 1963)
Galbraith, J. K. *The Age of Uncertainty* (Deutsch/Hutchinson 1977)
Tullock, G. *Towards a Mathematics of Politics* (Ann Arbor 1967)
Wheelwright, E. L. *Radical Political Economy* (ANZ Book Co. 1974)

422206 Comparative Economic Systems

**Prerequisites**
Economics I

**Hours**
2 lecture hours per week

**Examination**
One 3-hour paper and progressive assessment

**Content**
This course begins with an analysis of "pure" or theoretical models of social, economic and the rationale of contemporary operational systems. Variants of each paradigm are then studied with reference to relevant case study material, including examples of command socialism, market socialism, democratic socialism and significant mixed systems. Attempts at the rationalisation of operational systems currently in evolution in the underdeveloped world are then made, followed by the consideration of the convergence hypothesis of economic systems.

89.
423104 Growth and Development

**Prerequisites**
Economics II

**Hours**
3 lecture hours per week

**Examination**
Two 3-hour papers, (i) at the end of the first half of the academic year and (ii) in the end of the academic year examination period

**Content**
The first half of this course will deal with the dynamics of fluctuations and growth in the framework of an advanced economy. A critical appraisal is undertaken of leading contributions in this field. Topics such as the production function, technical progress and various models of growth are dealt with in detail.

The second half of the course will study underdeveloped countries with specific focus upon their dualistic nature. The structure of the rural and urban economies of the typical underdeveloped country will be investigated in order to understand underdevelopment and hence design development strategies. Theoretical models will be supplemented with case studies from Asia throughout this half of the course.

(i) Growth

**Text**

423102 International Economics

**Prerequisites**
Economics II

**Hours**
2 lecture hours per week and 1 seminar hour per fortnight

**Examination**
One 3-hour paper

**Content**
(i) The pure theory of international trade. Comparative costs, the Heckscher-Ohlin theorem. Critical assessment of these and other theories of trade. Relationships between economic growth and trade. The theory of protection; tariffs and quota restrictions on imports. Australian protection policy. Customs union theory.

**References**


Schumpeter, J. A. *Capitalism, Socialism and Democracy* (Unwin 1943)

Wellisz, S. *The Economics of the Soviet Block* (McGraw-Hill 1966)

**Preliminary Reading**

Bober, S. *The Economics of Cycle and Growth* (Wiley 1968)


Hicks, J. R. *A Contribution to the Theory of the Trade Cycle* (Clarendon 1967)


(ii) Development

**Text**
No specific text is required. Students will be required to read articles and chapters from books relevant to the various sections of this half of the course.

Below is a list of some of the main books which will be referred to. The student is encouraged to read extensively and these references should be considered as valuable sources.

**References**

Bauer, P. T. *Dissent on Development* (Weidenfeld & Nicolson 1971)

Enke, S. *Economics for Development* (Dobson 1963)


Myrdal, G. *Asian Drama* (Twentieth Century Fund 1968)

Myint, H. *The Economics of Developing Countries* 4th edn (Hutchinson 1973)

International monetary economics. The foreign exchange market. The balance of payments. The foreign trade multiplier. Balance of payments disequilibrium and adjustment policies under fixed and variable exchange rate systems. Effects of internal expenditure changes. Analysis of exchange rate changes under adjustable peg and floating rate systems; optimum currency areas. Exchange controls. Internal and external balance. The international monetary system and its reforms. Theoretical aspects of international capital movements and the implications of overseas investment in Australia. Details about books will be announced in the first lecture of the course.

Texts
Grubel, H. C. International Economics (Irwin 1977)
Snape, R. H. International Trade and the Australian Economy 2nd edn (Longman 1973)

References
Clement, M. O. et al. Theoretical Issues in International Economics (Constable 1967)
Heller, H. R. International Monetary Economics (Prentice-Hall 1974)

423103 Public Economics

Prerequisites Economics II

Hours 2 lecture hours per week plus seminars

Examination One 3-hour paper

Content
The effects of government intervention in the economy through the budget and through the operation of publicly-owned business undertakings and inter-governmental fiscal relationships are examined. At the microeconomic level, there is an analysis of the effects of tax and expenditure policies on, in particular, community welfare and incentives. At the macroeconomic level, aggregative models are used to analyse the relation of fiscal policy to other economic policies for stability and growth.

423105 Economics Honours Seminar II

Prerequisites Economics II

Corequisites Two of: Growth and Development International Economics Public Economics

Hours 1½ seminar hours per week, alternating between the 2 subjects selected

Examination One 3-hour paper

Content
At least two of the areas of Public Economics International Economics and Growth and Development

423203 History of Economic Thought

(with not be offered in 1979)

Prerequisites Economics II

Hours 2 lecture hours and 1 seminar hour per week

Examination One 3-hour paper

Content
Historical perspective and an integrating view of the subject matter of other courses in economic analysis. The following contributions to economic thought are examined — the Greek analysts, the early and later Scholastics, the Mercantilists, the Physiocrats, the Classicists
(including Adam Smith, Malthus, Ricardo and J. S. Mill), the marginal utility theorists, the general equilibrium school and the Austrian school.

**Texts**

- Blaug, M. *Economic Theory in Retrospect* (Heinemann)
- Roll, E. *A History of Economic Thought* (Faber)
- Spicgal, H. W. *The Growth of Economic Thought* (Prentice-Hall)

**References**

- Gordon, B. *Economic Analysis Before Adam Smith* (Macmillan)
- O'Brian, D. P. *The Classical Economists* (Oxford U.P.)

423207 Theory of Economic Policy

(will not be offered in 1979)

**Prerequisites** Economics II

**Hours** 2 lecture hours per week

**Examination** One 3-hour paper

**Content**

(i) The logic, design and implementation of economic policy. A priori welfare criteria and discussion of their applicability to the assessment of macro policy, several policy models are discussed, ranging from the simple satisficing type model to attempts to derive policy from a social welfare function. Case studies of macro policy with special reference to Australian problems.

(ii) The welfare foundations of microeconomic policy. Approaches to microeconomic policy adopted by governments in recent years. Theoretical and practical issues which arise with the implementation of microeconomic policies. The rationale for post-disaster co-operation, direct controls versus taxes, obtaining a consensus on redistributive policies, patenting and licensing of government inventions, voting versus pricing mechanisms, occupational licensing, subsidies in transport and trading in public goods.

**Texts**

- Culyer, A. J. *The Economics of Social Policy* (Martin Robertson 1973)
- Shaw, G. K. *Macroeconomic Policy* 2nd edn (Robertson)
- Winch, D. M. *Analytical Welfare* (Penguin)

423208 Econometrics I

**Prerequisites** Economic Statistics II or Statistical Analysis

**Hours** 2 lecture hours per week

**Examination** One 3-hour paper

**Content**

A knowledge of matrix algebra and of the mathematical statistics dealt with in Statistical Analysis I is recommended. The course is concerned with examining the usefulness of single equation regression analysis in applied economic research and also an introduction to simultaneous estimation procedures.

**Text**


**References**

- Goldberger, A. *Econometrics* (Wiley)
- Hadley, G. *Linear Algebra* (Addison-Wesley)
- Huang, D. S. *Regression and Econometric Methods* (Wiley)
- Kmenta, J. *Elements of Econometrics* (Macmillan)
- Koutsoyiannis, A. *Theory of Econometrics* (Macmillan)
- Wonnacott, R. J. & T. H. *Econometrics* (Wiley)

423204 Mathematical Economics

**Prerequisites** Economics I

**Advisory Prerequisite** 2 unit Mathematics or its equivalent

**Hours** 3 lecture hours per week

**Examination** One 3-hour paper

**Content**

1. A review of the necessary mathematics at a level accessible to the interested student. Particular attention will be paid to explaining the role of mathematics in economic theory and applied economics.

2. An in-depth treatment of the key mathematical concepts used in the mathematical reformulation and interpretation of traditional micro and macro-economic theory.
3. A number of "case studies" chosen to cover areas in which the role of mathematics in illuminating and integrating material in micro and macro-economic theory and applied economics is of particular interest.

**Texts**

**References**
Read, R. C. *A Mathematical Background for Economists and Social Scientists* (Prentice-Hall 1972).

**423210 Industrial Relations III**

**Prerequisites**
Industrial Relations II

**Hours**
2 lecture hours per week and 14-2 hours seminar per fortnight

**Examination**
One 3-hour paper and progressive assessment

**Content**
At the outset, aspects of Australian industrial relations are critically explored within a comparative framework. British, U.S. and European developments and practices serve as the basis for comparison. In second term theoretical issues are explored. Labour movement theories, consensus and conflict models of general industrial relations, managerialism, and alienation serve as key topics. Industrial conflict analysis, white collar unionism and the historical and contemporary debates on industrial democracy constitute the main topics pursued in third term.

**Texts**

---

**References**
Mann, M. *Consciousness and Action Among the Western Working Class* (Macmillan 1973).

**424100 Economics IV — (Advanced Economic Analysis)**

**Content**
Students are offered a choice between alternative programmes:
(i) Topics chosen from those listed below comprising at least 4 units plus a thesis embodying results of a research investigation.
OR
(ii) Topics chosen from those listed below comprising at least 6 units.

Students are normally expected to include Macroeconomic Theory and Microeconomic Theory in their programme.

In 1979 the topics to be offered are —

**Econometrics II** 1 unit
**Economic Development** 1 unit
**Economic Planning** 1 unit
**Macroeconomic Theory** 1 unit
**Microeconomic Theory** 1 unit
**Regional Economics** 1 unit
**Transport Economics** 1 unit
**Special Topic (Selected Topics in Monetary Economics)** 1 unit
**Urban Economics** 1 unit
**Welfare Economics** 1 unit
**Environmental Economics** 1 unit
**Plus**

**Econometrics I (where approved)** 1 unit

In 1980 it is expected to also add the topics

**History of Modern Economic Thought** 1 unit
**Issues in Australian Economic Theory** 1 unit

---

**Books**
Fox, A. *Man Mismanagement* (Hutchinson 1974).

---

**Studies**
"case studies" chosen to cover areas in which the role of mathematics in illuminating and integrating material in micro and macro-economic theory and applied economics is of particular interest.
424111 Econometrics II

Prerequisites
Requirements for Honours degree

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
Basically a continuation of Econometrics I, with its prime interest being on the problems involved in econometric model building and simultaneous estimation. An introduction is also given to Spectral Analysis and Bayesian Estimation Techniques. Each student will be expected to complete a piece of applied econometric research.

References
Brown, T. M.
Bridge, J. L.
Christ, C. F.
Dhrymes, P.
Fishman, G. S.
Hood, W. C.
Klein, L. R.
Malinvaud, E.
Pindyck, R. S.
Rubinfeld, D. L.
Theil, H.

424107 Economic Development

Prerequisites
Requirements for Honours degree

Hours
2 lecture hours per week

Examination
One 3-hour paper and progressive assessment

Content
The course commences with a discussion of the nature of under-development and the development problem. The problems of defining and measuring development are dealt with. Attention is then focused on development and underdevelopment in historical perspective. Subsequently, the dualistic socio-economic structure of the typical underdeveloped country is investigated. Some theoretical models of development in a dual economy are advanced. It is then considered why development in the less developed countries has not proceeded along the line indicated by these theoretical models. An alternative four sector theoretical model is introduced which may better accord with the realities of under-development. The obstacles to development highlighted by this model lead into the policy section of the course where issues such as investment allocation criteria, agricultural development, import-substitution vs. export-expansion, choice of technology, regional integration, human resource development, and financing development are taken up.

Text
Meier, G. M. (ed.)

Leading Issues in Economic Development 3rd edn
(Oxford U.P. 1976)

References
Agarwala, A. N. & Singh, S. P. (eds)
The Political Economy of Growth (Monthly Review Press 1957)
Baran, P.
Economics for Development (Dobson 1964)
Enke, S.
The Economics of Development (Irwin 1968)
Hagen, E. E.
Economic Development (Constable 1968)
Higgins
Econometric Methods of Economic Development 2nd edn (McGraw-Hill 1965)
Kindleberger, C.
Economic Development 2nd edn (Wiley 1963)
Meier, G. M. & Baldwin, R. E.
Econometric Method, 2nd edn (Macmillan 1971)
Myrdal, G.
Economic Theory and Underdeveloped Regions (Duckworth 1957)
Rhodes, R. I. (ed.)
Szentes, T.
The Political Economy of Underdevelopment (Budapest, Akademiai Kiado 1971)
Todaro, M. P.
Economics for a Developing World (Longmans 1977)

424106 Economic Planning

Prerequisites
Requirements for Honours degree

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
The course begins with the examination of the rationale and performance of alternative paradigms of socio-economic organisation against static and dynamic efficiency criteria in resource allocation, ruling technology, and information dissemination. This is followed by a discussion of the theory of the optimum regime and the logic of planning in mixed economic systems.

Some European case studies are examined, with particular emphasis on the theory of the indicative planning, both of the Dutch C.P.B. variety and the French variety. Some technical aspects of the implementation of planning are discussed, e.g. input-output systems, linear programming and shadow prices.

The second part of the course is devoted to the theory and practice of development planning, and the theory and practice of centralist-socialist planning. Case studies will include the U.S.S.R., Hungary and Yugoslavia.
A fair amount of flexibility regarding the relative weights of the various topics on the synopsis is foreshadowed, depending particularly on the background and interests of the year's enrolment.

References
Baumol, W. J.
Blitzer, C. R. & Clark, P. B.
Chakravarty, S.
Kaser, H.
Heal, G. M.
Kaser, M. & Portes, R. (eds)
Nove, A.
Wilczynski, T.

424108 History of Modern Economic Thought

Prerequisites
Nil

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
The significance of contemporary economic analysis cannot be appreciated fully without an awareness of the thought of earlier economists. Such awareness provides perspective for judgment of the strengths and weaknesses of the analytical tools and techniques fashionable in currently orthodox economics.

A perspective based on consideration of economic thought in the decades immediately preceding "the Keynesian revolution", the popularisation of econometrics and other notable developments. The period dealt with ranges from 1890 to the mid 1930s. British economic thought from Alfred Marshall to John Maynard Keynes and American economic thought from John Bates Clark to Wesley C. Mitchell and leading Continental contributions are considered.

Text
Napoleoni, C.

References
Economic Theory and Operations Analysis 4th edn
(Prentice-Hall 1977)
Economic-Wide Models and Development Planning
(Oxford U.P. 1975)
The Logic of Investment Planning (North-Holland 1968)
Planning and Markets: Modern Trends in Various
Lectures on Macroeconomic Planning (North-
Holland 1977)
The Theory of Economic Planning (North-Holland
1973)
Planning and Market Relations (Macmillan 1971)
The Economics of Socialism (Allen & Unwin 1970)

424114 Macroeconomic Theory

Prerequisites
Requirements for Honours degree

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
In this course, a general study is made of advanced theories of aggregate real income and general price level determination. Specific topics for more detailed consideration include the role of the monetary and financial sector in macro-economic activity, the analysis of fluctuations in macro-economic activity, the microfoundations of macroeconomics, theories of investment, and macroeconomic analysis in the open economy.

References
Barro, R. & Grossman, H.
Money, Employment and Inflation (Cambridge U.P.
1976)
Chick, V.
The Theory of Monetary Policy (Gray-Mills 1973)
Davidson, P.
Money and the Real World (Macmillan 1972)
Eichner, A. S.
The Megacorp and Oligopoly: Microfoundations of
Macrodynamics (Cambridge U.P. 1976)
Gordon, R. J. (ed.)
Milton Friedman's Monetary Framework: A Debate
with his Critics (Chicago U.P. 1974)
Harcourt, G. C. (ed.)
The Microeconomic Foundations of Macroeconomics
(Macmillan 1977)
Kalecki, M.
Selected Essays on the Dynamics of the Capitalist
Economy 1933-1970 (Cambridge U.P. 1971)
Laidler, D. E. W.
Essays on Money and Inflation (Manchester U.P.
1975)
Minsky, H.
John Maynard Keynes (Macmillan 1976)
Turnovsky, S. J.
Macroeconomic Analysis and Stabilisation Policy
(Cambridge U.P. 1977)
Wood, A.
A Theory of Profits (Cambridge U.P. 1975)

424103 Microeconomic Theory

Prerequisites
Requirements for Honours degree

Hours
2 lecture hours per week

Examination
One 3-hour paper

Content
Microeconomic theory is developed with policy applications in mind. Topics include: recent advances in demand and production theory, equilibrium theories of markets and the correspondence principle, Paretoian optimality, market failure including decreasing costs, uncertainty, second-best solutions, recent developments in oligopoly theory, an examination of variations in the quality of products and in product differentiation with market structure, resources allocation over time, implications of uncertainty and learning for economic
behaviour and planning, economic and social mechanisms for adjusting to risk and their limitations, aspects of centralisation and decentralisation in economic systems, elements of ecological economics.

**Texts**

Henderson, J. M. & Quandt, R. E.  
Microeconomic Theory 2nd edn (McGraw-Hill 1971)  
Microeconomics: The Theory of Economic Allocation (Wiley 1972)

**References**

No single text is suitable and a full reading list will be supplied. Background texts of relevance include:

- Becker, G.  
  Economic Theory (Knopf 1971)
- Brems, H.  
  Quantitative Economic Theory (Wiley 1968)
- Ferguson, C. E.  
  Microeconomic Theory (Irwin 1972)
- Horowitz, L.  
  Decision Making and Theory of the Firm (Holt, Rinehart & Winston 1970)
- Intriligator, M. D.  
  Mathematical Optimization and Economic Theory (Prentice-Hall 1971)
- Malinvaud, E.  
  Lectures on Microeconomic Theory (North-Holland 1972)
- Samuelson, P. A.  
  Foundations of Economic Analysis (Harvard U. P. 1947)

### 424109 Regional Economics

**Prerequisites**  
Requirements for Honours degree

**Hours**  
2 lecture hours per week

**Examination**  
Progressive assessment

**Content**

This course is concerned with the effects of space upon economic activity and the policy implications of those effects. The topics to be covered include location theory, central place theory, regional economic structure and growth, regional policy objectives and efficiency.

**References**

- Boudeville, J. R.  
  Problems of Regional Economic Planning (Edinburgh U. P. 1966)
- Dean, R. D. et al. (eds)  
  Spatial Economic Theory (Free Press 1970)
- Isard, W.  
  Methods of Regional Analysis (M.I.T. Press 1960)
- Leahy, W. J. et al. (eds)  
  Urban Economics (Free Press 1970)
- McKee, D. L. et al. (eds)  
  Regional Economics (Free Press 1970)
- Needelman, L. (ed.)  
  Regional Analysis (Penguin 1968)
- Nourse, H. O.  
  Regional Economics (McGraw-Hill 1968)
- Perloff, H. S. et al.  
  Regions, Resources and Economic Growth (Johns Hopkins 1960)
- Richardson, H.  
  Regional Economics (Weidenfeld & Nicolson 1969)
- Stilwell, F. J. B.  
  Australian Urban and Regional Development (A. & N.Z. Book Co. 1974)

### 424112 Transport Economics

**Prerequisites**  
Requirements for Honours degree

**Hours**  
2 lecture hours per week

**Examination**  
One 3-hour paper

**Content**

An introduction to the application of economic concepts to transport problems at both a theoretical and a practical level. It is usual to place an emphasis on either urban or non-urban transportation problems depending on the interests of students. The course combines a study of the relevant economic and quantitative techniques with appropriate insights into necessary institutional and historical questions.

**Preliminary Reading**

- Munby, D. (ed.)  
  Transport (Penguin 1968)
- Robbins, M.  
  The Railway Age (Penguin 1965)
- Sharp, C. H.  
  Transport Economics (Macmillan 1973)

**Texts**  
To be advised according to the students’ particular interests.

**Selected Topics in Monetary Economics**

**Prerequisites**  
Requirements for Honours degree

**Hours**  
To be advised

**Examination**  
To be advised

**Content**

The course examines the implications of recent empirical research, and developments in monetary theory, for the effective operation of monetary policy. Wherever possible the analysis is placed in the Australian institutional context. Topics covered include: the micro-foundations of money; the demand for money and portfolio theory; determinants of the money supply and problems of monetary control; channels of monetary influence; rational expectations and monetary policy; the level and structure of interest rates and financial indexation; indicators instruments and targets of monetary policy; selective vs general monetary policies; and the incidence and effectiveness of monetary policy.

**References**

- Various journal articles and
- Goodhart, C. A. E.  
  Money, Information and Uncertainty (Macmillan Press 1975)
424110 Urban Economics

**Prerequisites**
Requirements for Honours degree

**Hours**
1½ lecture hours per week

**Examination**
Progressive assessment

**Content**
This course provides a survey of the economic issues arising within the particular framework of the urban or metropolitan environment. The course includes discussion of the following topics: the relation of cities to the national and regional economy; the interrelation of cities in urban networks; central place theory and location analysis; housing and land use theory; urban economic development and growth; techniques of urban analysis; urban sociology; urban planning; public policy and welfare.

**References**
Dickinson, R. E. City and Region (Routledge & Kegan Paul)
Edel & Rothenburg Readings in Urban Economics (Macmillan)
Fisher The Metropolis in Modern Life (Russell & Russell)
Hauser & Schnore The Study of Urbanization (John Wiley & Sons)
Hoover, E. The Location of Economic Activities (McGraw-Hill)
Isard, Walter Location and Space Economy (John Wiley & Sons)
Mayer & Kohn Readings in Urban Geography (University of Chicago Press)
Perloff & Wingo Issues in Urban Economics (Johns Hopkins University Press)

424113 Environmental Economics

**Prerequisites**
Requirements for Honours degree

**Hours**
1½ lecture hours per week

**Examination**
Individual arrangement

**Content**
This course is concerned with the natural and social environmental impact of a growing advanced economy. It considers environment saving policies that may help to redirect technological, demographic and economic momentum. More particularly, topics covered include externalities, prohibitive law, pollution control, cost-benefit analysis, conservation and resource exhaustion, fertility control and urban environmental problems.

**References**
Ehrlich, P. R. & A. H. Population, Resources and Environment (Freeman 1970)
Freeman III, A. M. et al. The Economics of Environmental Policy (Wiley 1970)
Lecomber, R. Economic Growth Versus the Environment (Macmillan 1975)
Mishan, E. J. The Costs of Economic Growth (Pelican 1967)
Mishan, E. J. Elements of Cost Benefit Analysis (Unwin 1972)
Pearce, D. W. Environmental Economics (Longmans 1976)
424116 Issues in Australian Economic History

(Will not be offered in 1979)

Prerequisites
Requirements for Honours degree

Hours
2 lecture hours per week

Examination
Examination and progressive assessment

Content
The study of the process of economic growth in Australian history is a necessary prerequisite for an understanding of the contemporary economy. This course seeks to provide such an understanding through an examination of some of the more prominent features of Australian economic development. These include Australia's role in the nineteenth century international economy, factor supply in Australian development, the progress of the primary sector and the process of urbanisation. Other topics included in the course are a quantitative overview of Australian economic growth and an examination of Marxist interpretations of the process of development.

Text
Sinclair, W. A.
The Process of Economic Development in Australia (Cheshire 1976)

References
Abbott, G. J. & Nairn, N. B. (eds)
Economic Growth of Australia 1788–1821
(Melbourne U.P. 1969)

Blainey, G. N.
The Pastoral Age (Macmillan 1971)

Butlin, N. G.

Butlin, N. G.
Investment in Australian Economic Development 1861–1900 (Australian National U.P. 1972)

Forster, C. (ed.)

McCarty, J. W. & Sinclair, W. A. (eds)
Urbanisation in Australia (Sydney U.P. 1974)

Playford, J. & Kirmser, D. (eds)
Australian Capitalism (Penguin 1972)

Schedvin, C. B.
Australia and the Great Depression (Sydney U.P. 1970)
Content

This course comprises a study of the legal forms by which finance and credit are obtained (a) by business; and (b) by consumers. In relation to acquisition of land, the terms contract and mortgage will be studied and in relation to acquisition of goods, there will be a brief study of stock-in-trade financing, hire purchase, lay-by sales, bills of sale, pledges and liens. The course includes an examination of the means of raising finance available to registered companies by means of shares and debentures and in particular the device of a floating charge. Finally there is consideration of moves in Australia and overseas to achieve uniform systems of regulating the supply of credit to consumers.

Texts

Students will be advised early in the course which books should be purchased

References

Francis, E. A. Mortgages and Securities for the Payment of Money (Butterworths)

Peden, J. R. Stock-in-Trade Financing (Butterworths)

Sykes, E. I. The Law of Securities (Law Book Co.)

Vermeesch, R. B. & Lindgren, K. E. Business Law of Australia 3rd edn (Butterworths)

432115 Consumer Protection Law

(This subject will be offered in 1979. See note on page 14.)

Prerequisite Legal Studies I

Duration Half academic year (first half in 1979)

Hours 2 lecture hours & 1 tutorial hour per week

Examination To be advised

Content

This course commences with a study of the means which have been availed of by the courts to protect consumers and in particular of the early device of implying terms into contracts for the sale of goods and of the treatment of "exclusion clauses." The course proceeds to a study of the protections afforded consumers by the sale of goods and hire purchase legislation, e.g. the implied terms as to fitness for purpose and merchantable quality. False or misleading advertising is studied in the context of the common law, s.32 of the Consumer Protection Act 1969 (NSW) and ss. 52 and 53 of the Trade Practices Act 1974. Legislation dealing with specific mischiefs in the consumer area and product safety standards and product information standards are examined. The course concludes with a study of certain institutional structures of importance to consumers including State consumer affairs bodies, the Trade Practices Commission and small claims tribunals.

Texts To be advised

References

To be advised

STATUTES

- Consumer Claims Tribunals Act 1974 (N.S.W.)
- Hire Purchase Act 1960 (N.S.W.)
- Pyramid Sales Act 1974 (N.S.W.)
- Referral Sales Act 1974 (N.S.W.)
- Sale of Goods Act 1923 (N.S.W.) (as amended by the Commercial Transactions (Miscellaneous Provisions) Act 1974 (NSW))
- Trade Practices Act 1974 (Ch)
- Unsolicited Goods and Services Act 1974 (N.S.W.)

References


433200 Industrial Law

Prerequisite Legal Studies I (advisory)

Duration Full academic year

Hours 2 lecture hours & 1 tutorial hour per week

Examination To be advised

Content

The subject is divided into five parts: Relationship of Employer and Employee; Contract of Employment; Statutes Regulating Employment; Collective Aspects of Industrial Law; Compensation for Injuries. The student will examine the principles involved in identifying and defining the relationship of employer and employee; the formation, termination and terms of contracts of employment with particular reference to the terms relating to the duration of the contract and duties of the employer and the employees; some of the important statutes regulating the employment relationship e.g. Annual Holidays Act 1944, Long Service Leave Act 1955; the division of power to regulate industrial matters between the Commonwealth and States and also the status of trade unions, strikes and lockouts, award making and award, fixing and the legal framework of the Commonwealth and State systems of conciliation and arbitration; the two methods of compensation presently used, common law action for negligence and the Workers' Compensation Scheme and the now abandoned reforms proposed in the Woodhouse Report.

Suggested Preliminary Reading

Cullen, C. L. & Macken, J. J. An Outline of Industrial Law (Law Book Co.)

Sykes, E. I. The Employer, the Employee and the Law 3rd edn (Law Book Co.)

Texts To be advised

References To be advised
STATUTES
- Annual Holidays Act, 1944 (N.S.W. Govt Printer)
- Conciliation and Arbitration Act, 1904 (Aust. Govt Printer)
- Industrial Arbitration Act, 1940 (N.S.W. Govt Printer)
- Long Service Leave Act, 1955 (N.S.W. Govt Printer)
- Workers' Compensation Act, 1926 (N.S.W. Govt Printer)

422110 Industrial Relations II

Prerequisites
One of: Economics I, Economic History I or Legal Studies I. Additionally, students are advised to read in Labour Economics and Organisational Behaviour prior to, or concurrently with Industrial Relations II.

Hours
2 lecture hours per week

Examination
One 3-hour paper plus assignments

Content
This course aims to provide students with an introduction to industrial relations concepts and tools of analysis in the Australian context.

The approach taken is explicitly of an interdisciplinary nature, teaching duties being shared among the three Departments of the Faculty.

Although the course is concerned with the basic frameworks of industrial relations in Australia an important objective is to present these in their wider social, economic and legal settings. Besides dealing with trade unions, employers' associations, management and the various industrial tribunals, the course gives specific attention to the emerging nature of industrial society, collective bargaining, arbitration, industrial democracy, union democracy and industrial conflict.

Preliminary Reading
An Outline of Industrial Law (Law Book Co. 1972)
Australian Compulsory Arbitration 1900–1970 (Hicks-Smith 1971)

Texts
Hagen, J. J. The ACTU: A Short History (Reed 1977)
Hyman, R. Strikes 2nd edn (Fontana 1977)
Martin, R. Trade Unions in Australia (Penguin 1977)
Sykes, E. I. & Glasbeek, H. J. Labour Law in Australia (Butterworths 1972)

References
Sheridan, T. Mindful Militants (Cambridge U.P. 1975)

Students are advised that considerable use will be made of journal articles in this course.

432120 Law of Business Organisations

Prerequisite
Legal Studies I

Duration
Half academic year (first half in 1979)

Hours
2 lecture academic year & 1 tutorial hour per week

Examination
To be advised

Content
The course commences with an introduction to types of business organisations recognised by the law and their legal consequences. A number of aspects of partnership law are dealt with including: nature of partnership, relation of partners to outsiders, relations of partners to one another, termination of partnership. The bulk of the course is concerned with company law and includes: corporate personality, formation, position of the shareholders and minority protection, duties and responsibilities of directors, corporate financing and flotation, takeovers, receivers, managers and winding-up. Emphasis is laid on the fact that much of company law lies outside the realm of the Companies Act 1961 and this necessitates a thorough study of common law principles developed in case law.

Texts & References
(Students will be advised early in the course which books should be purchased for their personal use.)

Afterman, A. B. & Baxt, R. Cases and Materials on Corporations and Associations (Law Book Co.)
Baxt, R. An Introduction to Company Law (Law Book Co.)
Ford, H. A. J. Principles of Company Law (Butterworths)
Gower, L. C. Modern Company Law (Stevens) with Australian Supplement by Kayass & Baxt (Law Book Co.)
Higgins, P. F. P. & Fletcher, K. L. The Law of Partnership (Law Book Co.)
Mason, H. H. Casebook on Australian Company Law (Butterworths)
Vermeesch, R. B. & Lindgren, K. E. Business Law of Australia 3rd edn (Butterworths)

STATUTES
- Companies Act 1961 (N.S.W. Govt Printer)
- Partnership Act 1892 (N.S.W. Govt Printer)
432125  Law of Contract

Prerequisite    Legal Studies I

Duration      Half academic year (second half in 1979)

Hours       2 lecture hours & 1 tutorial hour per week

Examination  An assignment and one 3-hour paper

Content
Formation of contracts; void, voidable, illegal and unenforceable contracts; misrepresentation, duress and undue influence; the content of contracts; privity of contract and agency; discharge of contract; remedies.

Text
Vermeesch, R. B. & Lindgren, K. E.

References
Cheshire, G. C. & Fifoot, C. H. S.
Roebuck, D.

431100  Legal Studies I

Prerequisites  Nil

Duration      One full academic year

Hours       2 lecture hours & 1 tutorial hour per week

Examination  Progressive assessment and end of year examination

Content
This subject consists of a study of some basic legal concepts, the divisions of law, and the institutions of the Australian legal system. It also enables students to acquire special skills for the examination of legal materials, such as an ability to analyse statements contained in judgments and to interpret provisions of an Act of Parliament. The foundation of the processes of law-making through judicial decisions, and primary and delegated legislation are considered in detail.

Suggested Preliminary Reading
Nettheim, G. & Chisholm, R. Understanding Law (Butterworths)
Sawer, G.  The Australian and the Law (Pelican)
Shtein, B. J. L. & Lindgren, K. E. Introduction to Business Law (Law Book Co.)

Texts
(It is envisaged that these will be as follows but students should check with the notice board of the Department of Legal Studies before buying.) Printed materials to be issued to students at the commencement of the course.

432130  Special Contracts, Executors and Trustees, Bankruptcy
(This subject will not be offered in 1979. See note on page 14.)

Prerequisite  Legal Studies I

Duration      Half academic year

Hours       2 lecture hours & 1 tutorial hour per week

Examination  To be advised

Content
The course covers a number of special contracts: hire purchase, sale of goods, cheques, insurance, guarantee and indemnity and bailment. The subject includes a study of the most important provisions of the Bankruptcy Act 1966. The nature of a trust and the duties of a trustee and the making of wills and the administration of deceased estates are also examined.

Text
Vermeesch, R. B. & Lindgren, K. E.

References
Curzon, L. B.
Else-Mitchell, The Hon. R. & Parsons, R. W.
Jacobs, K.
Rose, D. J. (ed.)
Sutton, K. C. T.

STATUTES
Bankruptcy Act, 1966 (Cth) (Aust. Govt Publishing Service)

432135  The Corporation and Australian Society
(This subject will be offered in 1979. See note on page 14.)

Prerequisite  Legal Studies I

Duration      Half academic year (second half in 1979)

Hours       2 lecture hours per week

Examination  To be advised
Content

An interdisciplinary study of the corporation as a legal, commercial, and social unit with reference to the historical development of the corporation, the corporation's power in the Australian Constitution, the legal powers and responsibilities of corporate management, legal aspects of the financing of Australian corporations, the corporation and industrial property, the corporation and problems relating to the environment, crime and criminology and consumerism.

Texts & References

To be advised

432140 Trade Practices Law

(This subject will be offered in 1979. See note on page 14.)

Prerequisite
Legal Studies I

Duration
Half academic year (first half in 1979)

Hours
2 lecture hours per week

Examination
To be advised

Content

The course deals generally with the operation of the Trade Practices Act and in particular with the scope of the seven trade practices dealt with by the Act: various types of contract, arrangements and understandings in restraint of trade or commerce, secondary boycotts, monopolization, exclusive dealing, resale price maintenance, price discrimination and anti-competitive mergers.

Texts, References & Statutes

To be advised

430108 Law of Stamp Duties
(Postgraduate Diplomas)

Prerequisite
Law of Contract (advisory)

Duration
Half academic year (first half in 1979)

Hours
One 2-hour class per week

Examination
Written assignments

Content

The course will begin with a brief survey of general law concepts and Constitutional provisions which are essential background to a study of revenue law. Most of the course consists of an analysis of the stamp duty provisions of the Stamp Duties Act 1920 (N.S.W.) and cases decided on those provisions or similar legislative provisions of other jurisdictions.

Text
Hill, D. G.
Stamp Death, Estate and Gift Duties (Law Book Co. 1970) with Supplements up to date

Essential Statutes

Stamp Duties Act 1920 (N.S.W.) as amended

430109 Seminar in Contract Law
(Postgraduate Diplomas)

Prerequisite
Law of Contract (advisory)

Duration
Half academic year (second half in 1979)

Hours
One 2-hour class per week

Examination
Written assignments

Content

A treatment of recent and continuing developments in the area of contract law including recent important cases within some of the traditional topics of contract law, e.g. mistake, misrepresentation, restraint of trade and frustration, as well as some comparatively new points of departure, e.g. cases and legislation dealing with unconscionable or unfair contracts.

Texts

There is no one textbook but it will be assumed that students have access to the latest editions of several leading textbooks on contract law. A reading guide will be provided at the first class.

430110 Seminar in Administrative Law
(Postgraduate Diplomas)

Prerequisite
Administrative Law (advisory)

Duration
Half academic year (first half in 1979)

Hours
One 2-hour class per week

Examination
Written assignments

Content

The first part of the course will be concerned with the situational application of established common law grounds of judicial review of administrative decisions made by both statutory governmental bodies and some types of 'voluntary' associations, and of the operation of the principal judicial remedies available to persons claiming redress of grievances which have arisen from bureaucratic action.

The second part of the course will consist of a consideration of the legal implications of the partial transformation of contemporary administrative law by the institution of non-judicial avenues for the challenge of bureaucratic action. In particular this part will be concerned with administrative tribunals, and Ombudsmen.
Texts
Whitmore, H. & Aronson, M.
Brett, P. & Hogg, P. W.

Essential Statutes
- Administrative Appeals Tribunal Act 1975 (Cth) (Aust. Govt Publishing Service)
- Ombudsman Act 1974 (N.S.W.) (N.S.W. Govt Printer)

430111 Seminar in Industrial Law
(Postgraduate Diplomas)

Prerequisite
Industrial Law (advisory)

Duration
Half academic year (second half in 1979)

Hours
One 2-hour class per week

Examination
This will be subject to discussion with students but will include as a major component, a research project on a topic of the student's own choosing. The topic must be approved of by the Lecturer in charge. A seminar paper on a prescribed topic may also be set.

Content
The course deals at a postgraduate level with areas of Industrial Law and assumes a familiarity with the system of Industrial Law in Australia. The areas to be discussed will largely be determined by the interest of students but will include matters of current interest such as national wage cases, internecine union disputes, demarcation disputes and the relationship between the trade union and the trade union member.

Preliminary Reading
Sykes, E. I. & Glasbeek, H. J.
Labour Law in Australia (Butterworths 1972)

Texts and References
To be advised in the first class.

MAJOR SUBJECTS FROM OTHER FACULTIES
Faculty of Arts

351100 Geography I

Prerequisites
Nil

Hours
2 lecture hours & 3 hours practical work per week, 1 tutorial hour per fortnight & 3 days of field work

Examination
To be advised

Content
A study of the structure and interaction of two major systems: the ecological system that links man and his environment, and the spatial system that links one region with another in a complex interchange of flows. The study explores the internal structure and the linkages between each of the basic components in the two systems.

The practical programme is designed to enable students to gain proficiency in and understanding of the tools of geographical analysis. Methods in the cartographic and statistical organization of geographic data are studied.

Texts
— Manual of meteorology rev. edn (Bur. of Meteorology 1977)

Part II Subjects
The Geography Department offers three Part II subjects each comprising three topics chosen from the list below.

Students selecting two or more topics from Topics A-D to make up a subject must nominate that subject Geography IIA; those selecting Topics E and F for one subject must nominate that subject Geography IIB. Topics G and H cannot be taken singly and students selecting them to make up a subject must nominate that subject Geography IIC.

List of Topics for Part II Geography.

<table>
<thead>
<tr>
<th>Topic</th>
<th>Co-requisite</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Economic geography</td>
</tr>
<tr>
<td>B</td>
<td>Historical and political geography</td>
</tr>
<tr>
<td>C</td>
<td>Urban social geography</td>
</tr>
<tr>
<td>D</td>
<td>Development geography</td>
</tr>
<tr>
<td>E</td>
<td>Climatology</td>
</tr>
<tr>
<td>F</td>
<td>Geomorphology</td>
</tr>
<tr>
<td>G</td>
<td>Monsoon Asia I (Eastern)</td>
</tr>
<tr>
<td>H</td>
<td>Monsoon Asia II (Southern and Southeastern)</td>
</tr>
<tr>
<td>I</td>
<td>Geographic data processing</td>
</tr>
<tr>
<td>Jb</td>
<td>Australia</td>
</tr>
<tr>
<td>K*</td>
<td>The South Pacific</td>
</tr>
</tbody>
</table>

* Not offered in 1979.
352100  Geography IIA

Prerequisite  Geography I

Hours  Six hours per week of lectures, practical classes and tutorials. Each topic may require up to 3 days' fieldwork or its equivalent per year.

Examination  To be advised

Content  Three topics selected from the list above and not included in Geography IIB or IIC.

352200  Geography IIB

Prerequisite  Geography I

Hours  Six hours per week of lectures, practical classes and tutorials. Each topic may require up to 3 days' fieldwork or its equivalent per year.

Examination  To be advised

Content  Three topics selected from the list above and not included in Geography IIA or IIC.

352300  Geography IIC

Prerequisite  Geography I

Hours  Six hours per week of lectures, practical classes and tutorials. Each topic may require up to 3 days' fieldwork or its equivalent per year.

Examination  To be advised

Content  Three topics selected from the list above and not included in Geography IIA or IIB.

Part II Topics

352101  Topic A  Economic Geography — M. R. Hall

Content  An introduction to the methods and concepts of economic geography. The relevant variables in the location decision making process are discussed in the context of various theories of location with reference to specific case studies in both developed and developing worlds.

352102  Topic B  Historical and Political Geography — J. C. R. Camm

Content  An introduction to the methods and concepts of historical and political geography. These are explored with reference to aspects of the geography of Western Europe and the British Isles.

Text  To be advised

352103  Topic C  Urban Social Geography — D. N. Parkes

Content  An introduction to the study of intra-urban problems and processes in advanced scale societies. Urbanisation processes, urban growth and urban morphology are examined with particular emphasis on residential areas. These are examined in respect of their socio-geographic structure. Attention is given to urban social behaviour, including the nature of urban adaptive social systems and of urban images, especially as a framework for investigating residential mobility.


352104—Topic D  Development Geography — W. A. Jonas

Content  An examination of a number of theories and models which have been put forward to explain why some areas of the world are more or less developed than others. The emphasis is on development as a totality and the works treated have, explicitly or implicitly, a spatial component or they offer reasons for spatial inequalities. Empirical evidence is drawn from both the so-called advanced and less developed countries.

Text  To be advised

352201  Topic E  Climatology — H. A. Bridgman 
G. N. McIntyre

Content  The study of processes and patterns in man's physical environment. The course examines the behaviour of the atmosphere, including its interaction with the earth's surface over wide ranges of scale in space and time.

352202 Topic F Geomorphology — R. W. Kidd, R. J. Loughran

Content
Geomorphic processes and problems of historical geomorphology.

Text
Strahler, A. N. *Physical Geography* 4th edn (Wiley 1975)

352301 Topic G Monsoon Asia I — P. G. Irwin

Content
A study of the broad patterns of the physical and human geography of Monsoon Asia with particular reference to China and Japan.

Text
Nil

352302 Topic H Monsoon Asia II — R. E. Barnard, K. W. Robinson

Content
A study of the broad patterns of the physical and human geography of Monsoon Asia with particular reference to South and Southeast Asia.

Text
Nil

352105 Topic I Geographic Data Processing — R. W. Kidd, D. N. Parkes

Content
The elements of geographic data processing.

Text
To be advised

Part III Subjects
The Geography Department offers two Part III subjects, each comprising three topics chosen from the list below.

List of Topics for Part III Geography

<table>
<thead>
<tr>
<th>Topic</th>
<th>Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>L</td>
<td>Advanced climatology</td>
</tr>
<tr>
<td>M</td>
<td>Advanced geomorphology</td>
</tr>
<tr>
<td>N*</td>
<td>Genetic geomorphology</td>
</tr>
<tr>
<td>O</td>
<td>Biogeography</td>
</tr>
<tr>
<td>P</td>
<td>Advanced economic geography</td>
</tr>
<tr>
<td>Q</td>
<td>Advanced urban geography</td>
</tr>
<tr>
<td>R</td>
<td>Historical geography</td>
</tr>
<tr>
<td>S*</td>
<td>Political geography</td>
</tr>
<tr>
<td>T</td>
<td>Southeast Asia</td>
</tr>
<tr>
<td>U*</td>
<td>East Asia</td>
</tr>
<tr>
<td>V</td>
<td>Explanation in geography</td>
</tr>
<tr>
<td>W</td>
<td>Geographical techniques</td>
</tr>
</tbody>
</table>

Prerequisite

For details of the Part III subjects refer to the Faculty of Arts Handbook 1979.

Faculty of Mathematics

Preliminary Notes
The Department of Mathematics offers and examines subjects. Each subject is composed of topics, each single-unit topic consisting of about 27 lectures and 13 tutorials throughout the year. Each of the Part I, Part II, and Part III subjects consists of the equivalent of four single unit topics. For Mathematics I, there is no choice of topics; for Mathematics II A, II B, II C there is some choice available to students; for Mathematics III A and II B there is a wider choice. No topic may be counted twice in making up distinct subjects.

(Students who passed some mathematics subjects before this arrangement of subjects was introduced should consult the “transition arrangements” set out on p.155 of the 1970 Faculty of Arts handbook, and p.76 of the 1973 Faculty of Mathematics handbook. Note that the “code letters” for the topics may vary slightly from year to year.)

The subjects Computer Science II and Computer Science III are taught and examined jointly by the Departments of Electrical Engineering, Commerce and Mathematics. In Computer Science II there is no choice of topics.

Progressive Assessment
From time to time during the year students will be given assignments, tests, etc. The student's performance in this work will be taken into account in the following manner.

(a) For the implementation of By-law 5.4.1-1, which deals with unsatisfactory progress. A copy of this By-law appears in the General Supplement to the Faculty Handbooks.

(b) Where a student's performance during the year has been better than his performance in the final examination, then the former will be taken into account in determining his final result. On the other hand, when a student's performance during the year has been worse than his performance in the final examination, then his performance during the year will be ignored in determining his final result.

Part I Subject

661100 Mathematics I

Prerequisites
Nil

Hours
4 lecture hours & 2 tutorial hours per week

Examination
Two 3-hour papers

Content
Topics A — Algebra
AN — Real Analysis
CA — Calculus
SC — Statistics and Computing
Part I Topics

Algebra (Topic AL) — R. B. Eggleton

Prerequisites
Nil

Hours
1 lecture hour per week & 1 tutorial hour per fortnight

Content

Text
Anton, H. Elementary Linear Algebra 2nd edn (Wiley 1977)

References
Brisley, W. A Basis for Linear Algebra (Wiley 1973)
Kolman, B. Elementary Linear Algebra (Macmillan 1977)
Lieberk, H. Algebra for Scientists and Engineers (Wiley 1971)
Lipschutz, S. Linear Algebra (Schaum 1974)
Tropper, M. A. Linear Algebra (Nelson 1973)

Real Analysis (Topic AN) — R. F. Berghout

Prerequisites
Nil

Hours
1 lecture hour per week & 1 tutorial hour per fortnight

Content

Text

References
Apostol, T. Calculus Vol. 1 2nd edn (Blaisdell 1967)
Giles, J. R. Real Analysis — an Introductory Course (Wiley 1973)
Spivak, M. Calculus (Benjamin 1967)

Calculus (Topic CA) — M. J. Hayes

Prerequisites
Nil

Hours
1 lecture hour per week & 1 tutorial hour per fortnight

Content

Text
Ayres, F. Calculus (Schaum 1974)

References
Apostol, T. Calculus Vol. 2 2nd edn (Blaisdell 1967)
Hille, E. & Salas, S. First Year Calculus Internat. Textbook Series (Blaisdell 1968)
Spivak, M. Calculus (Benjamin 1967)

Statistics and Computing (Topic SC) — A. J. Dobson

Prerequisites
Nil

Hours
1 lecture hour per week & 1 tutorial hour per fortnight

Content

A requirement is the writing of successful computer programmes to solve problems in statistical and numerical analysis.

Text

References
Conte, S. D. & deBoor, C. Elementary Numerical Analysis (McGraw-Hill 1972)
Hine, J. & Wetherill, G. B. A Programmed Text in Statistics Vols 1, 2, 3 (Chapman & Hall 1975)
Hoel, P. G. Introduction to Mathematical Statistics (Wiley 1971)
Part II Subjects

The Department of Mathematics offers three Part II Mathematics subjects. Students whose course restricts them to one subject must study Mathematics IIA or Mathematics IIB. The subject Mathematics IIA is a pre- or corequisite for Mathematics IIC, and IIA and IIC together a prerequisite for any Part III subject; so students wishing to take two Part II subjects would normally choose Mathematics IIA and IIC.

When selecting topics for Part II subjects, students are advised to consider the prerequisites needed for the various Part III subjects offered in the Faculty of Mathematics (Mathematics IIA, Mathematics IIB, Statistics III and Computer Science III).

List of Topics for Part II Mathematics subjects

<table>
<thead>
<tr>
<th>Topic</th>
<th>Corequisite or Prerequisite Topic</th>
<th>Part III topics requiring this Part II topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Mathematical Models</td>
<td>CO or C*</td>
</tr>
<tr>
<td>B</td>
<td>Complex Analysis</td>
<td>CO or C*</td>
</tr>
<tr>
<td>CO</td>
<td>Vector Calculus &amp; Differential Equations</td>
<td>Q</td>
</tr>
<tr>
<td>D</td>
<td>Linear Algebra</td>
<td>T, X, Z</td>
</tr>
<tr>
<td>F</td>
<td>Numerical Analysis &amp; Computing</td>
<td>PL, TC</td>
</tr>
<tr>
<td>G</td>
<td>Finite Mathematics</td>
<td></td>
</tr>
<tr>
<td>H</td>
<td>Probability &amp; Statistics</td>
<td>U</td>
</tr>
<tr>
<td>I</td>
<td>Applied Statistics</td>
<td></td>
</tr>
<tr>
<td>J</td>
<td>Topic in Applied Mathematics</td>
<td>CO or C*, E*</td>
</tr>
<tr>
<td>K</td>
<td>Topic in Pure Mathematics</td>
<td>FM, O, T, X</td>
</tr>
<tr>
<td>L</td>
<td>Analysis of Metric Spaces</td>
<td>FM, O, P, V, W</td>
</tr>
</tbody>
</table>

* No longer offered.

The selection rules and definitions of the Part II subjects follow.

662100 Mathematics IIA

Prerequisite: Mathematics I

Hours: 4 lecture hours and 2 tutorial hours per week

Examination: Each topic is examined separately

Content:

Topics B, CO and D. In exceptional circumstances and with the consent of the Head of the Department, one topic from A, F, G, or H may be substituted for B. Additional substitutions may be allowed in the case of candidates who have passed the subject Mathematics IIB. In addition, students taking Mathematics IIA will be required to prepare a report on some aspect of the history of the mathematics studied in this subject.

662200 Mathematics IIB

Prerequisite: Mathematics I

Hours: 4 lecture hours and 2 tutorial hours per week

Examination: Each topic is examined separately

Content:

Four topics chosen from A to H, where CO counts as two topics, and approved by the Head of the Department. In exceptional circumstances and with the consent of the Head of the Department one or more of the topics, I, J, K or L may be included. Students in the Faculty of Mathematics may, with the consent of the Dean, take Mathematics IIB in two parts, each consisting of two topics.

662300 Mathematics IIC

Prerequisite: Mathematics IIA

Pre- or Corequisite: Mathematics IIA

Hours: 4 lecture hours and 2 tutorial hours per week

Examination: Each topic is examined separately

Content:

Topics K, L and one of the pairs of topics G and J, H and I or G and H. Students who may wish to proceed to Statistics III should select topics H and I. Subject to the consent of the Head of the Department one topic from A to J may be substituted for one of the topics I or J.
Subject Computer Numbers for the B.Com and B.Ec. Degree Courses

The subjects selected should be written on the enrolment form in the following manner.

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>411100</td>
<td>Accounting I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>421100</td>
<td>Economics I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>421105</td>
<td>Economic History I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>421107</td>
<td>Introductory Quantitative Methods</td>
<td></td>
<td></td>
</tr>
<tr>
<td>431100</td>
<td>Legal Studies I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>412100</td>
<td>Accounting IIA</td>
<td></td>
<td></td>
</tr>
<tr>
<td>412200</td>
<td>Accounting IIB</td>
<td></td>
<td></td>
</tr>
<tr>
<td>432105</td>
<td>Administrative Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413100</td>
<td>Commercial Electronic Data Processing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422206</td>
<td>Comparative Economic Systems</td>
<td></td>
<td></td>
</tr>
<tr>
<td>432115</td>
<td>Consumer Protection Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422207</td>
<td>Economics &amp; Politics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422108</td>
<td>Economic History II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422109</td>
<td>Economics Honours Seminar I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422105</td>
<td>Economic Statistics II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413602</td>
<td>Financial Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>433200</td>
<td>Industrial Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422110</td>
<td>Industrial Relations II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422201</td>
<td>Industry Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422202</td>
<td>Labour Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>432120</td>
<td>Law of Business Organisations</td>
<td></td>
<td></td>
</tr>
<tr>
<td>432125</td>
<td>Law of Contract</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413605</td>
<td>Marketing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422107</td>
<td>Money &amp; Banking</td>
<td></td>
<td></td>
</tr>
<tr>
<td>412600</td>
<td>Organisational Behaviour</td>
<td></td>
<td></td>
</tr>
<tr>
<td>412601</td>
<td>Quantitative Business Analysis II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422106</td>
<td>Statistical Analysis</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413609</td>
<td>Taxation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>432140</td>
<td>Trade Practices Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413100</td>
<td>Accounting IIIA</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413200</td>
<td>Accounting IIIB</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413301</td>
<td>Accounting Research Seminar</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413601</td>
<td>Auditing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423208</td>
<td>Econometrics I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423106</td>
<td>Economic History III</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423105</td>
<td>Economics Honours Seminar II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423104</td>
<td>Growth &amp; Development</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413611</td>
<td>Information Systems</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423102</td>
<td>International Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423210</td>
<td>Industrial Relations III</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423204</td>
<td>Mathematical Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423103</td>
<td>Public Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>413607</td>
<td>Securities Analysis</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423207</td>
<td>Theory of Economic Policy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>414100</td>
<td>Accounting IV</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The subjects selected should be written on the enrolment form in the following manner.

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>424100</td>
<td>Economics IV</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424117</td>
<td>Agricultural Policy in Developed Economies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423208</td>
<td>Econometrics I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424111</td>
<td>Econometrics II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424107</td>
<td>Economic Development</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424106</td>
<td>Economic Planning</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424113</td>
<td>Environmental Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424114</td>
<td>Macroeconomic Theory</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424103</td>
<td>Microeconomic Theory</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424109</td>
<td>Regional Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424118</td>
<td>Selected Topics in Monetary Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424112</td>
<td>Transport Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>424105</td>
<td>Welfare Economics</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

434100 Legal Studies IV
Subjects from other Faculties
351100 Geography I
371100 History I
381100 Philosophy I
661100 Mathematics I
751100 Psychology I

Subject Computer Numbers for the Diploma in Business Studies*

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>416104</td>
<td>Accounting &amp; Financial Studies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410112</td>
<td>Advanced Financial Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410122</td>
<td>Advanced Taxation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410114</td>
<td>Behavioural &amp; Social Framework in Business</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410103</td>
<td>Commercial Programming</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410106</td>
<td>Corporate Strategy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>430108</td>
<td>Law of Stamp Duties</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410115</td>
<td>Marketing Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410116</td>
<td>Personnel Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410110</td>
<td>Research Essay</td>
<td></td>
<td></td>
</tr>
<tr>
<td>430110</td>
<td>Seminar in Administrative Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>430109</td>
<td>Seminar in Contract Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>430111</td>
<td>Seminar in Industrial Law</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410104</td>
<td>Systems Analysis &amp; Design</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Subject Computer Numbers for the Diploma in Economic Studies Course

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>421100</td>
<td>Economics I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>421107</td>
<td>Introductory Quantitative Methods</td>
<td></td>
<td></td>
</tr>
<tr>
<td>421105</td>
<td>Economic History I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422206</td>
<td>Comparative Economic Systems</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422203</td>
<td>Economics II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422108</td>
<td>Economic History II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422105</td>
<td>Economic Statistics II</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The subjects selected should be written on the enrolment form in the following manner.

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>422207</td>
<td>Economics &amp; Politics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422201</td>
<td>Industry Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422110</td>
<td>Industrial Relations II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422302</td>
<td>Labour Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423107</td>
<td>Money &amp; Banking</td>
<td></td>
<td></td>
</tr>
<tr>
<td>422106</td>
<td>Statistical Analysis</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423108</td>
<td>Econometrics I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423106</td>
<td>Econometric History III</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423104</td>
<td>Growth &amp; Development</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423102</td>
<td>International Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423204</td>
<td>Mathematical Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423103</td>
<td>Public Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>423208</td>
<td>Econometrics II</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425105</td>
<td>Economic Development</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425104</td>
<td>Economic Planning</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425111</td>
<td>Environmental Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425112</td>
<td>Macroeconomic Theory</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425107</td>
<td>Regional Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425164</td>
<td>Selected Topics in Monetary Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425110</td>
<td>Transport Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425108</td>
<td>Urban Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425103</td>
<td>Welfare Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425156</td>
<td>Contemporary Issues in Industrial</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425153</td>
<td>Industrial Structure &amp; Market Behaviour</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425163</td>
<td>International Monetary Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425162</td>
<td>International Trade</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425151</td>
<td>Managerial Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425152</td>
<td>Microeconomics of Technological Change</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425158</td>
<td>Problems in Applied Econometrics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425155</td>
<td>Problems of Industrialisation in</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425157</td>
<td>Public Policy in Relation to Business</td>
<td></td>
<td></td>
</tr>
<tr>
<td>425199</td>
<td>Special Topic</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Subject Computer Numbers for the Diploma in Legal Studies Course

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>430108</td>
<td>Law of Stamp Duties</td>
</tr>
<tr>
<td>430110</td>
<td>Seminar in Administrative Law</td>
</tr>
<tr>
<td>430109</td>
<td>Seminar in Contract Law</td>
</tr>
<tr>
<td>430111</td>
<td>Seminar in Industrial Law</td>
</tr>
</tbody>
</table>

Subject Computer Numbers for the Master of Business Administration Course

The subjects selected should be written on the enrolment form in the following manner.

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>410149</td>
<td>Behavioural Framework in Business</td>
</tr>
<tr>
<td>410143</td>
<td>Commercial Programming</td>
</tr>
<tr>
<td>410173</td>
<td>Entrepreneurial Management</td>
</tr>
<tr>
<td>410148</td>
<td>Financial Accounting</td>
</tr>
<tr>
<td>410159</td>
<td>Human Resources Management</td>
</tr>
<tr>
<td>410162</td>
<td>Industrial Relations</td>
</tr>
<tr>
<td>410174</td>
<td>Industrial Management A</td>
</tr>
<tr>
<td>430107</td>
<td>Legal Studies (M.B.A)</td>
</tr>
<tr>
<td>410151</td>
<td>Marketing Management A</td>
</tr>
<tr>
<td>410175</td>
<td>Marketing Research</td>
</tr>
<tr>
<td>420101</td>
<td>Microeconomics &amp; Business Decisions</td>
</tr>
<tr>
<td>410176</td>
<td>New Enterprise Development</td>
</tr>
<tr>
<td>410150</td>
<td>Quantitative Methods</td>
</tr>
<tr>
<td>410166</td>
<td>Research Project</td>
</tr>
<tr>
<td>410178</td>
<td>Seminar in Financial Accounting</td>
</tr>
<tr>
<td>410127</td>
<td>Systems Analysis</td>
</tr>
<tr>
<td>410147</td>
<td>Theory of Finance</td>
</tr>
<tr>
<td>410169</td>
<td>Business Finance</td>
</tr>
<tr>
<td>410171</td>
<td>Business Policy</td>
</tr>
<tr>
<td>410175</td>
<td>Capital Markets</td>
</tr>
<tr>
<td>420102</td>
<td>Macroeconomics &amp; Policy</td>
</tr>
<tr>
<td>410154</td>
<td>Management Accounting</td>
</tr>
<tr>
<td>410168</td>
<td>Management Science A</td>
</tr>
<tr>
<td>410157</td>
<td>Marketing Management B</td>
</tr>
<tr>
<td>410167</td>
<td>Research Report</td>
</tr>
<tr>
<td>410180</td>
<td>Seminar in Managerial Skills</td>
</tr>
<tr>
<td>410155</td>
<td>Social Framework in Business</td>
</tr>
<tr>
<td>410181</td>
<td>Small Business Management</td>
</tr>
<tr>
<td>410128</td>
<td>Systems Design</td>
</tr>
</tbody>
</table>

Subject Computer Numbers for the M.Com. in Accounting

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>413100</td>
<td>Accounting IIIA</td>
</tr>
<tr>
<td>413200</td>
<td>Accounting IIIB</td>
</tr>
<tr>
<td>413301</td>
<td>Accounting Research Seminar</td>
</tr>
<tr>
<td>410165</td>
<td>Contemporary Accounting Thought</td>
</tr>
<tr>
<td>410111</td>
<td>Advanced Auditing</td>
</tr>
<tr>
<td>410171</td>
<td>Advanced Financial Reporting</td>
</tr>
<tr>
<td>410139</td>
<td>Advanced Managerial &amp; Industrial</td>
</tr>
<tr>
<td>410122</td>
<td>Advanced Taxation</td>
</tr>
<tr>
<td>410182</td>
<td>Advanced Theory of Finance</td>
</tr>
<tr>
<td>410143</td>
<td>Commercial Programming (M.Com./M.B.A.)</td>
</tr>
<tr>
<td>410140</td>
<td>Comparative International Accounting</td>
</tr>
</tbody>
</table>
The subjects selected should be written on the enrolment form in the following manner.

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
<th>Computer Number</th>
<th>Names of Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>410131</td>
<td>Comparative International Taxation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410200</td>
<td>Dissertation (M.Com-Acc.)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410141</td>
<td>History &amp; Philosophy of Accounting</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410172</td>
<td>Insurance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410168</td>
<td>Management Science A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410119</td>
<td>Research &amp; Development in Accounting Practice</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410132</td>
<td>Social &amp; Public Authority Accounting</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410199</td>
<td>Special Topic</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410127</td>
<td>Systems Analysis</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410128</td>
<td>Systems Design</td>
<td></td>
<td></td>
</tr>
<tr>
<td>410183</td>
<td>Theory of Finance (M.Com)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Subject Computer Numbers for the M.Com. in Economics

<table>
<thead>
<tr>
<th>Computer Number</th>
<th>Subject Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>425109</td>
<td>Econometrics II</td>
</tr>
<tr>
<td>425105</td>
<td>Economic Development</td>
</tr>
<tr>
<td>425104</td>
<td>Economic Planning</td>
</tr>
<tr>
<td>425111</td>
<td>Environmental Economics</td>
</tr>
<tr>
<td>425106</td>
<td>History of Modern Economic Thought</td>
</tr>
<tr>
<td>425114</td>
<td>Issues in Australian Economic History</td>
</tr>
<tr>
<td>425112</td>
<td>Macroeconomic Theory</td>
</tr>
<tr>
<td>425102</td>
<td>Microeconomic Theory</td>
</tr>
<tr>
<td>425107</td>
<td>Regional Economics</td>
</tr>
<tr>
<td>425164</td>
<td>Selected Topics in Monetary Economics</td>
</tr>
<tr>
<td>425110</td>
<td>Transport Economics</td>
</tr>
<tr>
<td>425108</td>
<td>Urban Economics</td>
</tr>
<tr>
<td>425103</td>
<td>Welfare Economics</td>
</tr>
<tr>
<td>423208</td>
<td>Econometrics I</td>
</tr>
<tr>
<td>425156</td>
<td>Contemporary Issues in Industrial Relations</td>
</tr>
<tr>
<td>425153</td>
<td>Industrial Structure &amp; Market Behaviour</td>
</tr>
<tr>
<td>425163</td>
<td>International Monetary Economics</td>
</tr>
<tr>
<td>425162</td>
<td>International Trade</td>
</tr>
<tr>
<td>425151</td>
<td>Managerial Economics</td>
</tr>
<tr>
<td>425152</td>
<td>Microeconomics of Technological Change</td>
</tr>
<tr>
<td>425158</td>
<td>Problems in Applied Econometrics</td>
</tr>
<tr>
<td>425155</td>
<td>Problems of Industrialisation in Developing Countries</td>
</tr>
<tr>
<td>425157</td>
<td>Public Policy in Relation to Business</td>
</tr>
<tr>
<td>425159</td>
<td>Dissertation</td>
</tr>
</tbody>
</table>

1. Not expected to be offered in 1979.